UP COMING EVENTS

SAVE THE DATES

APRIL 2016
Thursday, April 28, 2016
CMA Annual General Meeting Luncheon

Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Free to CMA Members in good standing

MAY 2016
Monday Afternoon, May 16, 2016
CMA Spring Golf Outing

Sterling Farms Golf Course
1349 Newfield Avenue, Stamford, CT 06905

SOLD OUT!!

For Reservations for CMA Events please call
Emilie at +1.203.406.0109 Ext 3725 or
email EEgh@marinemoney.com

PRESIDENT’S NOTES

The 2016 CMA conference, and my last one as President, is behind us.

We have a new Commodore, Paddy Rodgers, CEO of Euronav NV, and if you were at the Gala dinner on the last day of the conference, you would have been treated to some wonderfully amusing ‘roasts’ and speeches from our speakers, Rich du Moulin, Peter Evensen, Robert Bugbee, Nicholas Tsakos and Paddy himself.

CONTENTS

President’s Notes —page 1
From the Editor —page 3
Membership Notes —page 4
Thank You CMA SHIPPING 2016 Sponsors —page 7
Market Commentary —page 10
CMA Elections 2016 —page 11
CMA Education Foundation News —page 11
My Life in the Royal Navy – 1899-1947
A Sailor’s Story – Part 33 —page 13
Job Mart —page 16
To see these industry leaders together with Marc Saverys and Gerhard Kurz - also previous CMA Commodores – gave rise to a moment for reflection and makes one realize the high esteem in which the CMA is held internationally. But, once again, I would like to thank the many guests and attendees of the conference and gala dinner, many who, in their own right, could just as well have joined us on the dais.

Compliments have flooded back to us about the first-rate quality of the speakers and the resultant top quality seminars on all the subjects addressed. As usual, as a unique facet of the Conference, people new to the business, including students from the U.S. Merchant Marine Academy, the state run maritime colleges (4 of them – our 3 East Coast almost neighbors and Texas) and Webb Institute, found themselves shoulder to shoulder with the movers and shakers of all types of companies, both large and small.

Through the years, a great yardstick for the success of the Conference has always been the number of returning sponsors and booth exhibitors, many of whom (including my own World Fuel Services) have been regulars for more years than I have been in the USA! This year saw companies still vying for the perceived better positions in both advertising and location and there are new competitors for the space each year.

Finally, I would like to extend my heartfelt thanks to the Board of the CMA (including those in advisory capacity) who have been so helpful and supportive through the years. And especially to Jim Lawrence, Lorraine Parsons and the whole IMS team for their unstinting efforts in making it all work – not just the conference but the lunches, picnics, golf, etc. which are so much a part of the core of the CMA.

It is truly a unique and vital Association and I feel truly privileged to have been an integral part of it for so many years, and I hope that the CMA can look forward to your support for many years to come. I know it has mine.

Ian Workman
President
The superlatives and congratulatory messages on the success of Shipping 2016 continue to trickle in. This is our 27th effort at this scale and in this hotel. I have been proud of every one of them, but 2016 seemed special from the beginning. Actually we got a late start setting-up. There had been a large scale ball room dancing contest occupying our space so we started the metamorphosis of the hotel lobby later than usual. Nonetheless, the IMS and CMA volunteer team, unruffled by the hurry-up, got to work. The people who set up the booths (called the pipe and drape company) were amazing. No panic, just steady hard work and by evening everything was ready for the exhibitors. They too seemed to settle in and get their job done faster. Our Audio-Visual team (M- Communications) responded accordingly.

I suppose you might expect after all these years this always happens, but somehow it was better than in past years. One enthusiastic attendee wrote: “The organization, the thematic presentation, the participation of Industry Players, the events, the flow each day, the fact that everything is so nicely concentrated and fine-tuned, wow, it is really impressive what you have achieved.” Actually the word “seamless” was the most used by exhibitors, speakers and attendees throughout the 3 day event. I do hope you were able to attend. It was really good. I wish we had a larger venue.

Before I go to new topics, I’d like to acknowledge Moira Whalen the Chair of the newly created e-Chair Committee and her Shipping 2016 Program computer application (“app”). It helped many of our visitors navigate the multi-track sessions and sub-venues (rooms). It will be even better next year. Keep up with CMA on social media.

So what else is new at CMA?

On a personal note, if you are a regular reader you may recall my occasional comments about the state of Connecticut’s ports. Like most US ports dredging is a problem in the nutmeg state. Besides the issue of funding dredging, there is the problem of where to put the dredged material. Then there is the Catch 22, the Army Corps of Engineers formula for funding dredging uses annual tonnage moved through the port as a guide to which ports will

FROM THE EDITOR

The superlatives and congratulatory messages on the success of Shipping 2016 continue to trickle in. This is our 27th effort at this scale and in this hotel. I have been proud of every one of them, but 2016 seemed special from the beginning. Actually we got a late start setting-up. There had been a large scale ball room dancing contest occupying our space so we started the metamorphosis of the hotel lobby later than usual. Nonetheless, the IMS and CMA volunteer team, unruffled by the hurry-up, got to work. The people who set up the booths (called the pipe and drape company) were amazing. No panic, just steady hard work and by evening everything was ready for the exhibitors. They too seemed to settle in and get their job done faster. Our Audio-Visual team (M- Communications) responded accordingly.

I suppose you might expect after all these years this always happens, but somehow it was better than in past years. One enthusiastic attendee wrote: “The organization, the thematic presentation, the participation of Industry Players, the events, the flow each day, the fact that everything is so nicely concentrated and fine-tuned, wow, it is really impressive what you have achieved.” Actually the word “seamless” was the most used by exhibitors, speakers and attendees throughout the 3 day event. I do hope you were able to attend. It was really good. I wish we had a larger venue.

