



Something Always Happens – A Look At Shipping Fundamentals From The Suez To China And Beyond!

February 2011 – CMA Luncheon

Passion to Perform

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Transportation & Shipping Overview



Transportation

Airfreight

Railroads

Trucking

- Less-Than-Truckload (LTL)
- Truckload (TL)

Logistics

Ocean Shipping

Dry bulk

Tankers

Containers

Broad Coverage Across Transportation Supply Chain



TRANSPORTATION

Ocean Shipping

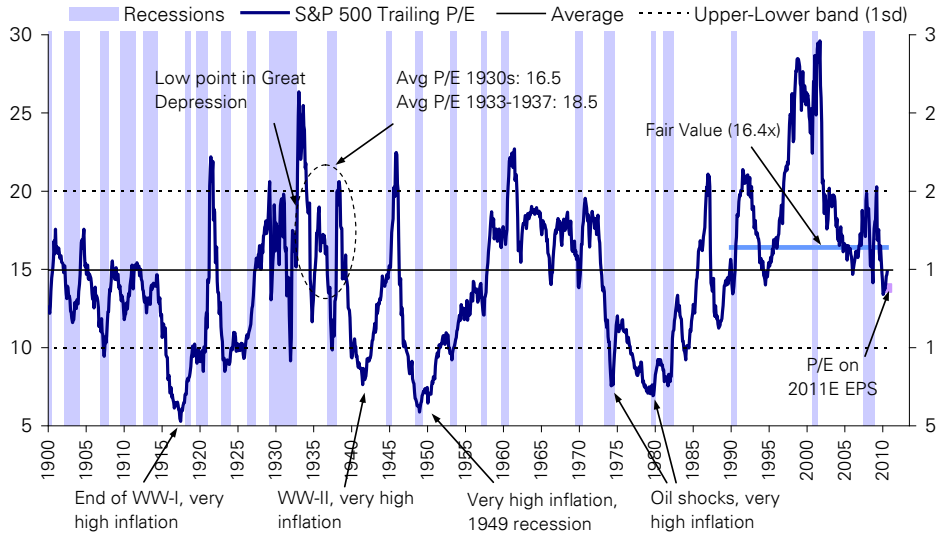
Airfreight	Railroads	TL	Logistics	Dry bulk	Tankers	Containers
<ul style="list-style-type: none"> • FDX • UPS 	<ul style="list-style-type: none"> • CSX • NSC • UNP 	<ul style="list-style-type: none"> • HTLD • JBHT • KNX • WERN 	<ul style="list-style-type: none"> • CHRW • LSTR 	<ul style="list-style-type: none"> • DRYS • DSX • EGLE • ESEA • EXM • GNK • NMM 	<ul style="list-style-type: none"> • CPLP • FRO • GMR • OSG • NNA • TK • TNK 	<ul style="list-style-type: none"> • BOX • SSW • TGH
	Short line <ul style="list-style-type: none"> • GWR • RA 	LTL <ul style="list-style-type: none"> • ABFS • CNW • ODFL • YRCW 				

Expansive Coverage Universe Provides Unique Insights Into Global Supply Chains

U.S. Equity Strategy: The Strategic and Tactical Case

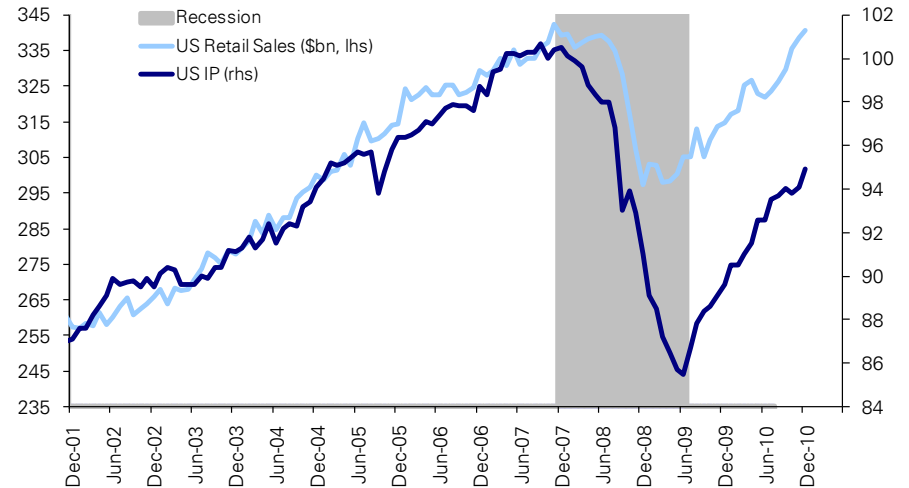


US equities remain inexpensive on a PE basis...



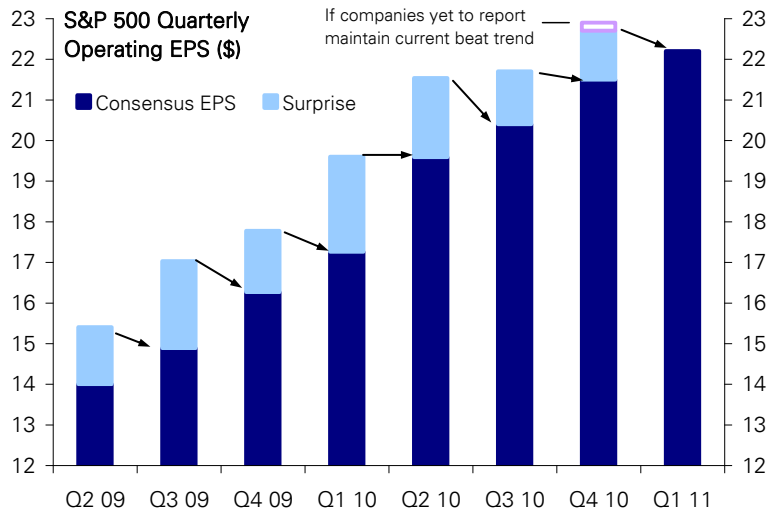
Source: Bloomberg Finance LP, US Equity Strategy, Deutsche Bank

...with a large sales-production gap signaling recovery



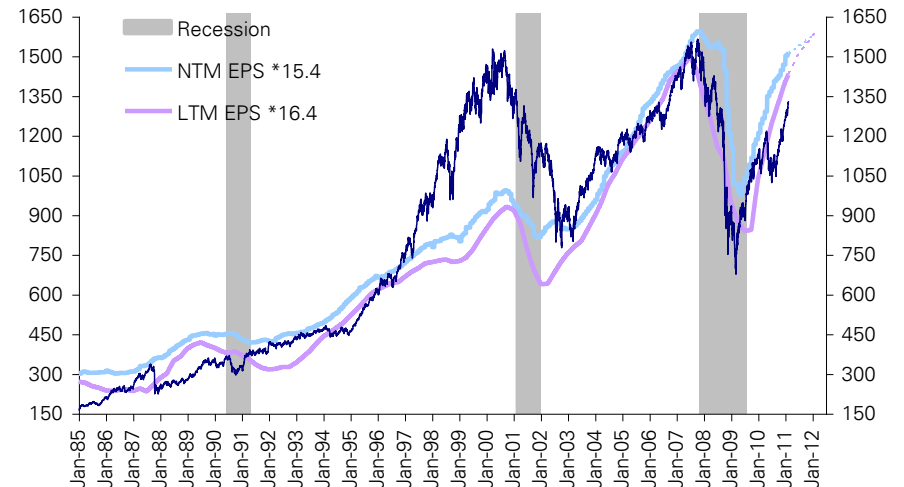
Source: FRB, Census, US Equity Strategy, Deutsche Bank

DB expects continued earnings upside surprises...



Source: Bloomberg Finance LP, US Equity Strategy, Deutsche Bank

... to result in multiple expansion to pre-crisis levels



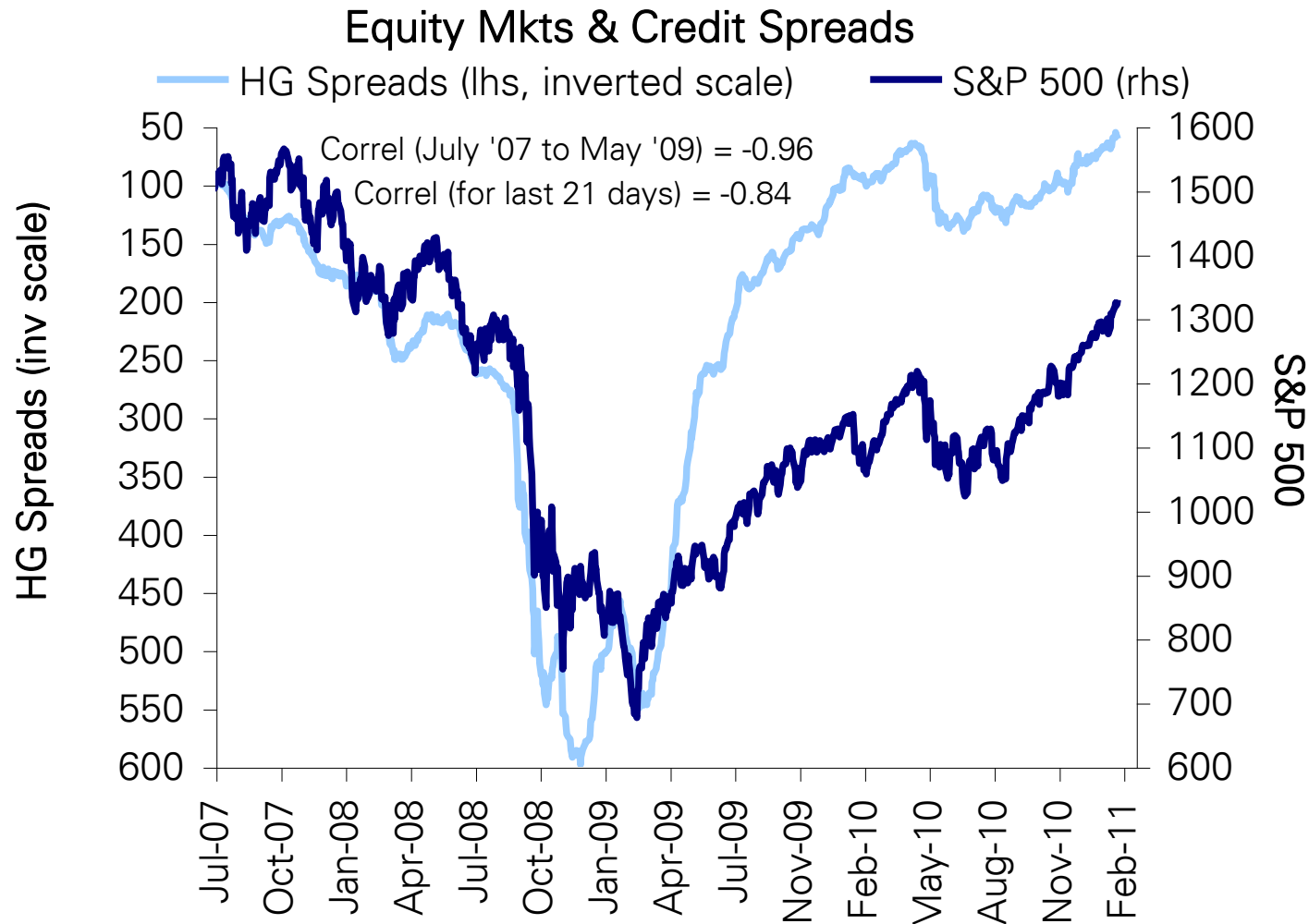
Source: Haver, BLS, FRB, US Equity Strategy, Deutsche Bank

