President’s Notes

We have made it to August, the month when many friends and colleagues, here in Connecticut and elsewhere, take their well deserved holidays in preparation for returning to do their part in keeping over 90% of the world’s trade moving smoothly across the oceans. For those of us in international shipping, it is just another day at the office. It’s just how we roll, as they say.

Our annual summer picnic in July brought about three hundred fifty CMA members from both near and far away to the Stamford Yacht Club to catch up with others, have a few drinks, and play some bocce ball. Congratulations to Kelsey Host and Dave Chenowith of T. Parker Host for taking the

Contents

President’s Notes —page 1
From the Editor —page 3
Membership Notes —page 5
A CMA Thank You for a couple of things! —page 7
For your interest a few dates to keep in mind —page 8
Maritime Art in New Haven —page 8
CMA Sports —page 8
Market Commentary —page 9
My Life in the Royal Navy – 1899-1947 —page 10
Job Mart —page 11

For Reservations for CMA Events please call
Emilie at +1.203.406.0109 Ext 3725 or
email conferences@cmaconnect.com
bocce trophy! We hope it will be displayed proudly and prominently in your head office!

The CMA Education Foundation was also at the picnic, working hard selling raffle tickets to raise money for scholarships and internship stipends, and was able to raise over $1,400 – our thanks to all of the CMA members who participated. Thanks also to the bocce sponsor, Monjasa, for their generosity and support.

Our monthly lunches will begin again in September, starting with the annual Education lunch. We will announce the speakers for the September and October lunches in due course, and of course, we hope to see many of you there. The speaker is already booked, however, for our now well established November lunch in Manhattan. If you have pulled up our website recently, you might have seen that the speaker for November will be Mr. Cesare d’Amico, of d’Amico Societa di Navigazione SpA. We are so pleased that he has arranged to join us in Manhattan for this event, and look forward to the opportunity to hear what he has to say about our industry. Please don’t wait to RSVP to this event, as it always books early.

CMA kickball is in its final few weeks for the season, and through it all, Glencore has maintained its powerhouse performance and first place standing. We also sponsored our most hard core CMA softball players in the Stamford Recreation League, and after a successful summer, they are continuing into the fall season. In addition to meeting players on other corporate teams, they have had the opportunity to explain what CMA does, and more importantly, spread the word about our shipping community to other companies and industries that are unaware of our presence in Connecticut. Thanks for representing us!

Meantime, please keep an eye out for upcoming information about the speaker for the September Education lunch, and make an effort to join us! There is no doubt that some of us will be meeting some of our future employees there!

Joe Gross
It is August! Summer is almost over! School starts again shortly! Where did the time go?

Speaking about time, how did we get everything covered in a timely manner before modern communications and computers? It is hard for me to think that the “good old days” were actually good. Yet, we were able to find time for business lunches during which we picked up word of mouth actionable information much more valuable than today’s flood of e-mailed data, reports, e-zines, blogs, studies and corporate social responsibility admonitions.

An article in the July issue of the U.S. Naval Institute Proceedings titled “Hello, Is Anyone On Board” introduced some interesting manning figures. The LIBERTY ship of WWW II fame about 10,000 DWT had a crew of 50. Today the 1,300 ft LOA MADISON MAERSK (Triple E class) at 194,000 DWT operates with a crew of 13. By comparison the U.S. Navy’s 1,100 ft LOA aircraft carrier “GERALD R. FORD at 100,000 DWT has a compliment of about 4,300 with air wing embarked. The disparity highlights the idea that reduced manning on long sea trips creates social isolation. With only a dozen or so in the crew there is little interaction among the crew members. They stand watch, eat meals, maybe exercise, and retire to their cabin without speaking to another person. Many cannot endure this isolation. Is this an introduction to HAL? (2001 - A Space Odyssey).

There is a notice in this issue about the Yale Center for British Art exhibit in New Haven September 15- December 4th. If you haven’t visited the Center yet make this a must do event. Beside the art there are lots of really good restaurants in New Haven.