Before I go to new topics, I’d like to acknowledge Moira Whalen the Chair of the newly created e-Chair Committee and her Shipping 2016 Program computer application (“app”). It helped many of our visitors navigate the multi-track sessions and sub-venues (rooms). It will be even better next year. Keep up with CMA on social media.

So what else is new at CMA?

On a personal note, if you are a regular reader you may recall my occasional comments about the state of Connecticut’s ports. Like most US ports dredging is a problem in the nutmeg state. Besides the issue of funding dredging, there is the problem of where to put the dredged material. Then there is the Catch 22, the Army Corps of Engineers formula for funding dredging uses annual tonnage moved through the port as a guide to which ports will
be dredged. Like most of New England, manufacturing moved to the south or offshore as World War II became a distant memory, leaving CT’s ports among the least used.

New Haven still moves a lot of heating oil and gasoline, but really should be deepened to 42 ft from the presently authorized 35 ft. Bridgeport has not been dredged since the 1960s leaving its tank terminals with about 20 ft of draft versus an authorized 35 ft. As a result parts of Connecticut and Westchester County are without a Plan B if a weather related or other event disrupts operations in New Haven. New London has a good pier and draft but needs customers. Without tonnage there is no Federal money.

I bring this up because Connecticut’s legislature set up a State Ports Authority in May of 2014, finalized some details in 2015 and started it up in February 2016. In what I hope is not a punishment for my writings, yours truly was recently appointed to the CT PA’s Board. This could be more stressful than trading a spot ship in the middle of the night in a down market.

Elsewhere in this issue you will read about a fund raiser for the families of the SS EL Faro sponsored by Vanuatu Maritime Services Ltd, New York Sunday May 15, 2016. CMA is donating a one year’s membership to a planned silent auction. It is a good cause and we hope many of you can attend. Thanks go to Matthew Bonvento.

CMA’s Annual General Meeting will be held April 28, 2016 at the Water’s Edge in Darien. The AGM is when we elect members to lead the association. This year we will vote for a new president (Ian has done a great job but he is term limited under the By Laws). As you will see elsewhere in this issue the Nominating Committee has recommended that our Vice President be elected President. Therefore the current President, with Board agreement will appoint an interim VP to serve the rest of his predecessor’s term. You will be asked to confirm that appointment. The rest of the slate is:

Chair of the Planning and Administration Committee - the incumbent is eligible for re-election
Chairs of the Communications and Membership Committees – the Nominating Committee has recommended persons who not have previously served for these positions. See more on the election elsewhere in this issue.

Donald (Don) Frost
Editor

Our annual Conference and Trade Show brings new faces to our event which often means a flood of new members from all over the maritime world. This month we welcome quite a few.

Mr. Matias Aguirre, Senior General Manager, Cape Tankers Inc., Miami, FL
Mr. Aditya (Addie) Ammu, Graduate Assistant, Texas A&M University, Galveston, TX
Mr. George Angelis, Principal Surveyor, Braemar Technical Services, Inc., New York, NY
Ms. Ambre Cauley, Program Manager, Ingalls Shipbuilding, Pascagoula, Mississippi
Mr. Conte Cicela, Partner, Clyde & Co US LLP, San Francisco, CA
Mr. Alberto Cruz-Mayor, Claims Manager, Eagle Shipping International (USA) LLC, Stamford, CT
Mr. Dan Dolson, Vice President/General Manager, Subsea Global Solutions, Miami, FL
Mr. Shady Elhami, Business Development Manager, CIS Navigation Inc, Montreal, Canada
Mr. Reynaldo Escallon, Operations Manager, SCS Aduanera Inc., Cali, Colombia
Mr. Vaughn Martin Faubion, President, Pacific Chartering Services Inc., Houston, TX
Mr. Nathan Gandy, Dean of Maritime Training, Maine Maritime Academy, Castine, Maine
Mr. Christopher T. Garcia, Manager-Ocean Vessel Transportation Business, Perdue Agribusiness LLC, Chesapeake, VA
Amb. Dwight C.R. Gardiner, Director/Registrar General, Antigua & Barbuda Dept. of Marine Services (ADOMS), St. John’s, Antigua
Mr. Michael Halkias, Partner, MSPC Cranford, NJ
Mr. Todd Efthymios Johnson, Legal Counsel, Navios Group, Piraeus, Greece
Mr. James C. Kelly, Managing Director, Greywolf Capital, San Francisco, CA
Mr. Stephen Kelly, V.P. Sales and BD, Port of Coeymans / Coeymans Marine Towing, Coeymons, NY

MEMBERSHIP NOTES

Our annual Conference and Trade Show brings new faces to our event which often means a flood of new members from all over the maritime world. This month we welcome quite a few.

Mr. Matias Aguirre, Senior General Manager, Cape Tankers Inc., Miami, FL
Mr. Aditya (Addie) Ammu, Graduate Assistant, Texas A&M University, Galveston, TX
Mr. George Angelis, Principal Surveyor, Braemar Technical Services, Inc., New York, NY
Ms. Ambre Cauley, Program Manager, Ingalls Shipbuilding, Pascagoula, Mississippi
Mr. Conte Cicela, Partner, Clyde & Co US LLP, San Francisco, CA
Mr. Alberto Cruz-Mayor, Claims Manager, Eagle Shipping International (USA) LLC, Stamford, CT
Mr. Dan Dolson, Vice President/General Manager, Subsea Global Solutions, Miami, FL
Mr. Shady Elhami, Business Development Manager, CIS Navigation Inc, Montreal, Canada
Mr. Reynaldo Escallon, Operations Manager, SCS Aduanera Inc., Cali, Colombia
Mr. Vaughn Martin Faubion, President, Pacific Chartering Services Inc., Houston, TX
Mr. Nathan Gandy, Dean of Maritime Training, Maine Maritime Academy, Castine, Maine
Mr. Christopher T. Garcia, Manager-Ocean Vessel Transportation Business, Perdue Agribusiness LLC, Chesapeake, VA
Amb. Dwight C.R. Gardiner, Director/Registrar General, Antigua & Barbuda Dept. of Marine Services (ADOMS), St. John’s, Antigua
Mr. Michael Halkias, Partner, MSPC Cranford, NJ
Mr. Todd Efthymios Johnson, Legal Counsel, Navios Group, Piraeus, Greece
Mr. James C. Kelly, Managing Director, Greywolf Capital, San Francisco, CA
Mr. Stephen Kelly, V.P. Sales and BD, Port of Coeymans / Coeymans Marine Towing, Coeymons, NY
Mr. Jeffrey Lau, Finance & Investments, Valles Steamship (Canada) Ltd., Vancouver, Canada