U.S. Equity Strategy: The Strategic and Tactical Case



Equities are cheap

- Equities up 97% from March 2009 low, but much smaller 24% valued on earnings
- S&P trading at 13.8x 2011 EPS; vs LTM 12.4x at March 2009 bottom; 16.4 FV



Source: Bloomberg Finance LP, Deutsche Bank

U.S. Economic Outlook: GDP Growth



Economic outlook is constructive with growth expected to be fueled by:

- Output expansion (U.S. GDP is projected to rise 3.8% y/y in 2011E)
- Firming labor market (unemployment rate is expected to decline to 7.8% at year-end 2011E from 9.6% in Q4 2010E)
- Recovery of pricing power
- Households' financial position continues to improve gradually, and is expected to be an economic tailwind that will fuel growth and job creation

Key Economic Forecasts	2010E	2011E	2012E
U.S. GDP	2.9%	3.8%	3.9%
Housing Starts	600k	700k	800k
Retail Sales	6.6%	6.0%	5.0%
Personal Income	1.8%	3.6%	3.5%
Global GDP	4.8%	4.3%	4.4%
NA Light Vehicle Production	38.2%	3.1%	4.9%

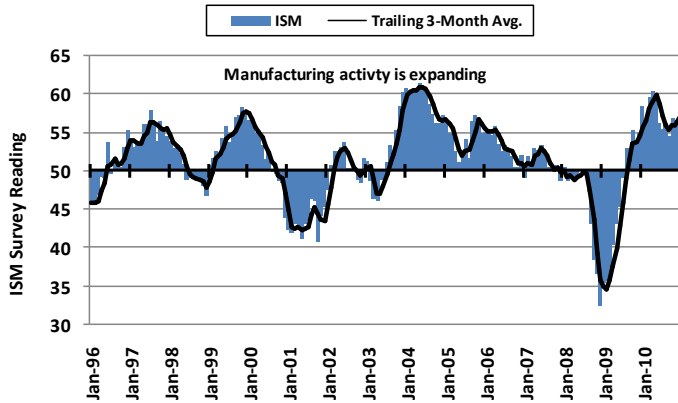
Source: Deutsche Bank estimates

Macroeconomic Tailwind To Drive Demand In 2011

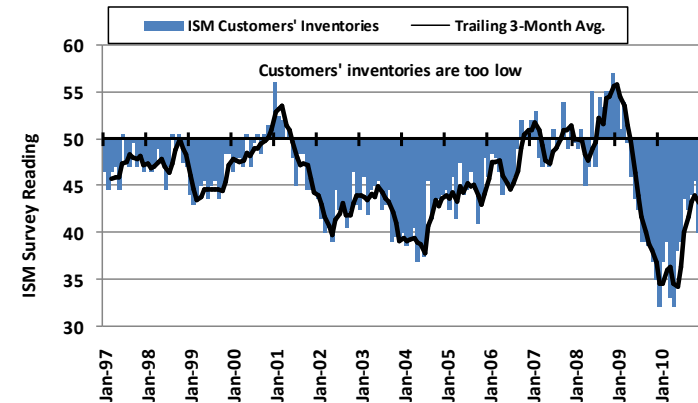


Improving manufacturing outlook and low inventory levels should drive freight volumes in 2011-12

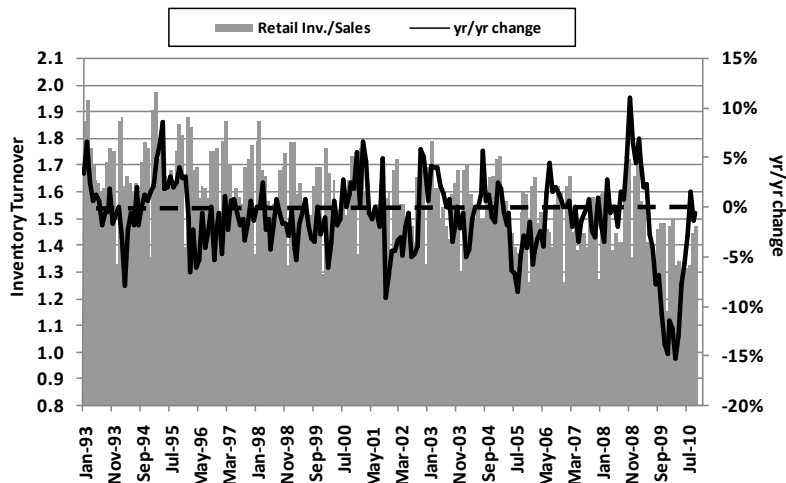
PMI continues to reflect manufacturing expansion...



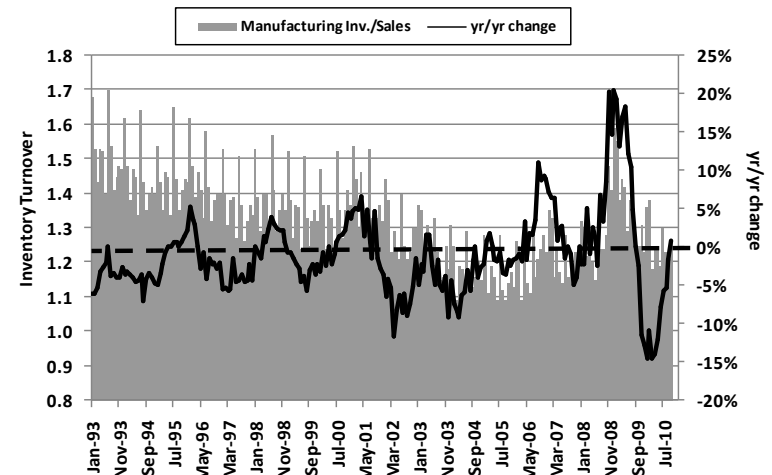
...while ISM customer inventories remain low



Tight retails inv./sales ratio bodes well for trucks...



...trucks to benefit from below avg. manufacturing inv./sales



Source: Bloomberg Finance LP, ISM, Capital IQ

Global Economic Outlook (Ex. US)



Strong growth expected from emerging markets while Euroland disappoints:

- Euroland and UK economic recovery is expected to lag US and World growth
- Despite inflationary fears, China still remains the largest driver of growth to commodity import demand
- Do not forget about India, increasing infrastructure spending should continue drive oil and dry bulk imports (especially coal)
- Latin America is expected to increase dry bulk and crude exports, while GDP growth should boost containerized cargo and refined product imports

Global Economic Outlook

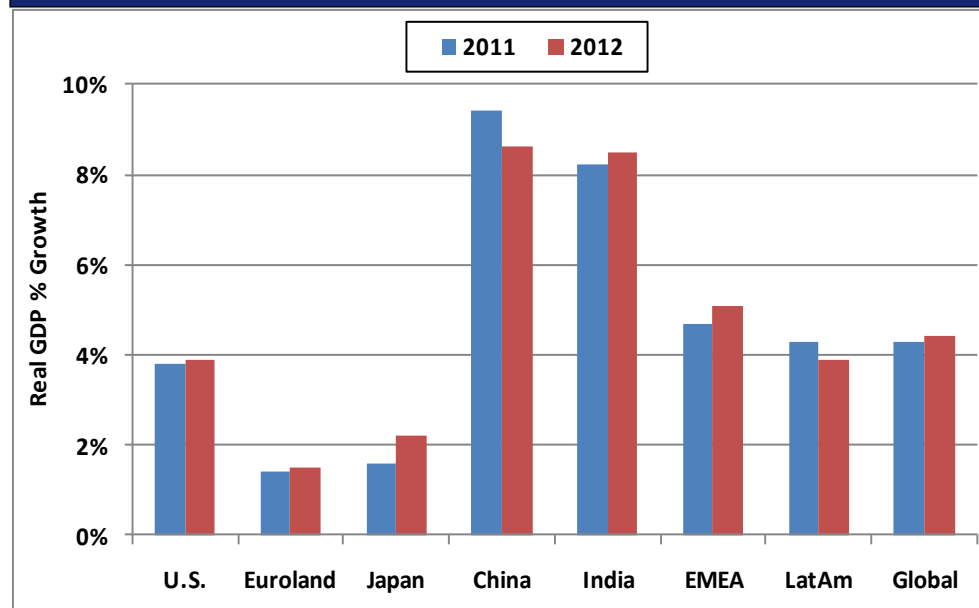


DB Economic Forecasts

DB 2011-12 GDP Estimates

Region	Real GDP (% Growth)	
	2011E	2012E
US	3.8%	3.9%
Euroland	1.4%	1.5%
Asia (ex Japan)	8.0%	7.6%
India	8.2%	8.5%
China	9.4%	8.6%
Japan	1.6%	2.2%
Latin America	4.3%	3.9%
Brazil	4.2%	4.4%
EMEA	4.7%	5.1%
G7	2.8%	2.9%
World	4.3%	4.4%