Hope to see you at the September luncheon.
Don Frost
From Data Chaos to Smooth Sailing – Accuritas Global Solutions

Companies today are impeded by data overload and chaos from financial data, management data, compliance data, technical data, claims data, operational data, and more. You need support to help you manage the data and elevate your company to new levels of success.

Accuritas Global Solutions provides customized business intelligence and analytics to global transportation leaders to support sound, data driven business decisions. With unparalleled client support, Accuritas is management’s partner in accurate performance monitoring and efficiency planning, offering:

- Business Intelligence and Analytics
- Consulting Services
- Customized Deliverables
- Multi-Vendor Data Integration
- Technology Development
- Projects and On-Demand Analysis

We have the resources to help make you successful now and into the future. We don’t change the way you do business; we simply help you do things in a better way.

Contact us today for a Complimentary Business Intelligence Assessment.

See Accuritas at
Capital Link NY Maritime Forum
Sept. 13, 2016 – New York City

Marine Money Greek Ship Finance Forum
Oct. 11, 2016 – Athens

SHIPPINGInsight Conference
Oct. 18-19, 2016 – Stamford, CT

Lloyd’s List
The Lloyd’s List Intelligence Big Data Award
FINALIST

US Headquarters (NY) +1.845.226.8400
Connecticut +1.845.592.7475
Athens +30.2107454628
Singapore +65.65497230
www.accuritas.com
info@accuritas.com

SHIPOWNERS | OPERATORS | TIME CHARTERERS | POOL MANAGERS
Thanks to the July picnic we have more new members than usual. We are very pleased to welcome you all.

Mr. George Andersen, Hull and Liability Broker, Aon Nat’l Marine Practice, New York, NY
Ms. Marisa Avolio, Executive Assistant, Metro Group Maritime, New York, NY
Ms. Marianne Barr, Controller, Chembulk Tankers, Southport, CT
Mr. Scott Birtle, Managing Dir., Clarksons Platou Shipbroking USA LLC, Houston, TX
Mr. Daniel Bollacke, Chief Engineer, Chevron Shipping Company, New Fairfield, CT
Mr. David Burke, VP Engineering, Ridgebury Tankers, Westport, CT
Ms. Lynda Burns, Staff Accountant, Chembulk Tankers, Southport, CT
Ms. Lauren Chase, Payables Accountant, Chembulk Tankers, Southport, CT
Mr. Rick A. Collins, Senior Vice President, Lockton, New York, NY
Mr. Jonathan Dowsett, Fleet Performance Manager, Eagle Bulk Shipping, Stamford, CT
Ms. Boriana Farrar, VP/Counsel, American Club/Shipowners Claims Bur., Inc., New York, NY
Mr. Hans P. Feringa, President & CEO, Team Tankers International, Westport, CT
Ms. Sophia Gangei, Maritime Specialist, IRI / The Marshall Islands Registry, New York, NY
Ms. Caitlin Gilligan, Demurrage Analyst, Chembulk Tankers, Southport, CT
Mr. Michael Holdner, Account Manager, TradeWinds, Stamford, CT
Mr. Dimitris Ioannides, Operations Manager, Genco Shipping & Trading, Ltd., New York, NY
Mr. Ryuta Irahara, Vice President, Toyota Tsusho Petroleum USA Inc, New York, NY
Ms. Maura Kilcullen, Receivables Accountant, Chembulk Tankers, Southport, CT
Ms. Johan Mervin, IRI / The Marshall Islands Registry, New York, NY
Mr. Tim Morris, Operations Manager, Ridgebury Tankers, Westport, CT
Ms. Jessica Navarro, Executive Assistant, Caravel Shipping USA, Stamford, CT
Mr. Henrik Gordon Nielsen, Sr. Operations Manager, Clipper Group (USA) Inc., Stamford, CT
Mr. Ståle Nikolaisen, New York, New York
Mr. Michael O’Connor, Division Manager, Weeks Marine Inc., Conford, New Jersey
Mr. Tim Photopoulos, Technical Superintendent, Ridgebury Tankers, Westport, CT
Mr. Andrew Poulson, Asst VP - Broker/Hull & Liability, AON Risk Services, New York, NY
Mr. Lars Christian Roepke, Operations Manager, Oldendorff Carriers USA Inc., Stamford, CT
Mr. Matthias Rumman, Chartering Manager, Clipper Bulk (USA) LLC, Stamford, CT
Mr. Nikhil Sarna, Business Development Manager, Ridgebury Tankers, Westport, CT
Mr. Tyler Vanchiere, Broker-Bunkers, Toyota Tsusho Petroleum USA Inc, New York, NY
Mr. Luther Eston Woodard, III, Managing Dir., Riverside Management Group, Westport, CT
Mr. Christian Zerilli, Chartering/Trader, TCP Petcoke Corporation, New York, NY

