President’s Notes

In the last Newsletter I wrote about our Maritime Community, in between then and now we have had our annual CMA Conference, titled “speed...”.

We welcomed upward of 2500 visitors from around the Globe, and our local members benefited greatly, with numerous receptions (or rather parties!) being held in and around Stamford, so much so that hotel rooms were hard to come by and in nearly every restaurant and bar maritime industry members could be found entertaining their guests.

One Stamford Landing, 62 Southfield Avenue • Stamford, Connecticut • 06902

PRESIDENT’S NOTES

Upcoming Events

SAVE THE DATES

APRIL 2014

Thursday, April 24, 2014
CMA Annual General Meeting Luncheon
Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820
Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Free to CMA Members in good standing

MAY 2014

Monday Afternoon, May 19, 2014
CMA Spring Golf Outing
Sterling Farms Golf Course
1349 Newfield Avenue, Stamford, CT 06905
See page 7 for more information.

For Reservations for all CMA Events please call
Annie at +1.203.406.0109 Ext 3725 or Lorraine Ext 3717
Or email conferences@cmaconnect.com

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The CMA by Laws Have Been Amended
Click here to download
a pdf with changes noted

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OFFICERS

PRESIDENT
Ian Workman
P: (203) 863-0001
Email: iworkman@wfscorp.com

VICE PRESIDENT
Tony Backos
P: (646) 361-4061
Email: abackos@pyxis.gr

SECRETARY
Jasmine Alvarado
P: (203) 832-0174
Email: summer.jass@hotmail.com

TREASURER
Charlie Tammara
P: (203) 434-5822
Email: cntammara@gmail.com

GOVERNORS & COMMITTEE CHAIRS

MEMBERSHIP
Brian Robinson
P: (203) 524-7670
Email: Wbrianrobinson@gmail.com

PLANNING & ADMIN
Larry Liu
P: (201) 887-0498
Email: captlarryliu@gmail.com

SOCIAL
Len Faucher
P: (203) 321-3022
Email: lenfaucher@yahoo.com

COMMUNICATION
Nora Huvane
P: (203) 260-7004
Email: nora.huveane@gmail.com

EDUCATION
Joe Gross
Email: jgross@cma-edu.org

MEMBERSHIP LIAISON
Kim Edwards
P: (203) 548-7444
F: (866) 548-7720
Email: cmamembership@gmail.com

FROM THE EDITOR

Shipping 2014 was simply great. It was wonderful see so many people from all over the maritime world come to Stamford to listen, learn and network, but disappointing that more of our nearby members could not attend. We tried very hard to give you multiple reasons to make the effort. The good news was we saw more brokers at the Gala and the AfterGlow, proving once more, that our drinking club roots are still strong.

Once again we are indebted to so many industry leaders from shipping and those services that shipping depends upon, for sharing their time and knowledge with us. We offer our most sincere thanks to all who participated. Save the dates - March 23-24-25, 2015.

Two more comments on Shipping 2014:
1) Tuesday evening (the 19th) the Danish movie “A Hijacking (2012)” or “Kapringen” (the original title) was shown in a room off the lobby. The film is based on the pirate attack on a Clipper ship some years ago. It was a very compelling film partly because it differs little from the actual hijacking. No EUROFOR task force to help, no SEALS, just hard negotiating and dealing with a mentally stressed crew and their families over 12
weeks. The film was introduced by Clipper partner, Per Gullestrup, who actually did the negotiating. He also answered questions after the film. It was a very thought provoking evening.

2) The field trip to view the building of the hybrid powered research vessel being built by Derecktor in Mamaroneck, NY for the Maritime Aquarium of Norwalk was very successful. That was not an assured outcome when guests boarded the hybrid bus that took them from the hotel to the yard. However, once our guests were at the yard they did not want to come back. They were fascinated by the vessel and its unique propulsion system.

At the 2014 Annual General Meeting (April 24, 2014) you will be asked to vote for some new Board members and revised By Laws. The complete By Laws with changes are in this issue and will be on our website. Most of the changes are corrections to the 1997 edition.

As you may have seen, the second National Maritime Strategy Symposium, this time focusing on domestic marine transportation, will take place in Washington May 6, 2014. The January meeting focused on US international shipping. If you have read about that meeting you may not have understood all the acronyms. I have written a review of US international shipping policies, programs and laws from 1960 to 1990 with some of the politics of the period. I plan to insert it as a link into “From the Editor” in the May issue.