Mr. Philip Lempriere, Shareholder, Keesal, Young & Logan, Seattle, WA

Mr. Matthew Maciejewski, Vessel Operations, ST Shipping & Transport Pte Ltd., Stamford, CT

RADM. Francis McDonald USMS, President, Massachusetts Maritime Academy, Buzzards Bay, MA

Ravi Mehta, President, AARA Marine Consulting LLC, Coral Springs, FL

Mr. Joseph Robert Nappi, Student, SUNY Maritime College, Kings Park, NY

Mr. Udoma Onwuachi, Trader, Anigriv LLC, New York, NY

Ms. Svetlana Parilova, Associate Director, Macquarie Bank Limited, New York, NY

Mr. Bill Penn, U.S. Marine Practice Leader, Aon Risk Solutions, Southfield, Michigan

Ms. Michelle Pindling-Sands, Partner, Graham Thompson, Nassau, Bahamas

Mr. Nicholas Jack Ricotta, Nontank Planning Assistant, ECM Maritime Services, LLC, Norwalk, CT

Mr. Thomas S. Rue, Shareholder, Maynard, Cooper & Gale, PC, Mobile, AL

Mr. Paul Ruscetta, Sales Manager Americas, Rivertrace Engineering LTD, Redhill, United Kingdom

Mr. Bertrand Smith, Director, Legal Affairs, Maritime Authority of Jamaica, Kingston, Jamaica

Mr. Alvaro Sousa, General Manager, Oiltrading LLC, Westport, CT

Dr. Ignace Aj Van Meenen, Chief Executive Officer, Rickmers Holding AG, Hamburg, Germany

Mr. William E. Wells, Director-HHP & Utility Markets, Eagle LNG Partners, Houston, TX

Ms. Julia Zhan, Consultant, Marsoft, Inc., Boston, MA

Welcome aboard and we would be pleased to have you come to our luncheons and other events.

Brian Robinson, Membership Chair

---

North America’s Most Respected Steamship Agency with 19 Offices Directly Serving Over 100 Ports

Moran Shipping Agencies, Inc.
Est. 1937
www.moranshipping.com

Complete Steamship Agency Services for Tankers, Chemical, LPG & LNG Vessels, Container & Cruise Ships, General & Bulk Cargoes

AMS & ENOA/D Services ● Hub Agency Management Programs
Port Vendor Management Strategies ● Maritime & Port Security Solutions
PSA/PIC Dock Walker Management/Scheduling ● Offshore Logistics
Companies today are impeded by data overload and chaos from financial data, management data, compliance data, technical data, claims data, operational data, and more. You need support to help you manage the data and elevate your company to new levels of success.

Accuritas Global Solutions provides customized business intelligence and analytics to global transportation leaders to support sound, data driven business decisions. With unparalleled client support, Accuritas is management’s partner in accurate performance monitoring and efficiency planning, offering:

- Business Intelligence and Analytics
- Consulting Services
- Customized Deliverables
- Multi-Vendor Data Integration
- Technology Development
- Projects and On-Demand Analysis

We have the resources to help make you successful now and into the future. We don’t change the way you do business; we simply help you do things in a better way.

Contact us today for a Complimentary Business Intelligence Assessment.

US Headquarters (NY) +1.845.226.8400
Connecticut +1.845.592.7475
Athens +30.210.745.4628
Singapore +65.65497230

www.accuritas.com
info@accuritas.com

See Accuritas at Marine Money Week June 21-23, 2016
The Pierre Hotel, NYC
We would like to extend our thanks to the following companies for their sponsorships at CMA Shipping 2016.
THANK YOU SHIPPING 2016 SPONSORS!

CMA Shipping 2016 was another, blockbuster event, with 2,300 guests attending over the course of the three days of non-stop activity!

Thank you to all who participated as conference delegates, exhibitors, speakers, exhibit visitors, sponsors, supporting organizations, job fair attendees, members of the press, advertisers, seminar presenters and those who came in for the Commodore Gala Dinner on the Wednesday evening to honor Paddy Rodgers, CEO of Euronav NV, concluding a superb three days of prime networking opportunities.

We would like to extend our very special thanks to the following companies for their generous support and sponsorship of events at Shipping 2016 and tables at the Commodore Gala Dinner. Without you it would not be possible!