2011-12 Change In GDP Growth



Source: Deutsche Bank estimates



Demand growth expected across shipping segments as world GDP rises:

- Supply of vessels remains the top issue facing shipping markets
- Dry Bulk demand expected to be strong, driven by emerging market growth
- Crude demand should recover alongside the US and EU
- Container trade should improve with global trade (typically 2-2.5x world GDP)

New vessels expected to deliver, but slippage and cancellations likely:

- Weak cash flow and credit availability will constrain vessel construction
- Orderbook remains overstated with cancelled orders, double counted vessels (through re-sales) and options inflating broker estimates
- Current ships delivering are the most expensive ordered
 - VLCC's: \$140 million Capes: \$95 million



Geopolitical risk returns to the market:

- Recent Egyptian concerns caused tanker equities to rally, as have reports of protests in other N. African and Middle Eastern nations
- Geopolitical instability good for share prices in the short-term
- Libya now driving oil market and stocks

Creditworthiness remains a top investment concern:

- Ship owner leverage, liquidity and access to capital are on investors' minds as default concerns and dilutive equity offerings may be required for some owners
- Korea Line's bankruptcy has brought back counterparty risk
 - Estimated 140 -150 bulkers on charter to over 60 owners
 - An estimated 100 vessels carry charters materially in excess of spot rates

Geopolitical Risk – Tanker Upside



Middle East and North Africa stability could affect trading patterns:

- If regional unrest grows new swing supply may be required from farther distances
- Route disruptions could benefit ton-mile demand or cause increased rates for risk premium

A Disruption Of Libyan Exports Could Increase Ton-Mile Demand



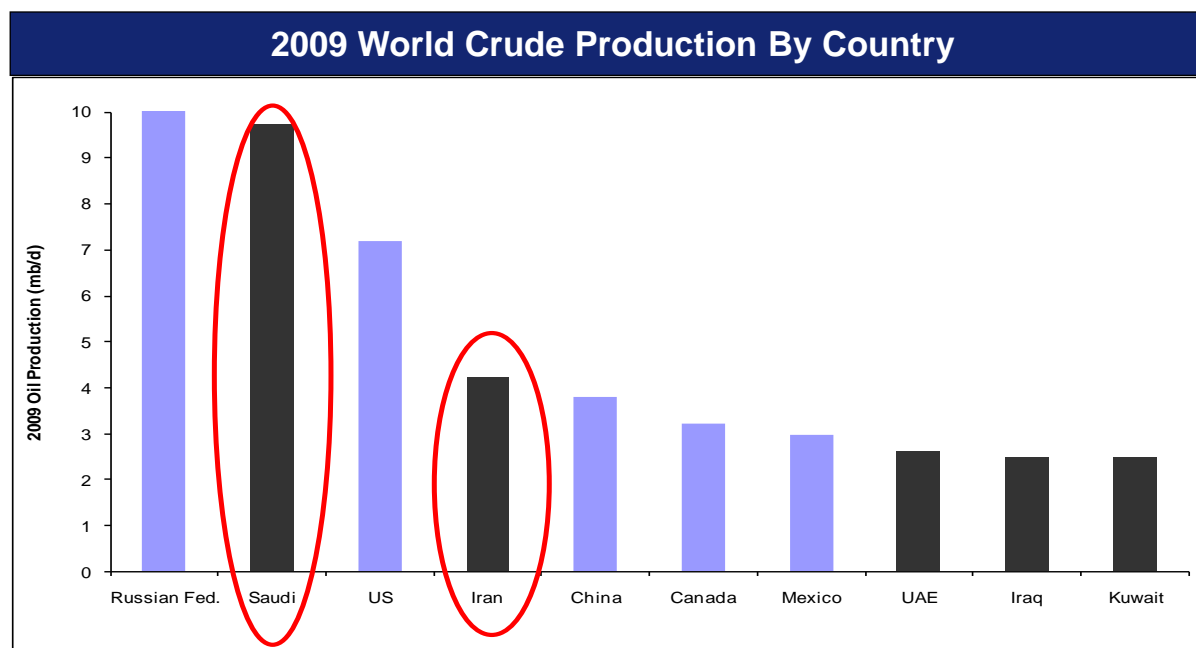
Source: Deutsche Bank

Geopolitical Risk – Tanker Downside



The primary concern in the region is ultimately if Saudi and Iranian production is disrupted:

- If protests grow and spread to Saudi Arabia and Iran, worldwide production, and most importantly, excess capacity could be affected
 - Iran is a bigger concern than Saudi Arabia
 - Libya and Bahrain export 1.7 mbd, excess capacity could come from other OPEC nations



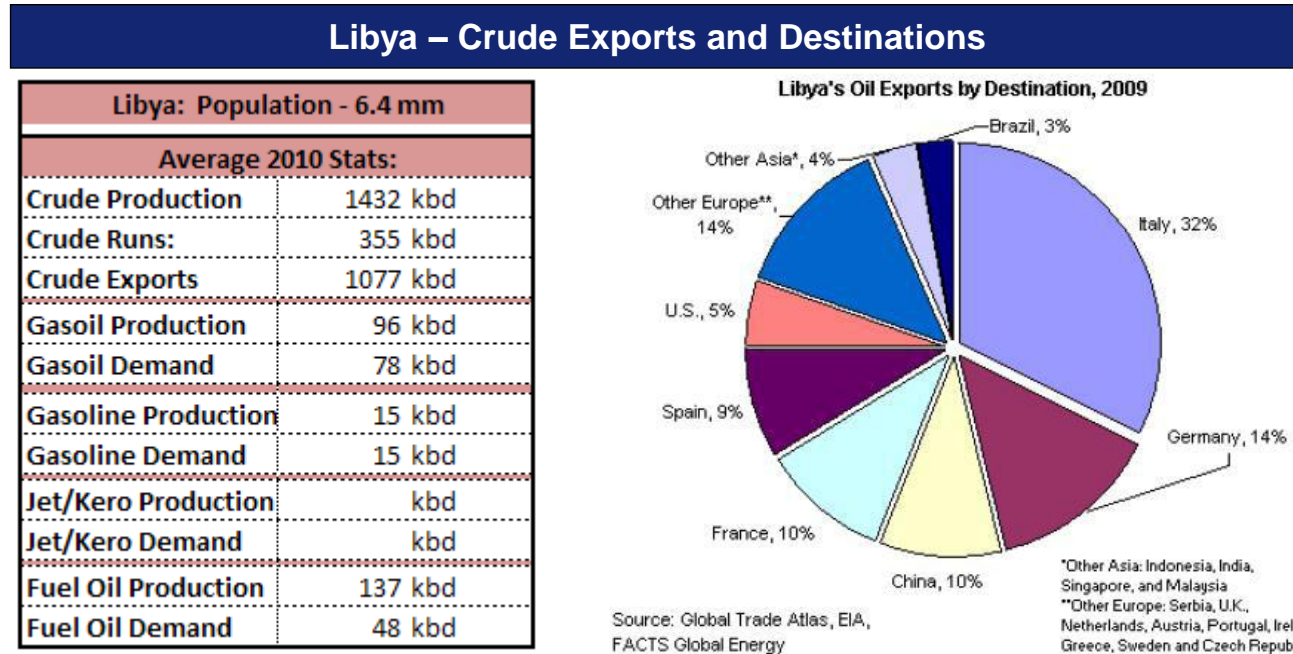
Source: BP

Geopolitical Risk - Libya



Libyan oil export disruption could benefit tanker rates:

- Total production of 1.4 mbd of which 1.1 mbd is exported
- 79% of crude exports are destined for Europe
 - Italy is the largest importer, followed by Germany
- Dissidents reportedly control Libya's eastern regions where oil production is concentrated



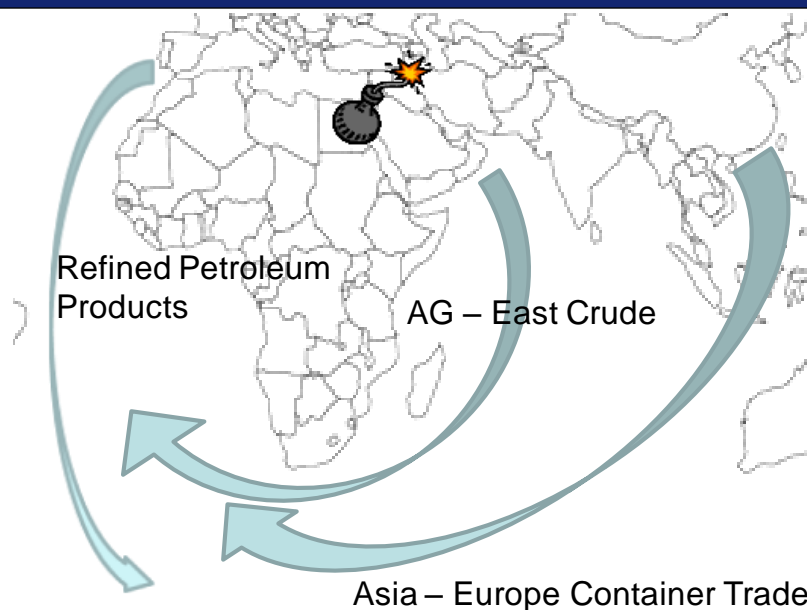
Geopolitical Risk - Egypt



Egyptian concerns were overblown, but highlighted regional risk:

- Highlighted lack of actual tanker tonnage moving through the canal
 - Port costs – with earnings low, many owners ballast around Africa
 - Piracy concerns – push owners around Cape of Good of Hope
 - Trade patterns – Middle East tonnage heading to Asia not US/EU
- Military maintains firm control over the canal and its operations
- The Suemed Pipeline and Suez Canal carry a combined 1.9 mbd