The World Ocean Council (WOC) will convene a Business Forum on Ocean Policy and Planning 28-30 September, 2014 in, New York City. It will address the need for the ocean business community to be more informed and proactively involved in marine policy and planning activities affecting ocean economic activity. Ocean governance, policy and planning developments are occurring at an increasing pace at national, regional and international levels - with significant implications for ocean business. Unfortunately, ocean industries are often not aware of - much less engaged in - these processes critical to their future. In September representatives of oil and gas, shipping, seafood, fisheries, aquaculture, mining, renewable energy, ocean science and technology, maritime law, marine environmental services and other sectors of the diverse ocean business community will gather to discuss the future.
Eight Bells – A personal goodbye to an old friend of mine from Naess Shipping Company (later known as P & O Bulk Shipping). Mr. John W. Ginna passed away after a long fight with cancer March 10, 2014.

**Membership Notes**

We are pleased to welcome the following new members.

Mr. Wajdi Abdmessih, VP, Technical Director, Oiltest Marine Services, Clark, NJ

Mr. D. Nicholas Aruta, Stockholder/Owner, Independent Shipping Inc., New Hyde Park, NJ

Mr. Dag Christoffersen, Chairman, V.Ships Norway AS, Oslo, Norway

Mr. J. Scott Christopher, Vice President, Siemens Financial Services, Inc., Norwalk, CT

Mr. Brian Conover, Account Manager, Shell Trading, Houston, TX

Ms. Jane Mcnulty Cook, Charterer, Chevron Shipping Company, Houston, TX

Mr. Jonathan William Cook, Jr., Midshipman, USMMA, Houston, TX

Mr. Christian Damsgaard, Sr. Naval Architect, Knud E. Hansen A/S, Helsingør, Denmark

Ms. Melanie Davidson, Business Development, DuPont BELCO, Wilmington, DE

Mr. Jackson Davis, Director - Group Client Group, Gulf Oil Marine Ltd., Wanchai, Hong Kong

Mr. Raul De Saint Malo, Managing Director, Star Tankers Bunkering S.A., Ancon, Panama

Mr. Jean Paul A Dezutter, Partner, Aegir Botra & Partners, Zeebrugge, Belgium

Mr. Teplyn Fournier, Research Analyst, NAKC, Waltham, MA

Mr. Andrew J. Garger, VP, Legal & General Counsel, WQIS - Water Quality Insurance Syndicate, New York, NY

Mr. Phil Greene, Jr., President, Tote Services Incorporated, Moorestown, NJ

Mr. Jeffrey G. Hilsen, Chief Operating Officer, WatchStander, Fort Lauderdale, FL

Mr. Michael P. Kirby, Assistant Director of Training, Troy Asymmetric, West Springfield, MA

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At the April 24th Annual General Meeting (AGM) you will be asked to vote for your choice of people to continue to manage our organization. In past months we have announced the names of the nominating committee and which positions were up for election attributable to the term limits specified in our By Laws which allow a maximum of two consecutive terms.

The slate:
President – Ian Workman --- Ian is the incumbent and this will be his second term.

Treasurer – Nicholas Sofos --- Nick works for Groton Pacific Carriers, Inc. and has been engaged in shipping accounting and finance for several decades.

Membership Committee Chair – Brian Robinson --- Brian is the incumbent and is eligible for a second term.

Social Committee Chair – Ryan Jurewicz --- Ryan works for UniAmericas in sales and has been a silent contributor to CMA for several years.

Communications Committee Chair – Nora Huvane --- This will be Nora’s second term.

For a 30 year old organization run by volunteers, we are incredibly lucky to have such talented and hard working people help make CMA what it is today. Thank you to all our current and past Board Members.

The American Petroleum Institute invites you to participate in our biennial Tanker Conference to be held June 25-26, 2014 at the Hyatt Regency Lost Pines Resort and Spa in Lost Pines, TX.

The 2014 conference has been expanded to appeal to a wide audience. Two separate tracks will be available to participants addressing both technical and health, safety, security and environment (HSSE) issues—and general sessions covering topics of broad interest to both offshore and inland operators. Specifically, sessions will address issues impacting the tanker and barge industry including

Brian Robinson, Membership Chair
the changing North American energy landscape, advanced vessel designs, transportation infrastructure, and advanced safety practices, among others. We look forward to an exciting and informative conference and hope you can attend.

The conference will be followed by the biennial Tanker Conference Golf Tournament at the Hyatt Regency Lost Pines Golf Course and an awards presentation dinner.

Click [here](#) for more information.