**EVENT SPONSORS**
- ABS
- The American Club
- Bahamas Maritime Authority
- BIS Services
- Blank Rome Maritime
- Bureau Veritas
- Chalos & Co., International Law Firm
- Chembulk Tankers
- ClassNK
- d'Amico
- DNV GL
- DVB Capital Markets
- Erasmus Shipinvest
- Faststream Recruitment
- Fincanteri Bay Shipbuilding
- Future Care, Inc.
- Gallagher Marine Systems
- GM International Services Ltd.
- GMS
- GTT North America
- Holland & Knight LLP
- Holman, Fenwick & Willan
- HIS
- Inmarsat
- IRI / The Marshall Islands Registry
- Jones Walker
- K&L Gates LLP
- KNOT Offshore Partners LP
- Korean Register of Shipping
- KVH
- Liberian Registry
- Lloyd's Register
- Monjasa
- Navig8 Group
- Northern Shipping Funds
- Peninsula Petroleum
- Reed Smith LLP
- RESOLVE Marine Group
- Schuyler Line Navigation Company
- Seward & Kissel LLP
- Society of Maritime Arbitrators, Inc.
- Spinnaker Global
- Synergy Marine Group
- T&T Salvage
- TMC Marine
- TOTAL Lubmarine
- TradeWinds
- Transas
- V.Ships
- Veritas Petroleum Services (VPS)
- Veson Nautical Corporation
- Watson Farley & Williams LLP
- World Fuel Services
- YCF Group - Liberian Registry – Ethiopian Maritime Training Institute
- Compass Maritime
- Diamond S Shipping
- DNB
- DNV GL
- Dorian LPG
- DVB Capital Markets
- Euronav NV
- Fleet Management Ltd.
- Genco Shipping & Trading Limited
- Gener8 Maritime
- GMS
- Heidmar Inc.
- IRI / The Marshall Islands Registry
- Liberian Registry
- Lloyd's Register North America Inc.
- Marine Money International
- Marsh
- MTI Network
- Navigistics Consulting
- Navios Group of Companies
- Primal Marine Americas
- Reed Smith LLP
- Scorpio Group
- SeaGroup, Inc.
- Seaport Global Securities
- Seward & Kissel LLP
- Thomas Miller / UK Club
- Tsakos Group of Companies
- Virginia's House of Hope
- Watson Farley & Williams LLP

**GALA TABLE SPONSORS**
- ABS
- Aon Risk Solutions
- Burke & Parsons
- Castalia Advisors LLC
- Charles R. Weber Company, Inc.
- ClassNK

We will hope to see you back at CMA Shipping 2017, March 20-22, 2017, once again at The Hilton Stamford!
REMEMBERING THE
El Faro

Join us in remembering those that were lost
October 1, 2015 aboard the El Faro
and help us raise money for
relief efforts for their families.

Sunday, May 15, 2016
12:00 pm - 2:00 pm

Club Macanudo
26 East 63rd Street
New York, NY 10065

$75 a per person, includes Beer & Wine
RSVP by 6 May, 2016
by calling Matthew Bonvento 631-626-8462
or email: GoodWindMaritime@Hotmail.com

Checks to be made out to:
Good Wind Maritime Services

All proceeds to benefit the
Seamen’s Church Institute
El Faro Relief Fund

Event is co-sponsored by:
Vanuatu Maritime Services
&
Good Wind Maritime Services
By Donald Frost

The first session of Shipping 2016 (Tuesday morning March 22) was focused on the dire straits of the dry bulk carrier market. The Key Note address was given by Justine Fisher, Vice President, Senior Market Analyst, at Goldman Sachs. She shared her firm’s views on markets like steel, ore, coal, and other industrial materials that are the base cargoes of the bulk carrier fleet. She did not have an optimistic view and felt that the demand for these materials would not grow much beyond today’s levels before 2018, and maybe later.

The following panel of David Tongue of INTERCARGO, charter brokers John Keeshan of Simpson Spence Young and Eddie Poe of Pasternak, Baum & Co., buyer of ships for demolition Evan Sproviero of GMS (USA) and industry commentator Jay Goodgal of Castalia Advisors all acknowledged there were too many ships. Some briefly hypothesized that, as soon as fleet capacity better matched demand, rates would rise and everyone would breathe a sigh of relief. Ms Fisher demurred, but she was not the greatest pessimist in the group. That title fell to Jay Goodgal. He felt a recovery before 2020 was unlikely.

Ms. Fisher thought that a reduction in the number of ships alone would not automatically result in freight rates that would return owners to profitability. Rather, it would just set a slightly higher base market low. Paddy Rodgers touched on that idea later in the Conference, that is, shipping is not a single market. Each fixture is a separate and distinct transaction and in itself does not represent the entire freight market.

In my words, each cargo and each ship represents a discrete market that is time (date), place (port) and size (cargo v ship) specific. Thus we have thousands of micro markets active globally 24/7/365. It is my observation if there is only one ship suitable for the cargo there is a good chance that the agreed rate will be higher than last fixed.
If there are two ships the agreed rate is likely to be less than last fixed. Even if there are two or more cargoes from the same loading area or port, rate discovery is likely to be difficult and rates might not show much change. If there are two similar ships able to make the same dates for those cargoes, somehow transparency will prevail.

Therefore, as the number of vessels in the fleet declines, instead of the owner/operator losing many thousands of dollars per day, he/she will still not break even. Further, if history is a guide, and ship owners and their investors remain optimistic, as soon as it appears that markets are rising some owners will again order ships that, absent another super cycle, will destroy the emerging market before it can yield profits. Goodgal summarized: “Except for the super-cycle shipping is really sucky.”

Is there an alternate world to what Ms. Fisher and Mr. Goodgal see?

**CMA ELECTIONS 2016**

Ryan Jurewicz, Social Committee Chair, and as required by the By Laws, a non-officer Board Member NOT up for election, is the Chairman of the Nominating Committee. The other members of the Committee are Lorraine Parsons and Donald Frost as members at large.