Impact Of Suez Canal Disruption





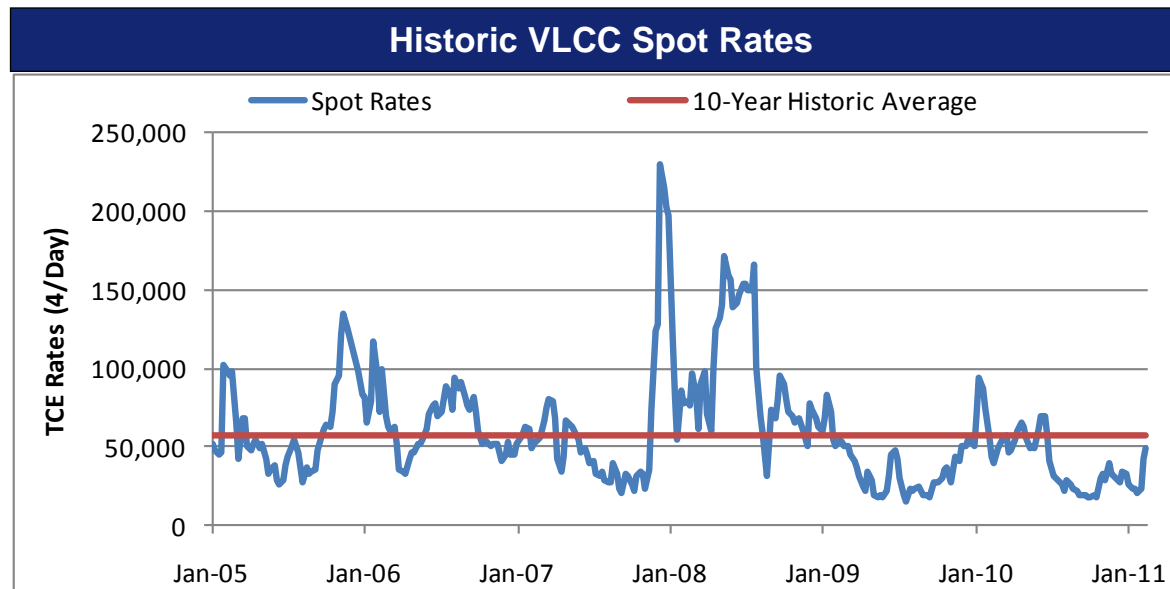
DB Maritime 2011 Outlook Tankers

Our Tanker Outlook



Volatile spot rates, but improving off of trough levels:

- We have already seen a rally in VLCC rates from \$10,000/day to approx. \$50,000/day before declining to \$30,000/day this week
 - Suezmax and Aframax tankers benefited from stronger earnings as well
- Rates will remain volatile with several peak to trough cycles through the year, but average earnings should increase
- We expect fundamentals to bottom sometime in 2011 and expect rates to see a more sustained lift in H2 2011 and 2012



Source: Capital IQ

Deutsche Bank

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February 2011

Our Tanker Outlook



We expect the tanker market to trough in 2011:

- While rates should remain volatile, we expect a bottom in the market in the back half of 2011
- Our rate expectations remain at a substantial discount to historic averages, but equities should move ahead a sustained rate rally

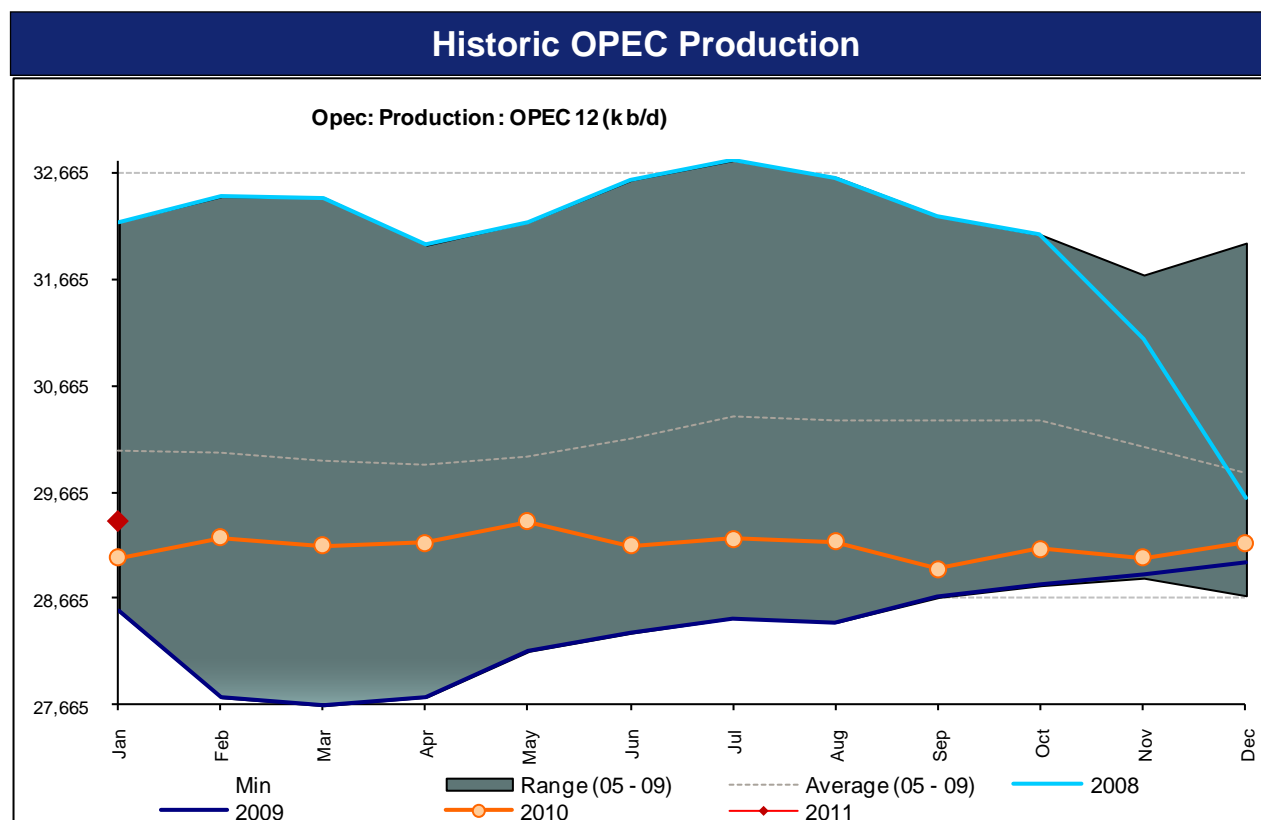
Crude Spot Rate Assumptions			
Quarter	VLCC	Suezmax	Aframax
Q1 2011	\$22,500	\$17,500	\$14,000
Q2 2011	\$25,000	\$20,000	\$16,000
Q3 2011	\$25,000	\$22,000	\$18,000
Q4 2011	\$35,000	\$27,500	\$20,000
CY2011	\$26,875	\$21,750	\$17,000
CY2012	\$35,000	\$27,500	\$23,000

Our Tanker Outlook



OPEC output will continue to Grow:

- Strong oil prices should encourage increased production, we expect OPEC to target sub-\$100/bbl oil
- Near-term incremental crude supply will be sourced from the AG



Source: Bloomberg Finance LP

Deutsche Bank

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February 2011

Our Tanker Outlook



Other factors could provide upside:

- Slow steaming in tankers is on the rise as bunker costs remain elevated
 - Talks ongoing about slow-steaming on laden voyages
- Continued scrapping of 1st generation single hull tonnage
 - YTD VLCC scrapping of 0.3 million dwt (2.5% annualized)
- Crude floating storage could increase if contango returns
 - Previously seen 10% or more of VLCC's in floating storage
- Geopolitical or weather related incidents could help rates

How To Play The Equities



Equities will trade off of macro sentiment not spot rates:

- While long-term spot rate trends are important, short-rate volatility may not impact share price
- Tankers are more correlated to the S&P 500 than spot tanker rates – for now

Prefer spot exposure over fixed:

- The spot exposed tanker companies have generally underperformed and have the most earnings power into an improving rate environment

Liquidity is key to weather the storm:

- Cash, availability of revolvers and access to capital will be important as earnings may continue to operate below cash break-even over the next year

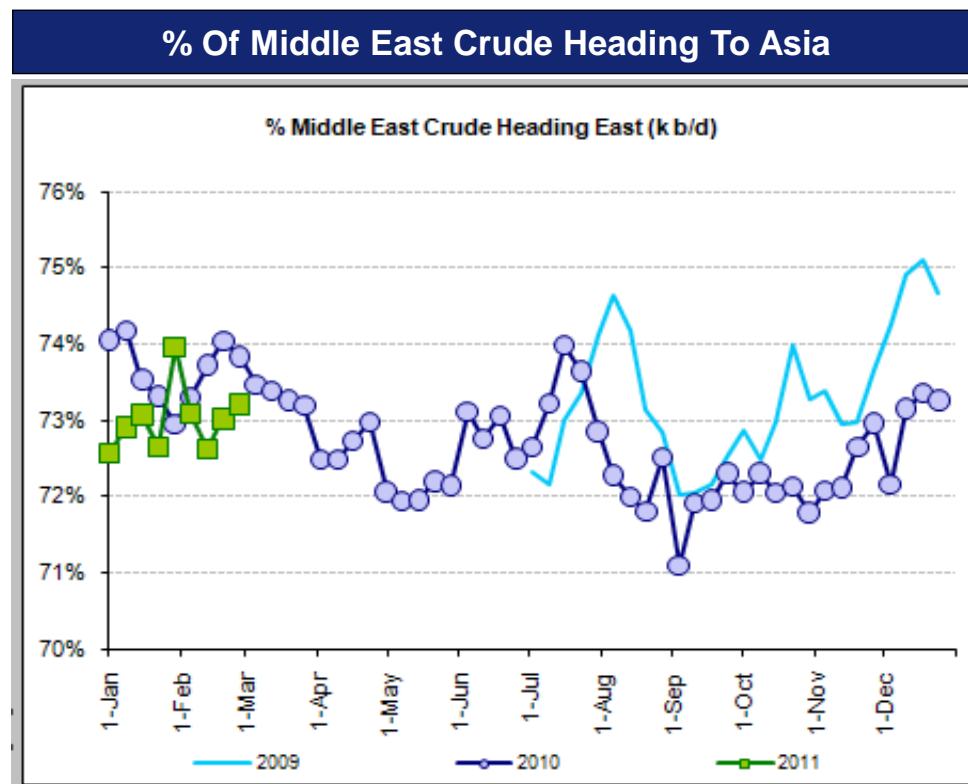
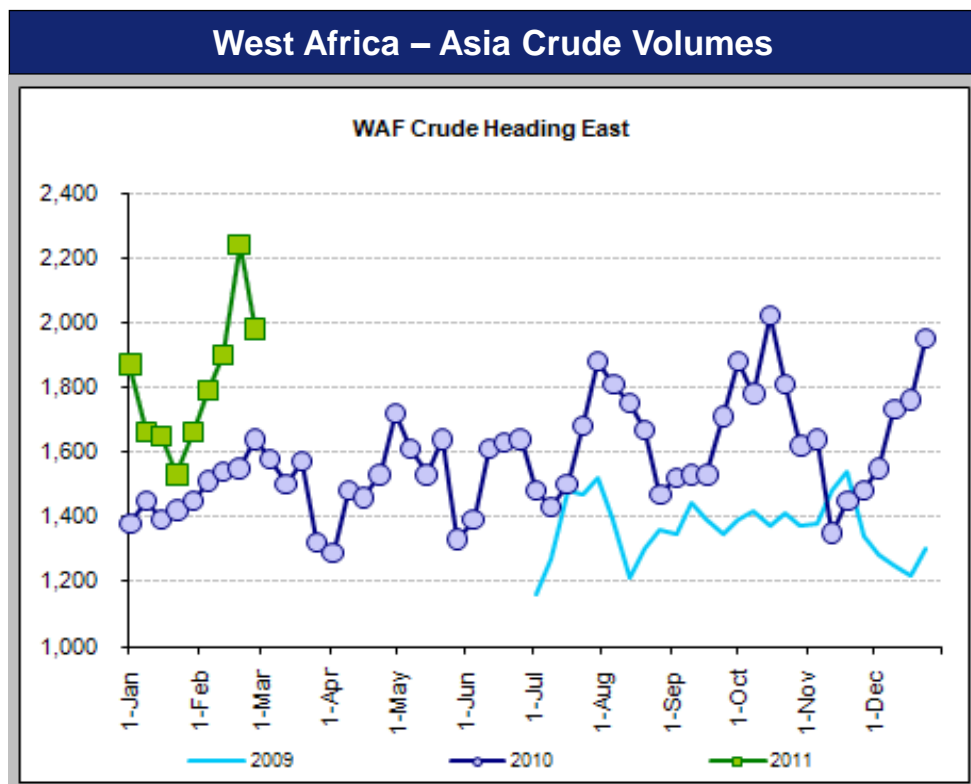
TOP PICKS: FRO, TNK, TK & NNA