Welcome aboard. We hope to see you at more of our events.

Greg Kurantowicz, Membership Committee Chair
MALTA MARITIME SUMMIT
3rd – 6th October 2016
Valletta, Malta

A must for the Discerning Maritime Stakeholder

The Voice of the Industry

Supporting Organization
Sponsors
Media Partners

For more information contact
Tel: (+356) 2123 5341
Email: mms@gmint.com
Visit: maltamaritimesummit.com

Supported by
Transport Malta
Government of Malta

Transport Malta

Ministry for Transport and Infrastructure
A big thank you to all of the 350 CMA Members and guests who attended our July 21st Annual Summer Picnic and Lobster Bake at the Stamford Yacht Club. It was a beautiful night, with little humidity, and a welcome change to some of the steamy nights we have endured in other years on picnic night!

The raffle to benefit the CMA Education Foundation was a big success and raised almost $1,500 to help support the CMA EF’s numerous education initiatives. Thank you to all who purchased a raffle ticket(s)!

The donated prizes included restaurant gift certificates, special TV studio tours, wine and maritime books galore – thank you all!

Thanks also to our friends at Monjasa for sponsoring the Bocce Tournament at the picnic – their generous sponsorship was given to the CMA EF as a donation also.

Also a belated Thank You to Charles R. Weber Company, for supporting the CMA Summer Happy Hour at “Sign of the Whale” on June 23 and for their monetary contribution to the event.

A good time was had by all at both events and we thank you for your support. Enjoy the rest of the summer and we will commence our events again in September.

---

THE ONE MARITIME TECHNOLOGY EVENT
YOU CAN’T AFFORD TO MISS.

**SHIPPINGInsight 2016**
Fleet Optimization Conference & Exhibition
October 18-19, 2016 in Stamford, Connecticut

Broaden your knowledge, learn from experts and network with your peers at the premier maritime technology event in North America. Now in its 5th year, SHIPPINGInsight 2016 will be bigger and better than ever.

**SHIPPINGInsight 2016 by the numbers:**
- 200+ registered attendees
- 35+ senior executives from international shipping companies
- 6 keynote speakers
- 5 roundtables of industry experts
- 40+ industry sponsors
- 50+ exhibitors
- 4 themed conference sessions
- Regulatory Compliance
- Connected Ships & Cybersecurity
- Big Data & Shipping Intelligence
- Fuel & Propulsion
- 40+ panel speakers
- 14+ hours of scheduled networking events

Contact: info@shippinginsight.com | Phone: +1 434-295-6642
For Your Interest a Few Dates to Keep in Mind

Wednesday, August 24, 2016 “Marine Cocktail Hour” for all Maritime Industry professionals at the India House on Hanover Square in New York City. RSVP appreciated membership@indiahouse.nyc

Tuesday, September 20, 2016 Noon cash bar followed by 1230 luncheon at India house. Co-hosted by WISTA. Presentation “Women in Shipping – Navigating to the Top – One Woman’s Voyage” The speaker is Carleen Lyden-Kluss. RSVPs appreciated as above.

October 18-21 90th Annual Convention of the International Propeller Club hosted by the Propeller Club of Nantes & Saint-Nazaire, France. The terminal at nearby Montoir called Stocaloire has a distant connection to CMA. Details at: http://waves.propellerclub.us/convention/home

Maritime Art in New Haven

The Royal Museums at Greenwich (UK) are loaning about 29 pieces of Maritime Art to the Yale Center for British Art for a show that will run Thursday September 15, 2016 through Sunday December 4, 2016.