The slate:
President – Mr. Joseph Gross, d’Amico Shipping USA

Vice President appointed by the President to serve for one year – Mr. Christopher Aversano, ACM Braemar

Planning and Administration Committee – Mr. Larry Liu, Charles R. Weber Company

Communications Committee – Mr. Jonathan Koren, d’Amico Shipping USA

Membership Committee – Mr. Gregory Kurantowicz, Axeon Specialty Products

---

**CMA Education Foundation News**

CMA Education Foundation will be holding a dart charity tournament to help raise funds for our scholarship and intern program. The tournament will be held at Tiernan’s Bar and Restaurant 187 Main Street Stamford CT  06901 May 5, 2016.

Check in will be at 1200 pm with the tournament to start at 1300 and play until we have a winner! Treat it as if you were going to a golf tournament, except you don’t have to bring your clubs. Tiernan’s will set aside their lounge area as the Laptop Lounge with plenty of outlets available for your usage.

Rules:
20 team max. Team rosters require a minimum of 4 players. Max roster size will be 6. Only 4 players can play in each match, but different players can play in the next match. In the spirit of this tournament each team is allowed 2 guest players (e.g - client (charterer/owner, etc) to participate. Suggestion to brokers, if you have more than enough talent, field 2 teams, instead of having one of your own brokers playing for one of your competitors.

The Team entry fee will be $300.00 (tax ID information on donation form @ www.cma-edu.org). Please confirm if you will be hosting a team by completing attached form and mailing check as addressed on form. Please scan/email a copy so we can note your team or pay via Pay Pal direct from website, also confirming participation by emailing copy of receipt)

The Education Foundation is looking for Dart Machine Sponsors, if interested please let me know. The Sponsor will have their company logo on all the Dart Machine Screens!!! If you would like your company to be the exclusive dart board sponsor, which means your company emblem would be displayed on the dart machines screens between each match. This will go to the first caller who is willing to pony up $1,500 for the honor (1 Scholarship), call me for details.

In addition to the entry fees, we will also have an arm length $20 - 50/50 pot. If anyone would like to donate
items for raffle door prizes, please do so (this is a great chance to empty out your company closet of last year's promotional items!!! all items greatly accepted, i.e. dozen golf balls, logo golf shirts, company dart shirts, etc.). In other words bring some green to go along with the plastic.

If this is your first time participating, there will be plenty of bar darts to use and no need to buy your own set. However it wouldn’t surprise me at all if you see quite a few players with their own personal set of darts. If you do buy soft tip (plastic/electronic) darts, weight should not exceed 18 grams. Kindly note all dart sets have the weight on the packaging.

We have also blocked off 10 rooms at Hotel Zero Degrees at very reasonable rates for check in May 5. This hotel is adjacent to Tiernans and literally a 30 second walk. Rates are $159 for a Superior King room and $169 for a Deluxe room. These room rates include a warm breakfast buffet, wifi, parking and access to their shuttle. To get this rate please call (203) 363-7900 and mention ‘CMA DART TOURNAMENT BLOCK’.

For further information call:
Diana Esteves, Secretary
CMA Education Foundation
Mobile: 1 +1 646-334-1439
Or e-mail: Del@crweber.com
A SAILOR’S STORY - PART 33

By Hugh Turnour England

Autumn 1944 - Interlude
The hauling down of my broad pennant in (HMS) “Hawkins” meant the end of my service at sea during the 2nd World War, but before writing about my future assignments I should like to mention another Philip, Captain Philip Mack, who commanded a flotilla of destroyers in those desperate days earlier in the Mediterranean.

He was also a great Leader of men and loved by his ships company, having fought several successful actions against the Enemy. One day, when lunching onboard his destroyer (HMS) “Jervis” I asked his Chief Steward what he thought of him, he paused for a moment and then, with a glint in his eye, said, “thinking of my Captain, Sir, I would go to Hell and back for him and am pretty sure I should get a return ticket”. It is hard to think of higher praise.

Sadly, Philip Mack was killed in a flying accident when taking off from an aerodrome in Cornwall for Algiers, in the early planning stages for “Overlord” and some said he was to have been Flag Officer, British Assault Area. I attended his funeral in Norfolk where he had a lovely old manor house and in one of the rooms had mounted the safety pins of the warheads from the torpedoes he had fired successfully at the Enemy. He was a very great loss to the Navy.

Future Assignments
Towards the end of the Autumn of 1944 I was appointed to command one of the naval parties going to Germany, first to Wilhelmshaven and later, at my request, to Hamburg, which I thought would be more interesting. It was then anticipated the war would soon be over and we were given offices on the Embankment near Crosby Hall, where Zoe had been trained as a radar mechanic, to work at our plans.

We had expected that it would only take a short time but as the result of the Arnhem disaster and Hitler’s final thrust in the Ardennes (ed note: The Battle of the Bulge), we were there for several weeks with time on our hands.

I was fortunate in having a very good chief of staff, Commander Nobby Bidder-Clark, who knew Germany and their language, and we decided to make out a detailed plan with a questionnaire covering every subject to be put to the German authorities on arrival. As I shall relate later, this worked well, the German authorities obeying my instructions to answer the questions without any delay. But then I received an appointment that was very exciting and which I shall never forget.

Naval Liaison officer with 2nd British Army
My appointment as Liaison Officer to our 2nd Army proved to be an excellent prelude to my taking over my job as Commodore at Hamburg. I crossed the channel from Dover to Calais by M.T.B. (Motor Torpedo Boat) and joined their headquarters just beyond Hanover after calling at Brussels to visit Montgomery’s headquarters and find out the latest situation.

While there, I met a fine General who commanded a Highland Division and liked him very much, but shortly afterwards he was killed by a chance shell which brought home to me the hazards of war.

On my way to the front it was fascinating to pass over recent battle fields, especially the Crossing of the Rhine where there were gliders, some broken up which had crashed on the bank of the river.