---

**CMA SOFTBALL**

By Len Faucher  
Social Committee Chair

**Swing, batter, batter, batter!**  
It’s that time of year again when the Nordic gang hits the batting cages, Glencore dusts off their gloves, Trafigura starts running laps, Freepoint polishes their trophy, and Diamond S-Gemini fight over whose name will be first in the team listing. It’s CMA SOFTBALL SEASON!!

---

**KICKS FOR KIDS**

**A FUNDRAISER FOR THE NEWTOWN, CT YOUTH ACADEMY**

We have been asked by a member of our shipping community to inform our members of an opportunity to help some kids in Newtown, CT which is still suffering the after effects of the shooting of children in their town.

The event: The second annual International Shipping Industry Soccer Tournament for children  
Where: Newtown Youth Academy, 4 Primrose Street, Newtown, CT – a not for profit 501© 3 organization (www.nyasportsfitness.com)

---

**SAVE THE DATE**

30th ANNIVERSARY  
cma30  
GALA CELEBRATION

Thursday evening  
September 25, 2014  
Burning Tree Country Club  
Greenwich, Connecticut

Full Details Coming Soon!
How: 8 teams at a time playing on smallish indoor pitches. 
30 Minute games
There is an entry fee for each team and donotions appre-
ciated
Details: Referees supplied, lunch and game time water pro-
vided, showers available
When: Friday May 30, 2014
Contact: Ms Kaki Taylor –
email: KTAYLOR@SCBINTERNATIONAL.COM

NEW YORK HARBOR BALL
WEDNESDAY APRIL 30, 2014

Hundreds of New Yorkers from the worlds of finance,
media, technology, maritime and philanthropy will gather at
New York Yacht Club for New York Harbor Foundation’s
New York Harbor Ball, benefiting Harbor School programs
& featuring the Billion Oyster Project Founders’
Celebration.

Oyster farmers from the Carolinas to Maine will join the cel-
eration with 10,000 + oysters in 20 different varieties. The
ight will continue with the New York Harbor Ball in NYYC’s
iconic model room where guests will enjoy cocktails and a
light dinner reception.

Past speakers include Mayor Michael Bloomberg and
President Bill Clinton and supporters of this innovative edu-
cation model have included U.S. Secretary of Education
Arne Duncan and Robert F. Kennedy Jr.

Proceeds for the New York Harbor Ball will benefit the New
York Harbor Foundation, which seeks to restore and cele-
brate New York Harbor as a vital public resource for edu-
cation, commerce and recreation. Funds raised through the
Ball will directly support six career and technical education
(CTE) programs in marine science and technology at New
York Harbor School, NYC’s only public high school with a
focus on marine science and technology and environmen-
tal stewardship.

Ticket prices for the New York Harbor Ball range from $350
to $2,030, and sponsorship packages range from $5,000 to
$20,300. Tickets are limited, so purchase soon! For addi-
tional information, please contact Carrie (CC) Christensen
at cc@cwandco.com or 212.379.4024 ext. 102.

Calling CMA Golfers -
CMA Spring Golf Outing...

Monday afternoon, May 19, 2014
Sterling Farms Golf Course
1349 Newfield Avenue
Stamford, CT 06905
Website: http://www.sterlingfarmsgc.com

Mark this date in your calendar for our CMA Spring Golf Outing – Monday afternoon, May 19. After the brutal win-
ter we have had in the Northeast, a nice afternoon of golf, on hopefully a lovely day, will be a great reward!

Registration/Lunch commences at Noon
Shotgun start at 1:30 PM
Dinner in the tent directly following the afternoon of golf at
around 6:00 PM until late.

We will stay with our latest format which is the “Simple Scramble” format. This means it is in essence a team
event, but be assured that, as always, we will have plenty of prizes to give out at the end of the day.

The First Place Team will be presented with the “Graydon Michael Webster Cup”, and we hope that our 2013
Champion team, led yet again by James Parker, will return to defend their trophy.

To participate in this year’s Spring Golf Outing, the cost is
$175 per person (holding steady for the past decade plus!) and includes green fees, golf carts, lunch, dinner, open bar
and, of course, lots of great prizes.

The outing is always full, so please register early by calling
to reserve your place and then sending your checks in
ASAP to secure your spot.

If you don’t play golf, stop by for dinner and cocktails after
work – the cost for the Dinner only is $50 per person.

Each foursome must have at least one CMA Member in
good standing. We also accept individual reservations and
we will team up individuals for play.
Yes indeed, we got compliments, letters, and e-mailed congratulations on this year’s Conference and Trade Show. Actually we always get lots of nice compliments, but we think the following blog posting from Phil Parry of Spinaker Consulting - Global Shipping Recruiters, London (see: Tuesday afternoon’s jobs session) speaks to the things that we most value and try to share with our guests.