This is the first major exhibition to survey the tradition of maritime painting that was inextricably linked to Britain’s rise to prominence as a maritime and imperial power, and to position the genre at the heart of the British art world of the 18th Century.

You may find more information at www.britishart.yale.edu. The gallery is located at 1080 Chapel Street, New Haven, Connecticut. Admission is free.

CMA Sports

Kickball

ear one of CMA Kickball is turning out to be a successful one! Glencore is leading the pack with an undefeated record. Behind them are Freepoint Commodities, Blueprint Maritime, and the combined team of d’Amico/Pacific Basin, whose records remain neck-and-neck as the league enters in its final three weeks. Will anyone be up to the challenge and put a dent in Glencore’s perfect season? Or will Glencore continue their dominance into the playoffs? Come out to Trinity Catholic High School and see!

As of 8/1/16

<table>
<thead>
<tr>
<th></th>
<th>Wins</th>
<th>Losses</th>
<th>GB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Glencore</td>
<td>6</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Freepoint</td>
<td>4</td>
<td>2</td>
<td>2.0</td>
</tr>
<tr>
<td>d’Amico/Pac Basin</td>
<td>3</td>
<td>3</td>
<td>3.0</td>
</tr>
<tr>
<td>Blueprint Maritime</td>
<td>3</td>
<td>3</td>
<td>3.0</td>
</tr>
<tr>
<td>Diamond S</td>
<td>2</td>
<td>2</td>
<td>3.0</td>
</tr>
<tr>
<td>Ultrabulk</td>
<td>1</td>
<td>4</td>
<td>4.5</td>
</tr>
<tr>
<td>Weber</td>
<td>0</td>
<td>5</td>
<td>5.5</td>
</tr>
</tbody>
</table>

Nick Conetta
Freepoint

Coed Softball

It has been another tough yet entertaining season for the CMA Coed Softball team in the competitive Stamford Industrial Leagues. While we kept high hopes throughout of re-capturing last year’s championship run mojo… it wasn’t meant to be. We all know the summer months are a tough time to commit to anything, so I really want to thank the dedicated ones that showed up week in and week out, and never shied away from giving it all they had. Standout performances from the best outfield in the league- Nick Callagy (Freepoint), Karl Kaferle (Moran), Niki aTaliercio, Alyssa Fortunato, Emily Kozlowski (Chembulk), Bobby Rosano (Monjassa), and Jimmy Nguyen… and our makeshift, yet reliable infield- Sarkis Nahigian (Statoil), Mike Lindroos (Axeon), Tim Hamernick (Axeon), Greg Kurantowicz (Axeon), Ryan Jurlewicz (Inchcape), Kelsey Bell (Glencore), Colleen Towne (Moran), Jess Robbins (Moran), Henry Rich (Moran), Diana Esteves (Weber), and Liam Huvane (Odnin).

Don’t let our final record of 4-8 fool you. Aside from a few tight games and almost upsetting the lone undefeated team in the league, we had a blast from beginning to end. And we aren’t done yet… this fall the coed team will again be participating in the Stamford Industrial Leagues… so if anyone wants to come in and join the fun, all are welcome… thanks again for a great season CMA, and we will be back again to win next summer!

“Coach” Joe Currid, Tug Ops – Marine Personnel Moran Towing Corporation
As I mentioned last month, the time for thinking about Shipping 2017 has arrived. We can expect discussions about right-sizing the fleet, mergers and consolidations, second hand price of ships, the impact of Big Data on business of shipping versus just the ships, and changes in trading patterns, but it is very difficult to deal with demand and what will drive it beyond 2017-18. When I was doing my think-tank work some years ago I asked an economist that had been part of the start-up of the annual World Economic Forum at Davos, Switzerland what would it take to stop the then booming freight market. He immediately replied that shipping would be hurt most “if globalization lost its mojo”. (i.e. – seen as energetic, dynamic, growing)

With that in mind, an article in The New York Times Sunday July 31, 2016 caught my eye. The article, written by N. Gregory Mankiw, a professor of economics at Harvard, is titled “Trade Is Good, but Voters Aren’t Buying It”. (This includes both U.S. Presidential candidates.) The subheading made the connection. “Clues about what’s driving the U.S. and Britain to doubt the benefits of global trade deals”. Will globalization lose its mojo?