I was immediately impressed on my arrival by the efficiency of the staff under the Army Commander, General Sir Miles Dempsey, a quiet speaking man and such a contrast to the most outstanding, Selwyn Lloyd who I admired very much, and I was not surprised when he rose to high cabinet rank afterwards.

Then there was Hardy-Roberts, D.Q.M.G., whose Mother was a great friend of Augusta Bute. Actually they organized the final battle of the Crossing of the River Elbe in less than ten days, concentrating four Army Corps and involving the logistics of moving thousands of tanks and an immense number of men and material. I quickly realized I was watching the movements of an unbeatable Army and it was a wonderful experience.
INVITATION

Date: May 19, 2016
Venue: Pier Sixty at Chelsea Piers, New York
Dress code: Business Attire

18.00 Cocktail Reception
19.00 Awards Presentation
19.45 Dinner
21.45 Awards Presentation continued
23.00 Event Close

lloydslistawards-northamerica.com
MALTA MARITIME SUMMIT

3rd – 6th October 2016
Valletta, Malta

A must for the Discerning Maritime Stakeholder

The Voice of the Industry

For more information contact
Tel: (+356) 2123 5341
Email: mms@gmint.com
Visit: maltamaritimesummit.com

Supported by
Transport Malta
Government of Malta

Transport Malta

Ministry for Transport and Infrastructure
Candidate 2: Experienced Deck Officer seeking opportunities in shipping operations / chartering

Seeking internship and future opportunities, 5 years world-wide tanker-sailing experience, Masters student at Texas A&M University.

On-Campus work experience (1.5 yrs)
- Currently employed as Graduate Assistant in TAMUG Information Services
- Worked as student worker-instructor in Ship Simulator for bridge resource management and ship handling classes at TAMUG.
- Worked as lab-assistant in tanker labs for Marine Cargo Operations Class.

At-sea work experience (6 Years)
Deck Navigating Officer: Nov 2008- July 2014
- Responsible for planning safe navigation of the vessel, using a range of satellite and radar systems and other navigational equipment. In charge of life-saving appliances and ship’s fire systems’ maintenance
- In charge of planning and coordinating safe loading, storage and unloading of cargo, including preparation of cargo holds to setting up of lines

Certifications:
- Certified NWKO-2nd Mates licence holder, by Govt. of India
- Certified ship security officer
- Certification in first-aid, CPR, and advanced fire fighting
- Trained in public relations and crowd management

Additional Information:
- Participant and winner of Shell Maritime Leadership weekend at TAMUG
- Comprehensive knowledge of maritime conventions & regulations such as, SOLAS, MARPOL and ISPS, ISM, IMDG Codes etc.
- Presented research paper on Financial market impacts of disasters on shipping companies, under Dr. Mileski
- Presented research paper on Economics of Global passenger transportation under Dr. Duru

Candidate 1: Seeking New and Exciting Opportunities
Spirited and Analytical Team Player, US Citizen of 100% Greek Maritime Heritage, seeking new and exciting opportunities within: shipping logistics, operations, technical coordination, risk management, insurance, surveying, or chartering...

Maritime Work Experience
- Marine Surveyor (2 years)
- Insurance Condition and Valuation underwriting of Yachts and Small Craft
- Practicing USCG, NFPA and ABYC Standards
- www.EastCoastMarineSurveyors.com

Commercial Marine Underwriter (10 years)
- Handled front line underwriting, issuance and production of all MY (Boat & Yacht) policies written Nationally for Liberty Mutual Insurance.
- Managed a profitable book of marine and marine contractor business for a large MGA of Swiss Re.
- Course Work AMIM 121, 122.
- AICPCU Marine Underwriter CE’s

Societal Membership Affiliations
- United States Surveyors Association
- American Institute of Marine Underwriters
- Society of Naval Architects and Marine Engineers
- American Boat & Yacht Council

Maritime Education
- SNHU: MBA, Project Management
  - 3.8 GPA
  - Final project paper submitted on the building layup and outfitting schedule of a fiberglass vessel
- Bentley University:
  - BS, Finance
  - Navtech:

- Accredited Master Marine Surveyor, AMMS
- Ship and Large Yacht Structures
- Accident and Fraud Investigation
- Cargo
- Inspection of Fishing Vessels
- Commercial ABS
- Swiss Re Academy:
  - Marine Intermediate Certificate
  - Marine Hull
  - Cargo
  - Marine Liabilities
- Ocean Classroom:
  - Semester at Sea Graduate

Contact: Evan Sideris, MBA, AMMS
Cell: 617 694 1594
E-Mail: Evan.Sideris@gmail.com
Developed and launched a mobile application specifically for MMAL program, as marketing class project
Adept at MS Office and decision making tools such as Palisade’s regression analysis, forecasting and problem-solving techniques
Badminton gold medalist and adroit at other games and sports
Organised inter-college events, active participant of various tech-presentations

Contact: Aditya Ammu
Cell: 1 409-392-7338
E-Mail: adityamurthy18@tamu.edu

Candidate 3: RMBA Candidate seeking opportunity in maritime or energy sectors.
Hard working, energetic and organized individual currently attending and enrolled in the University of Wyoming’s MBA program, Energy Management concentration, with an anticipated graduation date of May 2016. I also hold a Bachelor of Science Degree in International Maritime Business from the Massachusetts Maritime Academy. I am seeking opportunities upon graduation in the maritime or energy sectors. I am willing to relocate and travel as required.
Resume is available upon request.
Education:
• University of Wyoming, Master of Business Administration with concentration in Energy Management, May 2016 (Anticipated)
• Massachusetts Maritime Academy, Bachelor of Science Degree in International Maritime Business, 2013
• Shanghai Maritime University, Exchange Program, 2012
• Massachusetts Maritime Academy, Sea Term Experience, 2010
Relevant Experience:
• Southeast Wyoming Economic Development District/Tetra Tech, Energy Economics Consultant/MBA Project Team, September 2015 to Present
• EMIT Technologies, Energy Supply Chain Consultant, MBA Project Team, Project Leader, Summer 2015
• Liberian International Shipping and Corporate Registry, Audit Coordinator Intern, Summer 2012
• Massachusetts Port Authority, Research Assistant Intern, Summer 2011