Where Is Crude Going?



Asian imports (China and India) currently drive the market and are expected to continue to grow

China and India continue to source oil from W. Africa and the AG in increasing amounts



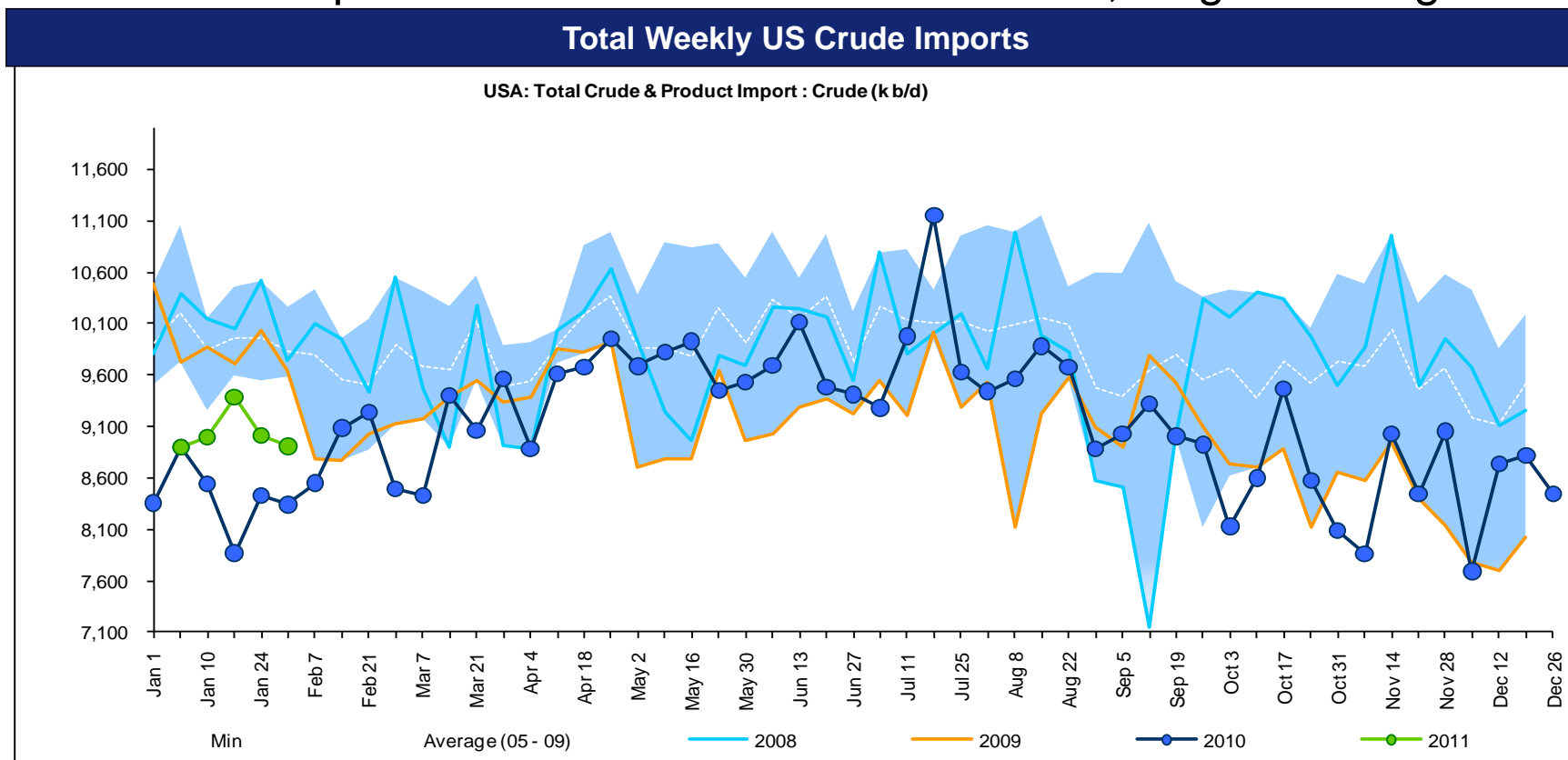
Source: Deutsche Bank, Oil Movements

Tanker Demand Shows Growth in 2011



US recovery should increase crude demand, balancing trade routes:

- We expect an increase in imports as the refinery maintenance season comes to a close in April
- Seasonal trends support increased import levels in Q2
- Incremental imports should come from Middle East, long-haul cargo



Source: Bloomberg Finance LP

Deutsche Bank

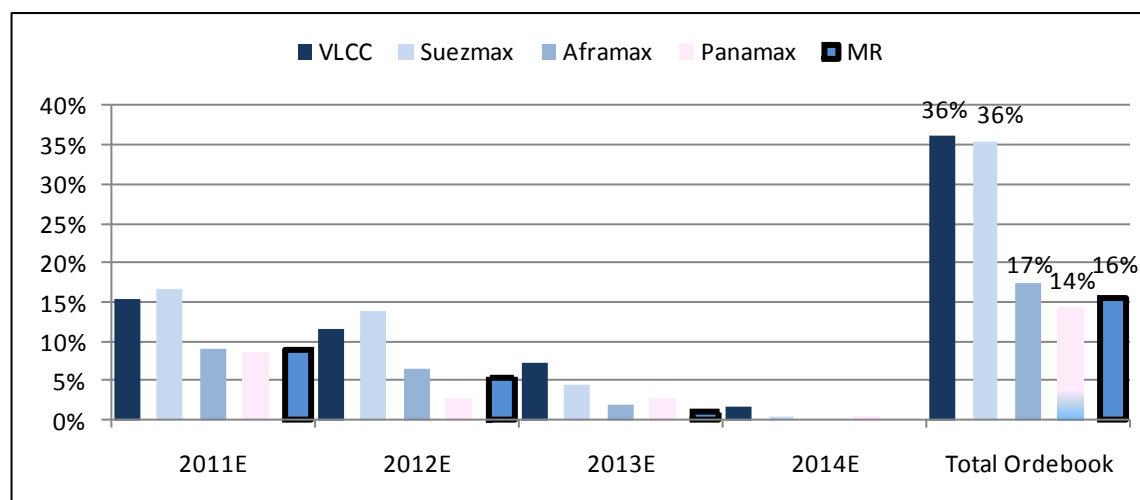
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Tanker Orderbook Is Large, But Overstated



Growing tanker supply is the largest headwind to rate recovery:

- Contracted orderbook at 31% of delivered crude fleet
 - 14% fleet growth in 2011
 - 11% fleet growth in 2012
- We estimate net crude tanker fleet growth of 9% and 10% in 2011 and 2012
- This includes 1.5% scrapping as well as 20% slippage and 10% cancelation
- Orderbook remains skewed to larger VLCC and Suezmax
 - VLCC: 53% of orderbook (by DWT unadjusted)
 - Suezmax: 20% of orderbook (by DWT unadjusted)



Source: Deutsche Bank, SSY, Clarksons

Tanker Supply & Demand



	2009	2010E	2011E	2012E	2013E	2014E
Orderbook Slippage		20.0%	20.0%	15.0%	7.5%	5.0%
Orderbook Cancellations		10.0%	10.0%	10.0%	7.5%	5.0%
Crude Storage (Million DWT)	7.50	2.00	5.00	5.00	5.00	5.00

	Total Seaborne Crude (Millions Of Barrels/Day)		Global Fleet (Millions of DWT) ¹		Demand In Terms Of Vessels ²	Supply In Terms Of Vessels ²	Implied Utilization
		% Year/Year Growth		% Net Change Year/Year			
2000	33.3		233.3		2023	2222	91.1%
2001	33.8	1.7%	227.2	-2.6%	1959	2164	90.6%
2002	33.5	-1.0%	231.4	1.9%	1939	2204	88.0%
2003	35.5	6.2%	237.0	2.4%	2110	2257	93.5%
2004	37.1	4.5%	246.9	4.2%	2260	2351	96.1%
2005	37.9	1.9%	263.7	6.8%	2362	2511	94.1%
2006	38.8	2.5%	264.3	0.2%	2421	2517	96.2%
2007	39.8	2.6%	275.3	4.2%	2485	2622	94.8%
2008	39.5	-1.0%	283.1	2.8%	2595	2696	96.2%
2009	38.0	-3.7%	289.1	2.1%	2526	2753	91.8%
2010E ^{1,2}	38.7	2.0%	305.2	5.6%	2633	2906	90.6%
2011E ^{1,2}	39.9	3.0%	332.2	8.9%	2857	3164	90.3%
2012E ^{1,2}	41.0	2.6%	365.8	10.1%	3194	3483	91.7%
2013E ^{1,2}	42.0	2.6%	386.3	5.6%	3409	3679	92.7%
2014E ^{1,2}	42.7	1.5%	390.4	1.1%	3460	3718	93.1%

(1) Based on SSY Orderbook and Deutsche Bank scrapping, slippage, and cancellation estimates. Excludes clean trading tankers. Total Crude Production data represents IEA, Clarksons and DB estimates.