“Hats off to Jim Lawrence, Lorraine Parsons and all their colleagues who organize the Connecticut Maritime Association’s annual gala event.

CMA’s Shipping 2014 took place in Stamford, CT over three days in March and was possibly the best attended in the history of CMA.

Call Lorraine at +1.203.406.0109 Ext 3717 or Anne at Ext 3725 if you have any questions at all or if you prefer to pay with a credit card (Visa, MasterCard or American Express).

SPONSORSHIP OPPORTUNITIES…….
A great deal of our past success can be attributed to the generous "Hole Sponsorship" of our members. It provides for the great prizes that are presented at the dinner, which are numerous and always so popular.

So come on and sponsor a hole at this year’s outing. You will receive a custom-made hole sign, huge praises at the dinner, an acknowledgement in our newsletter, and of course, the great appreciation of all the golfers and the CMA Board of Directors. Hole sponsorships are priced at $250 each, and again make checks payable to "CMA" and send to our address noted above or call for credit card payments.

We hope that you will join us on May 19 for another great afternoon of golf.

Best wishes,
Lorraine Parsons, CMA Event Director

A roll call of the biggest names from around the world of shipping turned up to speak, listen, eat, drink and network.

What makes CMA different is its origins. There’s something informal, dare we say friendly about the CMA. It’s an association that seems to exist purely for the sake of bringing shipping people together in and as a community. It’s not a political lobby, it’s not a professional association… it’s a club. It raises money to educate and sponsor youngsters, it has a regular social scene and there’s something about that social cohesiveness that translates across into the annual conference and exhibition. So, despite Shipping 2014 being a huge event, it didn’t in any way feel like a cattle market as some in the shipping calendar do.

The recipient of the 2014 Commodore Award was Scorpio Tanker’s Robert Bugbee. Unlike his usual provocative and cheeky self, he gave a heartfelt, funny and warm speech, although he did point out that, as a Brit, America had given him the opportunity to develop his career in a way that is usually only possible in Europe for those born with a shipping spoon in their mouth.

Well done CMA!"

Thank you Phil. Come again.

CMA Shipping 2014 was another, blockbuster event, with 2,500 guests attending over the course of the three days of non-stop activity – our biggest crowd ever!

Thank you to all who participated as conference delegates, exhibitors, speakers, exhibit visitors, sponsors, supporting organizations, job fair attendees, members of the press, advertisers, seminar presenters and those who came in for the Commodore Gala Dinner on the Wednesday evening to honor Robert Bugbee, President & Director of Scorpio Tankers Inc. and Scorpio Bulkers Inc., concluding a superb three days of prime networking opportunities.

We would like to extend our very special thanks to the following companies for their generous support and sponsorship of events at Shipping 2014 and tables at the Commodore Gala Dinner. Without you it would not be possible!
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We will hope to see you back at CMA Shipping 2015, March 23-25, 2015, once again at The Hilton Stamford!
SCENES FROM CMA SHIPPING 2014

Photo credit: Chris Preovolos
SCENES FROM CMA SHIPPING 2014

Photo credit: Chris Prevolos
A PATH LESS TRAVELED

IC Diana Kurek
Massachusetts Maritime Academy
International Maritime Business Department

I am currently an International Maritime Business (IMBU) senior cadet at Massachusetts Maritime Academy. During my time as a student at MMA, I spent two semesters at sea; one as a freshman, and one as the Business Operations Cadet Officer teaching the new freshman class about the IMBU major and career opportunities in this field. I also participated in two internships; one with the Panama

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Canal Authority and the other with Charles R. Weber Company. This story is based on my second internship, which led to my dream job offer!

Last year, as a junior cadet, I was invited by Dr. Bani Ghosh, IMBU Department Chair to attend the Connecticut Maritime Association (CMA) Conference in Stamford, CT. At the Conference, I learned about many diverse maritime companies and interacted with maritime professionals to learn about the industry.

After attending the Conference, Dr. Ghosh asked me to write a small article reflecting on my experience at the Conference, which she later forwarded to Mr. Joe Gross, the Director of CMA Education Foundation. My article was published in the CMA Newsletter in March 2013. I stayed in contact with Mr. Gross and communicated with him throughout the spring semester of my junior year. He worked closely with me to help me find an internship for the upcoming summer. It was through Mr. Gross that I received my internship with Charles R. Weber.