“For an economist, one natural hypothesis to entertain is that people’s attitudes toward globalization are based on their self-interest. That is, because textbook economic theory says that openness to international trade increases a nation’s overall prosperity, but it also says that some people gain and others lose. Even if the gains exceed the losses over all, those who get the short end of the stick may still object.”

It is generally accepted by economists the world over that trade is beneficial to the world’s economy. Some quotes from the article: “Voters (particularly US and Great Britain) are not listening to economists.”  “According to a CBS/New York Times poll last month, only 35% of registered voters thought the United States gained from globalization, while 55% thought it lost.”  “This raises the question of why so many people, on both sides of the Atlantic, are ready to embrace a move away from international economic
engagement when expert opinion overwhelmingly calls for a different approach.”

There is a lot more in the article worth reading, but our topic is shipping. If globalization actually lost its mojo there would still be world trade but it would be vastly reduced from what we have seen in the last 10 years. The first sign would be a decrease in the movement of containers as the U.S., England and likely other countries “in-shored” manufacturing (i.e.- brought manufacturing jobs back to their own countries). There might be increased imports of foreign sourced raw materials by those countries, but the scale (volume) would be smaller and require smaller ships than the average in today’s fleet. Therefore, it follows that our industry should be very interested in the debate over multinational trade agreements and globalization.

Returning to the article, the Professor states that “In the long run there is reason for optimism.” Or is there? Mankiw closes with: “As society slowly becomes more educated from generation to generation, the general public’s attitude toward globalization should move toward the expert’s.” I suggest that if he followed society’s 20 century long learning curve on shipping he might not be as sanguine.

Do you have an opinion? Drop us a note and we can publish it for further discussion.

MY LIFE IN THE ROYAL NAVY
– 1899-1947

A SAILOR’S STORY - PART 36

By Commodore Hugh Turnour England

Hamburg 1945 – Field Marshal Bernard Montgomery’s visit

Soon after our arrival in Hamburg the Army kindly gave me a Military Liaison Officer without any request from me. It proved to be Robert Crichton-Stuart, who was then serving with the Scots Guards and no-one could have been a nicer companion. Shortly after he joined me, upon coming into lunch, Robert told me that Monty was in the town and had expressed his intention of going onboard a minesweeper called the “Rio” at 2 p.m. She was the first of our ships to arrive and was lying alongside the landing stage.

He asked me if Monty had told me of his intention and when I said I did not even know he was in Hamburg, he replied “I should take no notice of the little blighter”. There was no doubt about what he felt about Monty. I decided we could not be rude so down we went to the landing stage at the appointed time.

On his arrival Monty could not have been nicer, saying that as he was driving into Hamburg he had noticed the White Ensign and could not resist the opportunity to thank the Royal Navy for all they had done for him, saying he couldn’t have crossed from Africa to Sicily or Italy without their help or could the Americans have crossed the Atlantic for the same reason.

He was anxious to address the sailors and I suggested he should stand on the quarterdeck of the minesweeper, while the crew should be fallen in on the landing stage. Together with other naval working parties ashore I suppose it was about 2,000 men altogether. This suited him and he started his speech much on the same lines as he had spoken to me on arrival, but then glancing around at me I realized he was going to say something unusual.

That he did and announced “Now my men I am your Commander-in-Chief in Germany and I am going to order the Main Brace to be Spliced”. This certainly gave me a bit of a shock as it is of course the prerogative only of the Monarch to do this but the sailors were obviously delighted. Mr. A.P. Herbert, who dressed up as a Petty officer R.N.V.R. was with Monty at the time. He wrote in “Punch”, reporting that “The Commodore made it so”. What else could I do?