(2) Supply/Demand broken down in Aframax equivalents. Demand growth converted using an average laden volume of 600,000 barrels and an average of about 8 voyages/year. Supply growth converted by dividing fleet by 105,000 dwt.

Source: SSY Consultancy and Research, Clarksons Research Services, Deutsche Bank estimates



DB Maritime 2011 Outlook

Dry Bulk

Dry Bulk Strategy



Equities have traded lower, but market fundamentals remains weak :

- Unlike tankers, we believe a dry bulk recovery is farther off as supply is likely to continue to overwhelm strong demand growth
- Leverage and covenant breaches could result in substantial dilution for ship owners
- Charterer defaults and counterparty risk are a greater concern in the dry sector - Korea Line brought back charter concerns
 - Long-term, above market charters, could come into question

Banks could pressure sales and restructurings:

- Unlike the past two years, banks may now start to foreclose on borrowers in default, or at a minimum, push asset sales or dilutive equity raises
- Capital remains on the sidelines waiting for asset sales

Top pick remains DSX:

- \$30 of net debt (\$1.6 billion in assets) as of Q4 2010, contracted cash flow and the only large public dry bulk company that can complete a large distressed acquisition without raising equity

Source: Deutsche Bank estimates

Dry Bulk Outlook



Demand to remain strong in 2011 off of Asian commodity demand:

- We expect total seaborne dry bulk cargo to increase by 5.9% in 2011 and 6.3% in 2012

Deutsche Bank Seaborne Thermal Coal Supply/Demand Model

		2008	2009	2010E	2011E	2012E	2013E
Indonesian exports	Mt	200	233	273	293	307	323
growth	%	3%	17%	17%	7%	5%	5%
Australian exports	Mt	125	139	138	137	159	167
growth	%	12%	11%	-1%	-1%	0%	5%
South African exports	Mt	68	67	67	68	69	70
growth	%	1%	-2%	1%	1%	2%	2%
Columbian exports	Mt	69	63	70	71	73	75
growth	%	6%	-8%	10%	1%	3%	3%
US exports	Mt	18	12	14	20	45	50
China exports	Mt	36	18	18	16	16	16
Other exports	Mt	143	147	165	185	201	219
Total seaborne thermal supply	Mt	658	680	746	789	871	920
growth	%	1%	3%	10%	6%	10%	6%

Sources: McCloskey's, AME, BP, CEIC, Deutsche Bank Research

Deutsche Bank Seaborne Iron Ore Supply/Demand Model

		2008	2009	2010E	2011E	2012E	2013E
Brazil exports	Mt	282	267	280	302	318	341
growth	%	5%	-5%	5%	8%	5%	7%
Australian exports	Mt	307	363	400	429	460	526
growth	%	10%	18%	10%	7%	7%	14%
South African exports	Mt	33	43	43	45	46	47
growth	%	8%	32%	0%	4%	2%	2%
India exports	Mt	61	98	88	65	53	28
growth	%	-17%	60%	-10%	-26%	-18%	-48%
Other exports	Mt	127	119	130	139	150	158
Total seaborne iron ore supply	Mt	810	890	941	980	1,027	1,100
growth	%	5%	10%	6%	4%	5%	7%

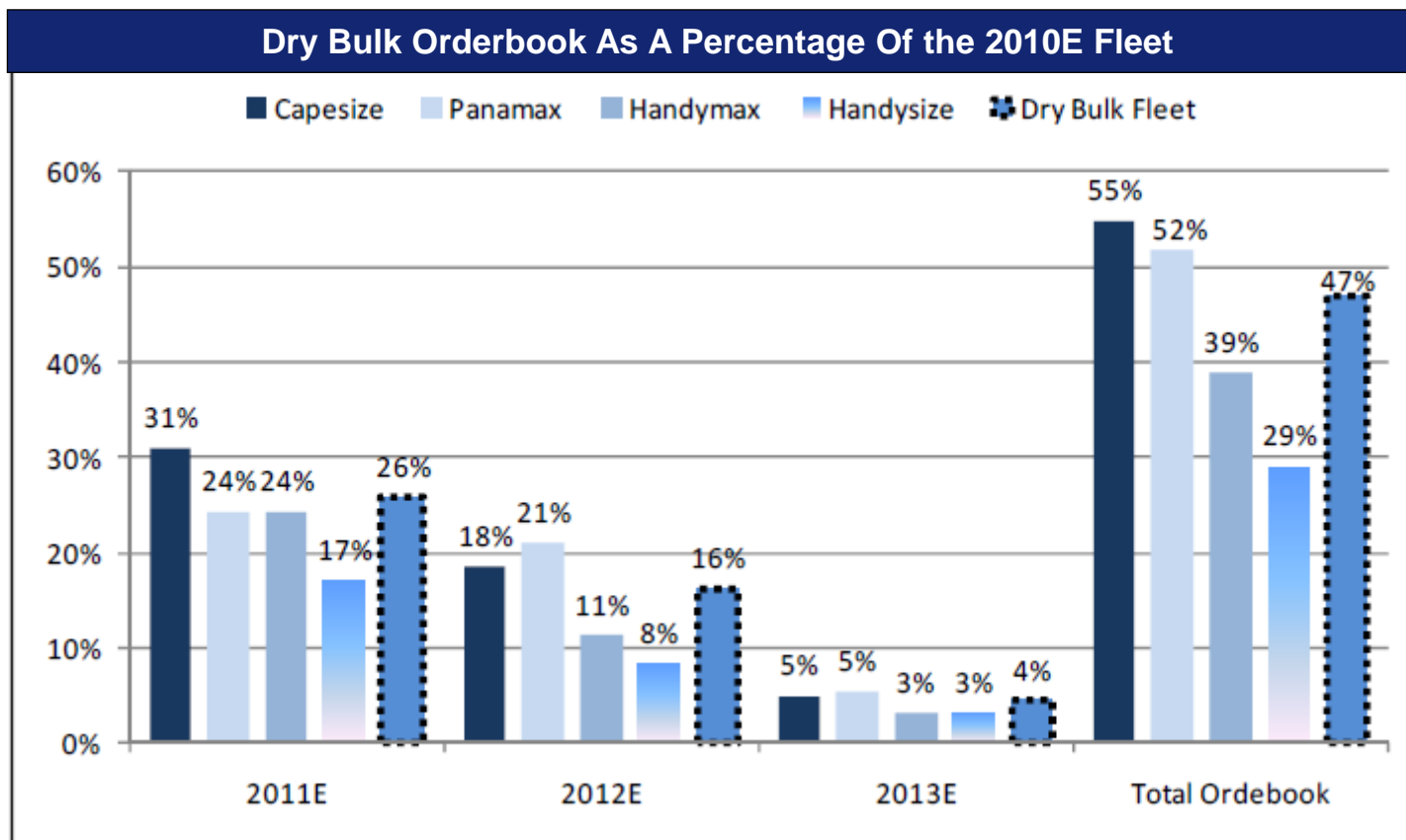
Source: Deutsche Bank estimates

Dry Bulk Supply Remains Strong



Even high slippage/cancellation can not moderate vessel oversupply:

- Capes and Panamaxes represent the bulk of the orderbook
- Higher slippage/cancellation (25%/25%) should be seen in dry bulk given yard mix and current cash constraints of owners



Source: Deutsche Bank, SSY, Clarksons

Deutsche Bank

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Dry Bulk Supply And Demand



	2010E	2011E	2012E	2013E	2014E
Orderbook Slippage	20%	25%	20%	10%	10%
Orderbook Cancellations	20%	25%	20%	10%	10%

	Dry Bulk Demand Growth (Millions of Tons)	% Year/Year Growth	Global Fleet Growth (Millions of DWT) ¹	% Net Change Year/Year	Demand Growth In Terms Of Vessels ²	Supply Growth In Terms Of Vessels ²	Surplus (Deficit) Of Vessels Needed To Service Demand
2000	141	7.4%	7.6	2.9%	443.4	127.2	(316)
2001	49	2.4%	11.7	4.3%	154.1	195.5	41
2002	76	3.6%	7.4	2.6%	239.0	123.8	(115)
2003	120	5.5%	7.3	2.5%	377.4	121.3	(256)
2004	187	8.1%	19.1	6.3%	588.1	317.8	(270)
2005	135	5.4%	23.2	7.2%	424.5	386.8	(38)
2006	175	6.7%	22.1	6.4%	550.3	368.3	(182)
2007	158	5.6%	24.2	6.6%	496.9	402.7	(94)
2008	101	3.4%	27.9	7.2%	317.6	465.2	148
2009	-88	-2.9%	37.4	8.9%	-288.8	623.0	912
2010E ²	280	9.4%	76.4	16.6%	782.0	1174.7	393
2011E ²	191	5.9%	55.3	10.3%	579.4	850.2	271
2012E ²	216	6.3%	58.7	9.9%	713.5	903.6	190
2013E ³	201	5.5%	29.2	4.5%	665.2	448.5	(217)
2014E ⁴	212	5.5%	-2.9	-0.4%	701.8	-44.7	(747)

(1) Based on SSY Orderbook and Deutsche Bank scrapping, slippage, and cancellation estimates. Scrapping estimates call for 2-3% of the 2009 global fleet on an annual basis.