Credentials:
• Transportation Workers Identification Credential
• Merchant Mariners Credential

Leadership:
• Boy Scouts of America - Eagle Scout
• National Outdoor Leadership School Graduate
• Regiment of Cadets Leadership Development Program: Platoon Leader, Company Adjutant, Squad Leader

Contact: Douglas Courtot
E-Mail: DCourtot@uwyo.edu

Candidate 8: Recent Graduate looking for entry-level position
Recent Graduate from SUNY Maritime College. I am currently a Graduate Student pursuing my M.Sc in International Transportation Management. I am seeking a entry level position in ship brokerage, market research or marine Insurance.
In the summer of 2014 I Interned at MJLF & Associates where I rotated between the clean & spot ship brokerage departments. I hope to continue this career path and I am eager to learn more about the industry.
Resume available upon request.

Candidate 13: Looking for position/internship in operations at a shipping company
Robert Nigel Pritchard
Civilian Graduate Student in the International Transportation Management MS program at SUNY Maritime College.
Former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen’s Church Institute in Port Newark, NJ. Co -wrote article for the Greek magazine “Shipping International” titled “The Challenges of Modern Piracy”. Published in October 2012. CV and recommendations available upon request. Willing to travel within the NYC metropolitan region
Email: r nipple.pritchard@gmail.com
robertpni.14@sunymaritime.edu
Cellphone: 646-378-8446

Help Wanted
NOTE: two months of running your ad in this newsletter costs companies only $300 - and it has proven to be THE place to be seen and answered.

Position A: Assistant Operations Manager
TBS Shipping Services Inc. is a privately held international shipping company, based in Westchester, NY. TBS operates parcel, dry bulk and logistics services, supported by a fleet of supramax and handysize bulk carriers and multipurpose vessels. There is currently an opening for an Assistant Operations Manager in our NY office. The position will be responsible for providing proper and timely conveyance of voyage instructions, including pertinent details from the fixture recap/charter party and other information applicable for a particular voyage in line with company policies and practices. The position will also liaise and partner with our chartering department and our ship management company in providing support. Fleet operations include owned tonnage, pool tonnage, and time chartered ships.
Job Duties and Responsibilities:
• Prepare and ensure compliance with voyage orders for safe and efficient voyages.
• Minimize voyage operating costs against voyage estimates.
• Work with Port Captain and Supervisors to optimize/maximize lifting capability of ships.
• Maintain our high service level to customers by remaining diligent to details while working with our Agency Network, brokers, agents and stevedores.
• Plan, monitor and co-ordinate bunker deliveries to the vessels in a cost effective manner.
• Ensure Port Logs and SOFs are properly prepared and maintained.
• Appoint agents and approve port disbursements and third party invoices.
• Create and distribute hire invoices and monitor payments.
• Check laytime calculations.

Key Qualifications/Requirements:
• Maritime University Graduate.
• Recognized Third Officer license or higher.
• 1 to 2 years office experience in commercial marine voyage operations preferred.
• Demonstrated knowledge of shipping industry practices and vessel operations.
• Strong communication, analytical and computer skills required.
• Must be eligible to work in the USA.

We offer excellent salary and benefits.
Company: TBS Shipping Services Inc
E-Mail: recruiting@nyc.tbsship.com
Notes: Qualified candidates must be eligible to work in the USA. Please send resumes to with the subject AOM on all transmissions.

---

Position B: SENIOR OPERATIONS AND/OR OPERATIONS MANAGER
- Become part of our global team
Clipper Group (USA) Inc.

As Senior Operations Manager/Operations Manager in Stamford, you will be a part of a large, highly skilled team operating globally – with colleagues in Singapore, Brazil, USA and Denmark. You will be in close contact with our customers on the cargo as well as on the tonnage side. Our vessels are operated worldwide on voyage and time charters and often placed in commercial pools in which the Operations department plays a very important role. Currently we head and manage five shipping pools with external pool partners, and this area continues to grow.

You will also have frequent contact with our vessels, agents and service providers worldwide, and in-house you will work closely together with our Chartering department as well as our in-house Operations Control, Insurance & Claims, Bunkers and Technical departments, who will all support you in your daily work. Together, you will ensure optimal operations and create value for Clipper and our customers.

Passion and talent for Operations
You have a relevant background and experience within commercial operations, preferably within dry bulk. You are a well-organized, hands-on, dynamic, innovative and dependable team player with a positive attitude. You have a commercial mindset and a passion for Operations. You know what it takes to make a difference and always strive to have an impact on the result of the fixtures/voyages you operate and to contribute to knowledge sharing.

---

We offer
A challenging and independent job, a competitive compensation package, and good working conditions in modern facilities.
Company: Clipper Group (USA) Inc.
E-Mail: jns@clipper-group.com
Notes: Please submit your application. All applications will be handled in strict confidence.

---

Position C: Assistant Controller - Senior Staff Accountant/Analyst
Growing global maritime dry bulk shipping corporation with annual gross revenues of ~$125M seeks a Deputy Controller to support the work of the Controller and CFO. While primarily a corporate accounting role, the role will also include financial and economic/commodity forecasting and historical analysis. Experience with helping to manage the audit process is a plus. Experience of 5 years or more with a CPA and/or CFA are highly desirable. Competitive salary offered commensurate with experience.