As Monty was driving away a security Sergeant following him in a jeep asked me if I would like the incident reported in the papers, and I thought Monty did not look very pleased. There was a rumour afterwards that he nearly had to pay for 2,000 tots of rum. I then thought I could see (Admiral) Andrew Cunningham’s hand, as 1st Sea Lord, in this. Of course I do not know if it was true. I should mention that my reply to the security man was “No thank you” which, I imagine, was the cause of Monty’s displeasure, but I may be wrong in this assumption also.
JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of $300. Candidates seeking employment must be a CMA member at a rate of $75 per year or $35 per year for students.

To become part of the Job Mart please call (203) 406-0109 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: http://www.cmaconnect.com

SITUATIONS WANTED

Candidate 1: Seeking New and Exciting Opportunities
Spirited and Analytical Team Player, US Citizen of 100% Greek Maritime Heritage, seeking new and exciting opportunities within: shipping logistics, operations, technical coordination, risk management, insurance, surveying, or chartering…

Maritime Work Experience
- Marine Surveyor (2 years)
- Insurance Condition and Valuation underwriting of Yachts and Small Craft
- Practicing USCG, NFPA and ABYC Standards
- www.EastCoastMarineSurveyors.com

Commercial Marine Underwriter (10 years)
- Handled front line underwriting, issuance and production of all MY (Boat & Yacht) policies written Nationally for Liberty Mutual Insurance.
- Managed a profitable book of marine and marine contractor business for a large MGA of Swiss Re.
- Course Work AMIM 121, 122.
- AICPCU Marine Underwriter CE’s

Societal Membership Affiliations
- United States Surveyors Association
- American Institute of Marine Underwriters
- Society of Naval Architects and Marine Engineers
- American Boat & Yacht Council

Maritime Education
- SNHU: MBA, Project Management
  - 3.8 GPA
  - Final project paper submitted on the building layup and outfitting schedule of a fiberglass vessel
- Bentley University:
  - BS, Finance
- Navtech:
  - Accredited Master Marine Surveyor, AMMS
  - Ship and Large Yacht Structures
  - Accident and Fraud Investigation
  - Cargo
  - Inspection of Fishing Vessels

- Commercial ABS
- Swiss Re Academy:
  - Marine Intermediate Certificate
  - Marine Hull
  - Cargo
  - Marine Liabilities

Ocean Classroom:
- Semester at Sea Graduate

Contact: Evan Sideris, MBA, AMMS
Cell: 617 694 1594
E-Mail: Evan.Sideris@gmail.com

Candidate 2: Experienced Deck Officer seeking opportunities in shipping operations / chartering
Seeking internship and future opportunities, 5 years world-wide tanker-sailing experience, Masters student at Texas A&M University.

On-Campus work experience (1.5 yrs)
- Currently employed as Graduate Assistant in TAMUG Information Services
- Worked as student worker-instructor in Ship Simulator for bridge resource management and ship handling classes at TAMUG.
- Worked as lab-assistant in tanker labs for Marine Cargo Operations Class.

At-sea work experience (6 Years)
Deck Navigating Officer: Nov 2008- July 2014
- Responsible for planning safe navigation of the vessel, using a range of satellite and radar systems and other navigational equipment. In charge of life-saving appliances and ship’s fire systems’ maintenance
- In charge of planning and coordinating safe loading, storage and unloading of cargo, including preparation of cargo holds to setting up of lines

Certifications:
- Certified NWKO-2nd Mates licence holder, by Govt. of India
- Certified ship security officer
- Certification in first-aid, CPR, and advanced fire fighting
- Trained in public relations and crowd management

Additional Information:
- Participant and winner of Shell Maritime Leadership weekend at TAMUG
- Comprehensive knowledge of maritime conventions & regulations such as, SOLAS, MARPOL and ISPS, ISM, IMDG Codes etc.
- Presented research paper on Financial market impacts of disasters on shipping companies, under Dr. Mileski
- Presented research paper on Economics of Global passenger transportation under Dr. Duru
- Developed and launched a mobile application specifically for MMAL program, as marketing class project
- Adept at MS Office and decision making tools such as Palisade’s regression analysis, forecasting and problem-solving technics
- Badminton gold medalist and adroit at other games and sports
- Organised inter-college events, active participant of various tech-presentations

Contact: Aditya Ammu
Cell: 1 409-392-7338
E-Mail: adityamurthy18@tamu.edu
Candidate 3: MBA Candidate seeking opportunity in maritime or energy sectors.