I spent a month in the summer of 2013 at Charles R. Weber immersed in the ship chartering and brokerage atmosphere. After spending one month, I knew that chartering and brokerage is exactly what I want to pursue for my career. Everyone at Weber was very responsive and helpful and always willing to teach me. I learned about the operations department and worked with the project brokers during my summer internship.

I returned to Charles R. Weber for a week in February 2014, and spent my week at the chartering desk learning more in depth of the necessary steps one must follow as a charterer to fix a deal. At the end of the week, Mr. James Ford, Managing Director at Charles Weber, offered me a job upon graduation!

I migrated to the US from Belarus when I was ten years old. It was a path less traveled. When I joined MMA, it was a path less traveled compared to regular undergraduate schools... When I joined the International Maritime Business program, it was a path less traveled in a sea going license track dominated school.... However, I could not be happier as it eventually led to my dream destination.

Is There REALLY A Rosetta Stone?

By Donald Frost

The title here is a cynical observation of the effectiveness of most professions in communicating with media and large groups of people. The Tuesday February 25, 2014 edition of the NY Times (Science Times pages) summarizes a series of interviews with actor-director Alan Alda (“M*A*S*H’s” Dr. Hawkeye Pierce) about scientists’ seeming inability to communicate effectively with non-scientists. We in shipping seem to have the same problem.

Just before Shipping 2014 Business Editors of local newspapers called seeking some facts about our industry that would explain to their readers the importance of our Conference. CMA has always tried to explain the shipping industry to anyone who would listen. The fact that we are not the only professionals that have failed to communicate our value to media, government and the population at large is of no solace. Yet there are consequences to our inability to communicate our value that influences how shipping is regulated nationally as well as internationally. Keep in mind the old saying “If you are not at the table (where rules are made) you will be on the menu.”

A current example of our industry’s failure to communicate the full scope of our activities can be seen in the results of the Maritime Administration’s (MARAD’s) National Maritime Strategy Symposium (Washington, DC Jan 14-15-16, 2014 and a follow-up -February 4-6, 2014- regional meeting, “Great Lakes Waterways Conference”) in Cleveland. Both events, as well as a follow-on Symposium (May 6th in DC), are meant to help the Federal Government form policies, make rules and initiate programs that will invigorate marine transportation (blue and brown water) in the United States.

What is necessary to get our message to those outside our community including policy makers and regulators? Borrowing from Alda’s interview, we should take every opportunity to speak publicly. We have tried that and even the maritime schools that we support still seem to think the shipping industry is only about “ship-driving” or “checking gauges while sweating in a hot engine room”. We may
faith in him and told him to go ahead and do what he thought best. When he had done the operation he told me he hoped I should be able to walk with sticks, but could promise nothing. He also broke the hospital rules, allowing me to have the nurse of my choice standing by with a bottle of brandy when he did the first dressing having told me it was going to be very painful.

My principle memory, however, of hospital during the six months I was there, is that my dear Mother came to see me most days. Other visitors included Sir George Callaghan, formerly Commander in Chief, Grand Fleet, whose daughter was the wife of my friend Captain Coode. I also met the Duke of York, Later King George 6th, whose health was not very good at the time and was serving temporarily as Flag-Lieutenant to Commander-in-Chief, Portsmouth.

Mount Stuart

After the operation the wound in my leg obstinately refused to heal up completely and after a little time my good friend Cheatle arranged for me to be transferred to the Marchioness of Bute’s hospital at Mount Stuart in the Isle of Bute, hoping that a change of air and scene would help. I was not to know that this was to lead to the greatest event of my life and I realize that this is another debt of gratitude I owe to Sir Lenthal Cheatle.

Mount Stuart had been converted into a naval hospital and presented to the nation by Lord Bute free of cost for the duration of the war. There were a hundred beds for ratings and ten rooms for officers, the professional nursing staff having their own quarters. It was a marvelous place. I shall always remember being greeted on arrival at Mount Stuart by the butler, Mr. Murray dressed up as a sick berth steward, offering me a whiskey and soda, and cigars.

It was remarkably different to Haslar Hospital, there was grouse shooting and one could take a Purdey gun from the gunroom any time you liked, also very good trout fishing on Loch Quien. Lady Bute herself, Augusta as I got to know her, could not have been kinder, asking my Mother and sister Maud to stay at Mount Stuart and I became very fond of her. As time went on Maysie Bellingham became a great friend, we used to go on long walks together over the heather on the mornings she had been on night duty. Finally, encouraged by a great friend of mine, I plucked up courage and proposed to her. Thus it became true that being shot by a Turk was a blessing in disguise!
The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of $200. Candidates seeking employment must be a CMA member at a rate of $75 per year or $35 per year for students.