(2) Supply and demand growth broken down by Panamax equivalents. Demand growth converted based on 55,000 ton cargos multiplied by trips per year. Supply growth converted by dividing fleet by 60,000 dwt.

(3) A deficit of vessels indicates a positive supply and demand imbalance, which typically acts as a positive catalyst for day rates.

(4) Seaborne trade estimates post-2008 based on Deutsche Bank estimates.

Source: SSY Consultancy and Research, Clarksons Research Services, Deutsche Bank estimates

Source: Deutsche bank estimates

Deutsche Bank

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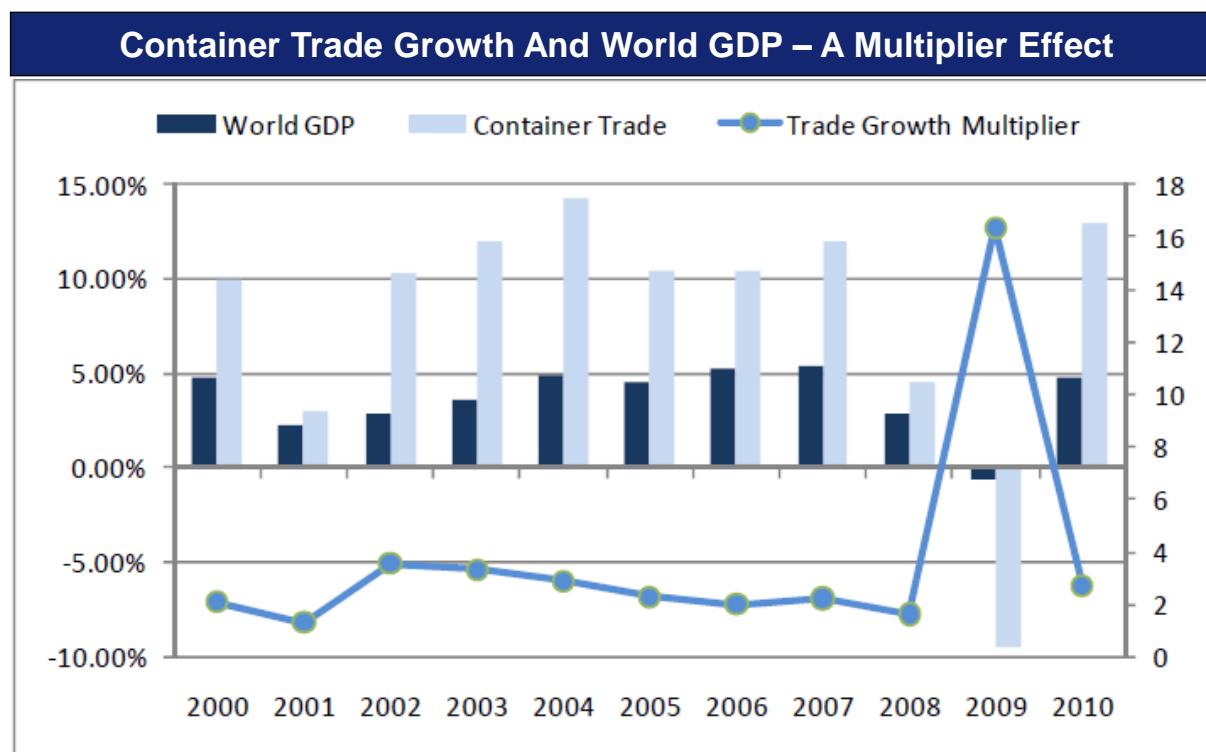
DB Maritime 2011 Outlook Containers

Container Outlook – EU Is The Missing Link To Recovery



Container demand remains leveraged to GDP growth:

- The utilization and demand driven by long haul routes:
 - Transpacific: Strong US GDP growth and recovery expected
 - North - South: Focus on developing nations, trends look positive
 - Asia – Europe: Euroland may lag in the recovery



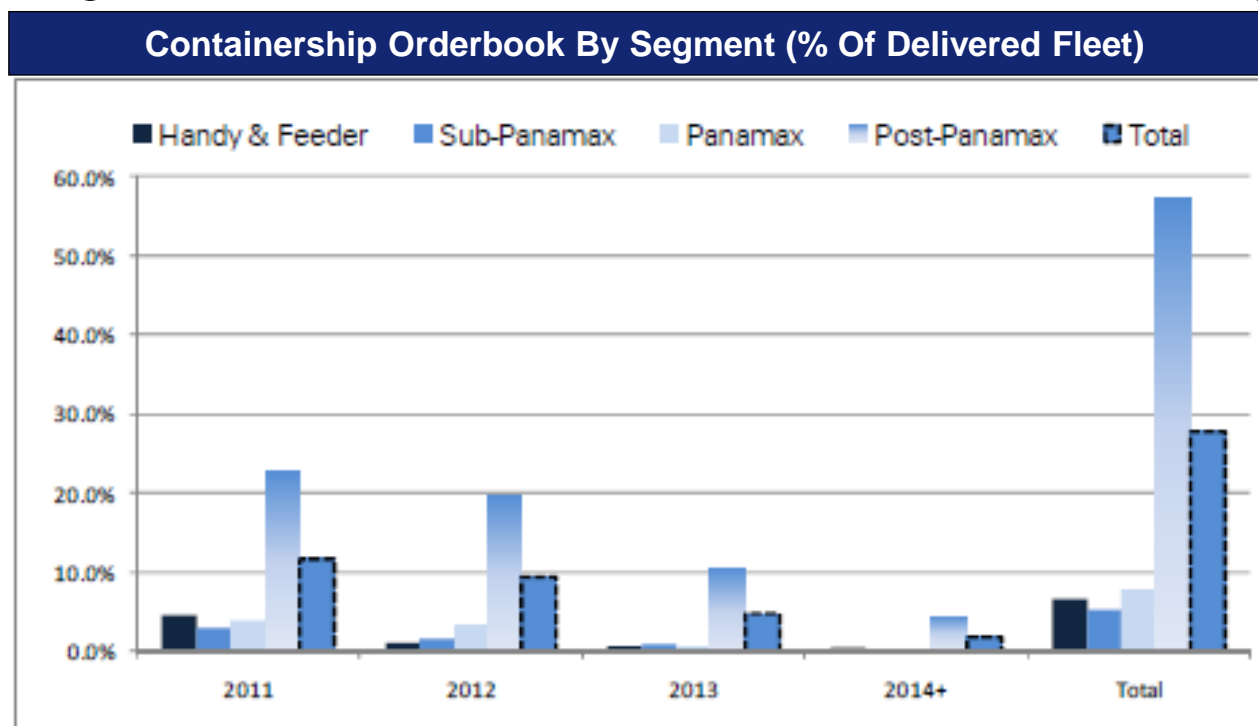
Source: Deutsche Bank, IMF, Clarksons Research Service

Containership Supply –Tonnage Waterfall Effect



The orderbook is dominated by post-Panamax tonnage:

- Increasing utilization of larger ships could push smaller Panamax tonnage off of major service loops
- Feeder vessels have increased port access and gearing, so where do the Panamax vessels go?
- According to Clarkson's, 28% of the current fleet is currently on order



Source: Clarksons Research Services, Deutsche Bank

Appendix 1

Important Disclosures

Additional Information Available upon Request



Disclosure checklist

Company	Ticker	Recent price*	Disclosure
Teekay Corporation	TK.N	35.19 (USD) 23 Feb 11	1,6,7,8
Diana Shipping Inc	DSX.N	12.07 (USD) 23 Feb 11	6
Frontline Ltd.	FRO.N	26.66 (USD) 23 Feb 11	1,6,7,8
Navios Acquisition Corp.	NNA.N	4.00 (USD) 22 Feb 11	SD11
Teekay Tankers Ltd.	TNK.N	11.01 (USD) 23 Feb 11	1,6,7,8

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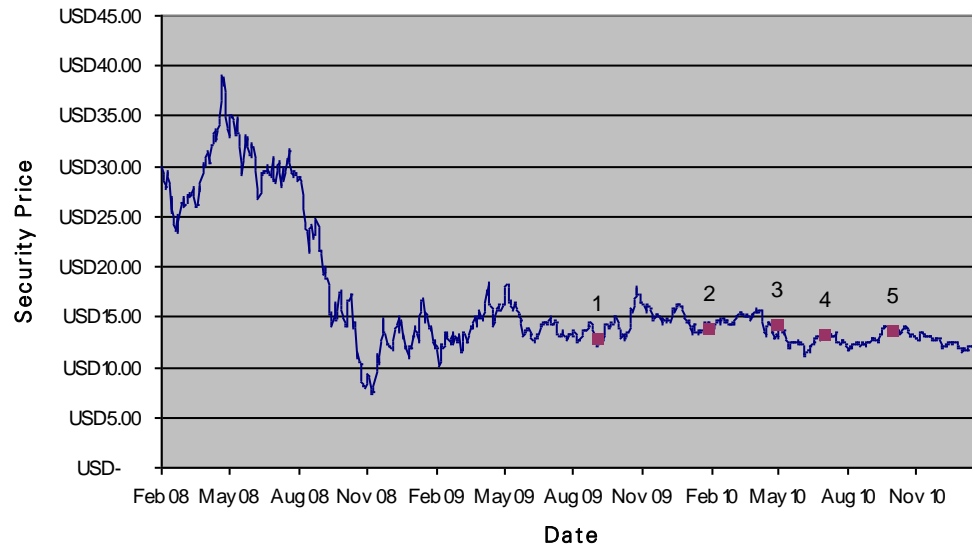
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The views expressed in this report accurately reflect the personal views of the undersigned lead analyst about the subject issuers and the securities of those issuers. In addition, the undersigned lead analyst has not and will not receive any compensation for providing a specific recommendation or view in this report. Justin Yagerman



Historical recommendations and target price: Diana Shipping Inc (DSX.N)

(as of 23/02/2011)



Previous Recommendations

Strong Buy
Buy
Market Perform
Underperform
Not Rated
Suspended Rating

Current Recommendations

Buy
Hold
Sell
Not Rated
Suspended Rating

*New Recommendation Structure as of September 9, 2002

1.9/30/2009: Buy, Target Price Change USD20.00
2.2/24/2010: Buy, Target Price Change USD19.00
3.5/27/2010: Buy, Target Price Change USD20.00