Experience and skills sought
• 5 years accounting experience
• CPA and/or CFA desired
• Strong financial and economic analysis skills
• Expert with Excel and accounting software applications (MS Dynamics-Navision), strong PowerPoint
• Experience with maritime shipping companies/industry a plus

Role Detail
• Primary backup to Controller and direct support to CFO
• Experience in preparing periodic management financial reports and/or SEC reporting preferred
• Prepare and help to manage weekly 13 week cash forecast
• Help manage the audit process for 5 corporate entities
• Prepare monthly management projection forecast for two company structures
• Analyze voyages in progress report and prepare/approve accounting journals
• Review vessel days/days on hire detail report
• Review EBITDA actual versus projected variance
• Review monthly pool hire calculation file both for accounting journals as well as for distributions
• Review and support approval of 3rd party ship hire distribution statements
• Primary “go-to” contact for 3rd party ship owners re: pool hire calculations
• Assist CFO with industry and corporate analysis projects
• Quarterly review/approve true up of pool overhead fees
• Quarterly review flux analysis and supporting schedules (material for Board Book)

H/R detail
• Located in Scarsdale, NY
• Full time, salaried, excellent benefits, at-will
E-Mail: recruiting@nyc.tbsship.com
Notes: Qualified candidates must be eligible to work in the USA. Please send resumes with the subject AC on all transmissions.
Position D: SVP Operations - Publicly Traded Dry Bulk Carrier

Our U.S. based client is seeking a SVP Operations Executive to report directly to the CEO. The SVP Operations will lead all Operations, Technical and Engineering functions for the fleet. Experience as a ships Master or Chief Engineer followed by home office operations management experience is required. The ideal candidate, will be process oriented, detail minded, and bring a keen sense of commercial awareness to this vital position. Client interaction at the most senior level will be frequent. Professional bearing, executive presence, and the ability to “wear well” with others, while being an effective manager and leader is essential. For the right individual this position can be a succession planning candidate to the CEO.

A very competitive compensation package and the opportunity to work with a dynamic team will be offered to the finalist candidate.

Contact: P. Jason Ward
Managing Partner
Company: Industrial Search Partners LLC
Mobile: 917.318.0585
Office: 203.295.7260
E-Mail: jward@industrialsearchpartners.com
Website: www.industrialsearchpartners.com
Notes: Please submit your resume to the above confidential contact:

Position H: Military Sealift Command

Now hiring for numerous positions. Please go to:
www.sealiftcommand.com/now-hiring
to see the current open positions.

Company: Military Sealift Command
Website: www.sealiftcommand.com/now-hiring

Position F:
The Bridgeport and Port Jefferson Steamboat Company (a subsidiary of McAllister Towing) is currently hiring for the following positions on both the NY and CT sides:

- Reservation Agents
- Reservation Supervisors
- Dock Workers
- Ticket Agents
- Dock Supervisors

Apply online: http://mcallister.balancetrak.com/lists/71/default.aspx
OR send a current resume to
Amber Watters: awatters@mcallistertowing.com
Contact: Amber Watters
Company: The Bridgeport and Port Jefferson Steamboat Company
E-Mail: awatters@mcallistertowing.com

Position G: Risk Management Assistant

TBS Shipping Services Inc. is a privately held company that provides dry cargo shipping solutions to industrial shippers globally. TBS operates parcel, dry bulk and logistics services, supported by a fleet of supramax and handysize bulk carriers and multipurpose vessels. TBS offers shipowners specialized global market access and enhanced performance through its managed pool offerings.

We are looking for a Risk Management Assistant to work in our Scarsdale, New York office. The position will work directly with and under the supervision of the Vice President of Risk Management to minimize risk and maximize reward.

Key Job Duties and Responsibilities:

- Promote best practices and share knowledge internally across all departments.
- Stay current with international arbitration awards and judgments and utilize relevant ones.
- Assist with contractual disputes.
- Prepare and/or proofread charter parties, as necessary.
- Sundry administrative duties including, among other things, log of P & I Club reimbursements.

Qualifications/Requirements:

- 3+ years of demonstrated working knowledge of dry bulk chartering and operations including laytime, voyage and timecharter charter party disputes with a strong desire to learn more.
- Excellent verbal and written communications skills.
- Must be organized and detailed oriented.
- Proficient in MS Office.
- We offer excellent salary and benefits.

Company: TBS Shipping Services Inc.
E-Mail: recruiting@nyc.tbsship.com
Notes: Qualified candidates must be eligible to work in the USA. Please send resumes to recruiting@nyc.tbsship.com with the subject TBSRISK on all transmissions.

Position I: 1) Brokers 2) Operations

- Experienced broker that got short changed at your bonus meeting?
- Young broker tired of dinosaurs hording all the accounts?
- Ops guy who’s been promised a chance on the commercial desk?
- Is your company trying to move you to Houston?

If any of the above describes you, and you are ready for a change, Bluepoint Maritime LLC wants to meet you. We are a ship brokerage firm located in Westport CT with a focus on oil tankers. Competitive compensation and benefits, in a relaxed work environment.

Company: Bluepoint Maritime LLC
E-Mail: management@bluepointmaritime.com
Notes: All Resumes will be handled in strict confidence.

Position K: Unlicensed/Other, Engine Operational & Instructors, Deck Operational & Instructors

SUNY Maritime College invites applications for the following positions at sea for Summer Sea Term 2016:

- Unlicensed/Other
- Engine Operational & Instructors
- Deck Operational & Instructors

For a detailed description and to apply online visit us at www.sunymaritime.edu/hr and select “vacancies”.
AA/EOE
Company: SUNY Maritime College
Website: www.sunymaritime.edu

(These positions will be filled on a rotational or as-needed basis with a preference for U.S. citizens. For open positions an online application is required. All resumes will be kept in strict confidence.)