To become part of the Job Mart please call (203) 406-0109 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: http://www.cmaconnect.com

**SITUATIONS WANTED**

**Candidate 1: Experienced HR Manager**
Top Recruiter / HR Manager for international shipping company seeks US positions. Doing similar:
- 12 years recruiting, sourcing, headhunting, testing successfully;
- Manger staff of 12, interface with offices in Germany and Cyprus;
- Holds MBA, Marine Engineering degree;
- Fluent in speaking and writing English, French, Russian and Ukrainian;
- Strong communication and strategic planning skills;
- Excellent PC skills;

Holds Green Card and relocate immediately, willing to negotiate.

Contacts: Sergiy Bilyy
Email: sergiybilyy@yahoo.com
Cell: 929-7770257 (S14-01)

**Candidate 2: Vessel Operator Looking for Operations/Chartering Position**
Experienced tanker operator with dry-bulk exposure seeking operations/junior chartering opportunity. Valid USCG 3rd Mates Unlimited Tonnage Deck License. Ability to relocate.

- Supervised a fleet of clean and dirty tankers predominantly in the USG/USEC/Carib
- Coordinated and managed both loading and discharge operations with owner/charterer
- Managed communications between all parties including charterers, ship owners, P&I clubs, and ship agents
- Oversaw all company post-fixture/demurrage claims handled in a timely manner
- Worked closely with Freight Accounting to facilitate invoice accuracy
- Mediated contractual disputes in accordance with terms and conditions agreed to in charter parties

If interested, please feel free to contact for resume and or references.
Contact: Sean Hackeling
Cell: 1 561 801-3119
E-Mail: Seanhac.07@gmail.com (S14-02)

**Candidate 7: Entry/Middle level candidate in Vessel Operation sector**
Education:
- SUNY Maritime College graduate, Masters of Science in International Transportation Management, 2011-2013
- Masters Degree in Navigator-Engineering (Batumi, Georgia) 1996-2002
- Significant Academy Coursework
- Dry & Wet Vessel Ops - Vessel Planning, Cargo Stowage, Stability of Vessel
- Charter Parties I, II - Time charter, Voyage charter, Bareboat, etc
- Logistics within Supply Chain-Management/Oper. btwn Origin to Dest. point
- Transportation Management-Operations of Island, Air and Ocean transport
- MIS Transportation-Comp Science/ Manage and Direct Business organization
- Operation Research- Statistical Analysis and Mathematical Optimization
- Inter Maritime Business Law-Business Law and Principles Among Nations
- Economic of Inter Trade - The economic interaction among different nations

Certificate/ License: ASBA Chartering, Merchant Mariner Credential, Issued By USCG, TWIC Card
Qualifications:
- Knowledge of ship operations and ocean export/import operations,
- Ship operations (2nd mate and 3rd mate of tanker and bulker ship)
- Willing to relocate
- US Permanent residence
- Bilingual: English, Russian, Georgian

My resume available upon request
Contact: Gocha George Verdzadze
Cell: 347-517-3060
E-Mail: vgocha@yahoo.com (S13-12)

**Candidate 12:**
Experienced Commercial Operator
Experienced Commercial/Tanker Operator looking for a relevant position in a NY shipping company or the Tri-State Area.
- 8 years experience in Operations & Post Fixtures in both Tankers and Bulkers
- MS in International Transportation management from SUNY Maritime

**Area of Specialization**
- Provide Documentation, Information and Questionnaires for Vessel’s Fixture
- Daily Vessel Operations & Post Fixture Operations / Charter Parties
- Cargo Document Review & Authorization
- Voyage Orders/Agency Appointment/Vessel Instructions
- Vessel Performance Monitoring
- Bunker Efficiency
HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only $200 - and it has proven to be THE place to be seen and answered.