1.7/28/2010: Buy, Target Price Change USD18.00
2.10/27/2010: Buy, Target Price Change USD17.00



Historical recommendations and target price: Frontline Ltd. (FRO.N)

(as of 23/02/2011)



Previous Recommendations

Strong Buy
Buy
Market Perform
Underperform
Not Rated
Suspended Rating

Current Recommendations

Buy
Hold
Sell
Not Rated
Suspended Rating

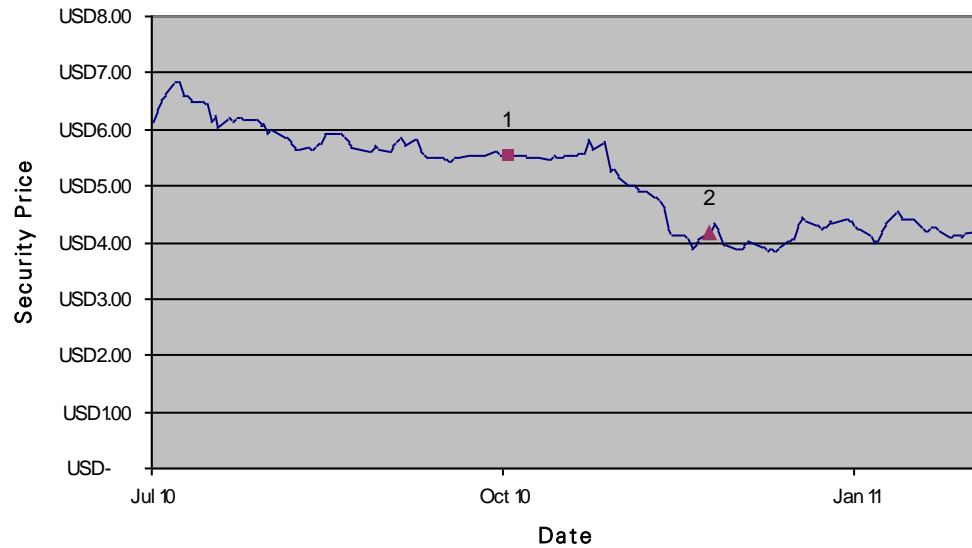
*New Recommendation Structure as of September 9, 2002

1.9/30/2009:	Sell, Target Price Change USD15.00	1.7/28/2010:	Buy, Target Price Change USD42.00
2.10/21/2009:	Sell, Target Price Change USD17.00	2.8/31/2010:	Buy, Target Price Change USD44.00
3.11/27/2009:	Sell, Target Price Change USD18.00	3.10/27/2010:	Buy, Target Price Change USD33.00
4.1/12/2010:	Upgrade to Hold, Target Price Change USD32.00	4.11/29/2010:	Downgrade to Hold, Target Price Change USD24.00
5.2/26/2010:	Hold, Target Price Change USD31.00	5.1/25/2011:	Upgrade to Buy, Target Price Change USD32.00
6.5/4/2010:	Upgrade to Buy, Target Price Change USD54.00		



Historical recommendations and target price: Navios Acquisition Corp. (NNA.N)

(as of 22/02/2011)



Previous Recommendations

Strong Buy

Buy

Market Perform

Underperform

Not Rated

Suspended Rating

Current Recommendations

Buy

Hold

Sell

Not Rated

Suspended Rating

*New Recommendation Structure as of September 9, 2002

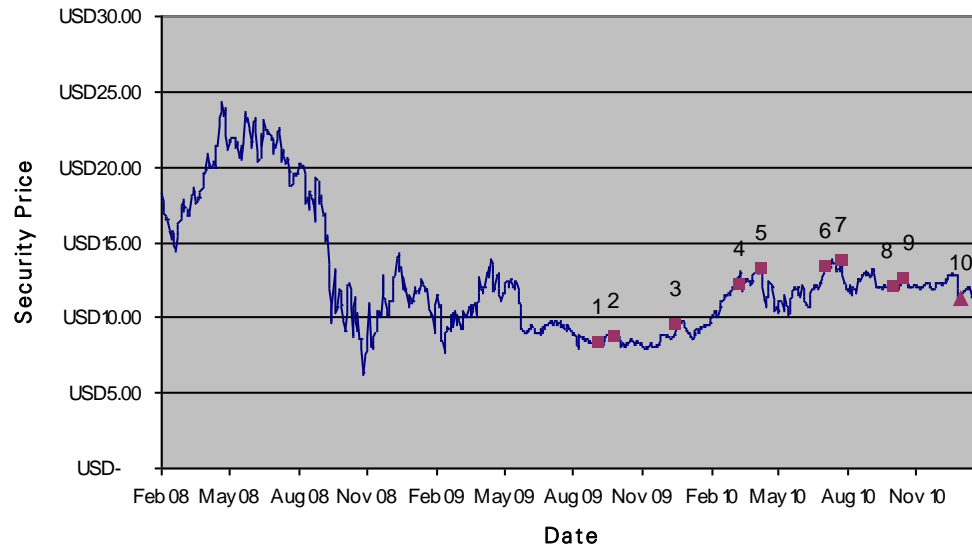
1.10/21/2010: Hold, Target Price Change USD6.00

1.12/13/2010: Upgrade to Buy, USD6.00



Historical recommendations and target price: Teekay Tankers Ltd. (TNK.N)

(as of 23/02/2011)



Previous Recommendations

Strong Buy
Buy
Market Perform
Underperform
Not Rated
Suspended Rating

Current Recommendations

Buy
Hold
Sell
Not Rated
Suspended Rating
*New Recommendation Structure as of September 9, 2002

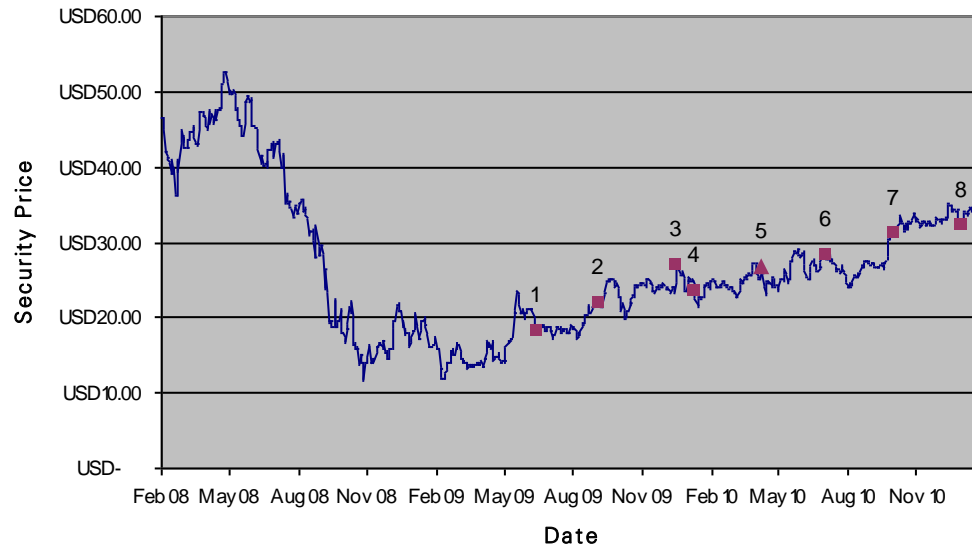
1.9/30/2009: Hold, Target Price Change USD8.00
2.10/21/2009: Hold, Target Price Change USD7.00
3.1/12/2010: Hold, Target Price Change USD10.00
4.4/7/2010: Hold, Target Price Change USD12.00
5.5/4/2010: Hold, Target Price Change USD13.00

1.7/28/2010: Hold, Target Price Change USD16.00
2.8/18/2010: Hold, Target Price Change USD14.00
3.10/27/2010: Hold, Target Price Change USD13.00
4.11/9/2010: Hold, Target Price Change USD12.00
5.1/25/2011: Upgrade to Buy, Target Price Change USD15.00



Historical recommendations and target price: Teekay Corporation (TK.N)

(as of 23/02/2011)



Previous Recommendations

Strong Buy
Buy
Market Perform
Underperform
Not Rated
Suspended Rating

Current Recommendations

Buy
Hold
Sell
Not Rated
Suspended Rating

*New Recommendation Structure as of September 9, 2002

1.7/10/2009: No Recommendation, Target Price Change USD0.00
2.9/30/2009: Hold, Target Price Change USD18.00
3.1/12/2010: Hold, Target Price Change USD19.00
4.2/4/2010: Hold, Target Price Change USD22.00

1.5/4/2010: Upgrade to Buy, Target Price Change USD37.00
2.7/28/2010: Buy, Target Price Change USD34.00
3.10/27/2010: Buy, Target Price Change USD36.00
4.1/25/2011: Buy, Target Price Change USD43.00



Equity Rating Key

Buy: Based on a current 12-month view of total shareholder return (TSR = percentage change in share price from current price to projected target price plus projected dividend yield), we recommend that investors buy the stock.

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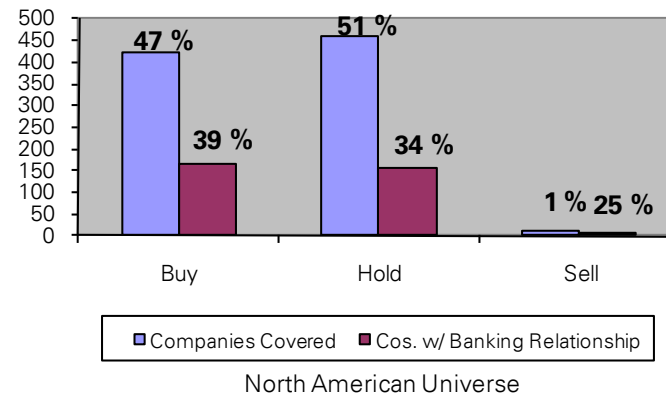
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Hold: Expected total return (including dividends) between -10% and 10% over a 12-month period

Sell: Expected total return (including dividends) of -10% or worse over a 12-month period

Equity Rating Dispersion and Banking Relationships





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