Position B: Engineering Superintendent
Ridgebury Tankers LLC with headquarters in Westport, CT is looking for Engineering Superintendent to join our group.
This position will report to Head of Engineering
Position summary:
• Act as the interface between the Company core group and the appointed third party Managers;
• Liaising with the appointed third party Managers on engineering matters.
• Develop implementation plans associated with strategic initiatives rolled out by the Managers.
• Prepare comprehensive plans for each vessel that covers all key events and coordinate closure with the vessel Managers.
• Take ownership of Technical aspects of vessel life cycle management tracking, develop appropriate plans and budgets.
• Ensure an aligned approach to planning by liaising with other Technical Managers.
• Provide Technical input to the following major initiatives:
  Dry docking projects
  Capital modifications
  Strategic projects
  Annual Budgets development
• Liaise with the Managers’ HSEQ legislation group to maintain oversight of legislative requirements and take these forward into executable plans.
• Develop plans to implement initiatives developed by the Managers’ strategy groups.
• Provide technical support to procurement on local service contracts; research alternative equipment suppliers in the event OEM no longer available and ensure they are fit for purpose.
Requirements (Knowledge, Skill and Abilities):
• Analytical problem solving. Time management, project management.
• Ability to respond to customers in an effective manner.
• Demonstrates teamwork, interpersonal and communication skills.
• Chief Engineer Class 1 motor license, unlimited power
• Previous technical management experience required – technical superintendent for 3-5 years.
• Planning or scheduling experience.
Applicants should contact Andre Zibrov at azibrov@ridgeburytankers.com in confidence.

About SUNY Maritime College: SUNY Maritime College located on a 55-acre scenic waterfront property on the outskirts of New York City on the Throgs Neck peninsula where the East River meets Long Island Sound. The campus blends the best of two worlds: a comfortable college-town feel with the greatest city in the world. An impressive view of the sound extends toward the North Atlantic, yet only a few miles away are Yankee Stadium and midtown Manhattan. SUNY Maritime offers an array of employment opportunities stemming from entry level to professional positions which encourage growth and development among its employees.
Job Description: The State University of New York Maritime College is currently looking to employ officers for this year’s summer training cruise aboard T.S. EMPIRE STATE. Positions for watch standers and instructors are available for both Deck and Engineering. The opportunity to assist with the at-sea, practical training of future mariners and the chance to participate in a great itinerary offered. Salary commensurate with experience. This appointment will begin May 2014 and end August 2014. Naval orders can be issued for MMR Officers.
Requirements: Senior licenses preferred, and recent sea experience required along with medical clearances.
Application Instructions:
For those desiring information please contact:
Ms. Joann Sprague, Office Manager
Regimental Affairs
(718) 409-7352
jsprague@sunymaritime.edu
and/or
Captain Richard S. Smith, Master, Training Ship EMPIRE STATE
Commandant of Cadets
(718) 409-7350
rsmith@sunymaritime.edu
Company: SUNY Maritime College
Position K: Chartering Manager
Location: The Woodlands, TX
Summary
Assists in the daily chartering and operations for worldwide shipments of industrial materials.

Essential Job Duties
• Collects freight market intelligence, identifies and analyzes trends, runs voyage calculations.
• Markets cargoes and contract vessels from the freight market, with emphasis on the Atlantic basins
• Supports internal network of traders with freight rates, contract review, and shipping information.
• Effectively manages internal and external customer relationships.
• Supports management with special projects and workflow process improvements and other duties as assigned.

Knowledge, Skills, and Abilities
• Communicates clearly and concisely in a variety of communication settings and styles. Effectively tailors the message to the needs of the audience.
• Establishes goals and objectives which are specific, measurable, achievable and relevant.
• Lays out work in a well-planned and organized manner.
• Working knowledge of voyage calculation programs, Oracle systems, and foreign language abilities preferred.
• Education and Experience
• Bachelor degree in international business or related field required.
• Three years of dry bulk chartering experience with progressive responsibility.

Physical Requirements
• Typically sits or stands for extended amount of time in front of a computer.
• As needed, lifts, carries or otherwise moves and positions objects weighing up to 20 pounds.
• May be required to move about to coordinate work.
• Ability to communicate or exchange ideas by means of verbal or written word to impart information to clients or to the public and to convey detailed instructions to other workers.
• Work may require occasional weekend and/or evening work.
• Must be able to travel as needed.

Company: Oxbow Carbon LLC
Fax: 561-640-8727
E-Mail: jobs@oxbow.com
Notes: Please send your resume to Oxbow Recruiting

Position L: Operations Dry Cargo
M.T.Maritime Management (MTMM) is an international shipping group with worldwide offices and head quartered in Southport, Connecticut. We own and operate a fleet of modern Chemical Tankers, Product Tankers and Bulk Carriers. Due to expanding activities and our New Building program for eco bulk carriers, we are looking for an experienced operations person in the Dry Cargo division in Southport, CT.

Position Summary:
The right candidate will be able to perform all duties associated with operating bulk carriers.

Qualifications:
We are looking for a personable and energetic team player with good verbal and written communication skills and minimum 5 years experience operating dry cargo ships.
A degree from a Maritime College would be a plus.
The company offers a competitive salary and benefits. If you qualify and are interested to join our enthusiastic team, please send your CV with cover letter to hr@mtmaritime.com
Company Offers Equal Employment Opportunity
Company: M.T.Maritime Management
Notes: Please send your CV with cover letter.
Position N: Engineering Department Chair
About SUNY Maritime College:
The State University of New York Maritime College (SUNY Maritime), a four-year college located at historic Fort Schuyler in Throggs Neck, New York, is one of the 64 campuses that comprise the SUNY system. This premier institution is the oldest and largest state maritime academy in the nation and is known globally for its long legacy in producing leaders in maritime and related fields. The College is seeking a Chair for its Engineering Department. The Department's history dates back to 1909, when the College first offered marine engineering training. In 1972 the Department earned the honor of becoming the first maritime academy to offer an ABET-accredited program. The College now offers ABET-accredited Bachelor of Engineering degree programs in Electrical Engineering, Facilities Engineering, Marine Engineering, Mechanical Engineering, and Naval Architecture with and without the U.S. Coast Guard approved training programs that may lead to licensure as Third Assistant Engineer, Unlimited Horsepower or Third Mate, Oceans. During the spring term of 2014 approximately 630 full-time undergraduate students were enrolled in these programs. Maritime College engineering graduates have an enviable record of placement and career success. For more information about SUNY Maritime, please explore www.sunymaritime.edu.

Environment:
SUNY Maritime College is located on a 55-acre scenic waterfront property on the outskirts of New York City on the Throggs Neck peninsula where the East River meets Long Island Sound. The campus blends the best of two worlds: a comfortable college-town feel with the greatest city in the world. An impressive view of the sound extends toward the North Atlantic, yet only a few miles away are Yankee Stadium and midtown Manhattan. SUNY Maritime offers an array of employment opportunities stemming from entry level to professional positions which encourage growth and development among its employees.

Job Description:
The Chair of the Engineering Department collaboratively directs all degree programs and Coast Guard engineer license training. The Chair reports to the Provost and will receive a faculty appointment. This will be a ten-month appointment with additional support provided for administrative responsibilities outside of the academic year. The academic rank will be determined by background and experience. The Chair will be responsible for faculty hiring and mentoring, directing of student advisement, scheduling of classes, budgeting and financial administration, ABET EAC accreditation, and interaction with administration and the Department's Engineering Advisory Board. The Chair is also charged to lead faculty and Board members in the long-term strategic development of curricular and programmatic plans for the Engineering Department.

Requirements:
The successful candidate must possess a PhD. in Engineering or related field as well as a history that demonstrates both academic and administrative success. Familiarity with U.S. Coast Guard and SCTW requirements for licensure of merchant mariners is highly preferred. Successful industrial experience, especially experience in the marine industry, is desirable.

Additional Information:
FLSA Exempt position, not eligible for the overtime provisions of the FLSA. Internal and external search to occur simultaneously. UUP Internal Posting Period: External posting: Until filled.

Application Instructions:
Applicants may submit a letter of application and CV only maritimeengineering@rpainc.org. The first review of candidates will begin on April 3, 2014, and applications will be accepted until the position is filled. For a confidential discussion or to make a nomination, please contact Kate Nolde, Vice President, or Amanda O'Donnell, Senior Recruitment Specialist, RPA Inc. at 800-992-9277. SUNY Maritime College is committed to policies of affirmative action, diversity and equal opportunity. The College is committed to recruiting, hiring, training, and promoting persons at all employment levels without regard to race, color, gender, religion, age, disability, veteran status, national origin, or any other characteristic protected by applicable law.

Requirements:
The successful candidate must possess a PhD. in Engineering or related field as well as a history that demonstrates both academic and administrative success. Familiarity with U.S. Coast Guard and SCTW requirements for licensure of merchant mariners is highly preferred. Successful industrial experience, especially experience in the marine industry, is desirable.

Company: The State University of New York Maritime College
Telephone: 800-992-9277
E-Mail: maritimeengineering@rpainc.org
Notes: Applicants may submit a letter of application and CV only maritimeengineering@rpainc.org. The first review of candidates will begin on April 3, 2014, and applications will be accepted until the position is filled. For a confidential discussion or to make a nomination, please contact Kate Nolde, Vice President, or Amanda O'Donnell, Senior Recruitment Specialist, RPA Inc. at 800-992-9277.