Hard working, energetic and organized individual currently attending and enrolled in the University of Wyoming’s MBA program, Energy Management concentration, with an anticipated graduation date of May 2016. I also hold a Bachelor of Science Degree in International Maritime Business from the Massachusetts Maritime Academy. I am seeking opportunities upon graduation in the maritime or energy sectors. I am willing to relocate and travel as required.

Resume is available upon request.

Education:
- University of Wyoming, Master of Business Administration with concentration in Energy Management, May 2016 (Anticipated)
- Massachusetts Maritime Academy, Bachelor of Science Degree in International Maritime Business, 2013
- Shanghai Maritime University, Exchange Program, 2012
- Massachusetts Maritime Academy, Sea Term Experience, 2010

Relevant Experience:
- Southeast Wyoming Economic Development District/Tetra Tech, Energy Economics Consultant/MBA Project Team, September 2015 to Present
- EMIT Technologies, Energy Supply Chain Consultant, MBA Project Team, Project Leader, Summer 2015
- Liberian International Shipping and Corporate Registry, Audit Coordinator Intern, Summer 2012
- Massachusetts Port Authority, Research Assistant Intern, Summer 2011

Credentials:
- Transportation Workers Identification Credential
- Merchant Mariners Credential

Leadership:
- Boy Scouts of America - Eagle Scout
- National Outdoor Leadership School Graduate
- Regiment of Cadets Leadership Development Program: Platoon Leader, Company Adjutant, Squad Leader

Contact: Douglas Courtot
E-Mail: DCourtot@uwyo.edu

Candidate 4: Upcoming Graduate looking for entry-level position

Graduating student in May 2016 at SUNY Maritime College seeking an entry level position in marine insurance, terminals, market research or demurrage, Ship Brokerage and sales

I will be graduated SUNY Maritime College with a degree in International Transportation and Trade.

Coming into my senior year at SUNY Maritime I began an Internship with a bank of America merchant services a joint venture between bank of America and first date. I worked as an PMO intern and worked closely with senior management and the sales team to help learn all aspects of the company.

I am willing to work within the New York, New Jersey AND Connecticut area. I am a highly motivated worker with experience as a team leader/collaborator with excellent communication and organizational skills. Will Provide Resume upon request.

Candidate 5: Recent Graduate looking for entry level position

I am a recent Graduate from SUNY Maritime College. I have B.S. in Marine Transportation, and a Third Mate’s license. I am looking for a position, Shoreside, or on a Tug. I have an avid love of technology, and love to learn new devices. I have experience speaking both Spanish and Japanese in their native countries, and a stay abroad in the latter for a month. I reside in New York, however travel is not an issue. Resume readily available upon request. If there are any additional inquiries, I would be happy to answer them.

Contact: Eric Peterson
Email: e182588@gmail.com

Candidate 8: Recent Graduate looking for entry-level position

Recent Graduate from SUNY Maritime College. I am currently a Graduate Student pursuing my M.Sc in International Transportation Management. I am seeking a entry level position in ship brokerage, market research or marine insurance.

In the summer of 2014 I Interned at MJLF & Associates where I rotated between the clean & spot ship brokerage departments. I hope to continue this career path and I am eager to learn more about the industry.

Resume available upon request.
Cell: 914 552 0072
E-Mail: Timothykaz.11@sunymaritime.edu

Candidate 13: Looking for position/internship in operations at a shipping company

Robert Nigel Pritchard
Civilian Graduate Student in the International Transportation Management MS program at SUNY Maritime College.
Former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen's Church Institute in Port Newark, NJ.
Co -wrote article for the Greek magazine "Shipping International" titled “The Challenges of Modern Piracy”. Published in October 2012. CV and recommendations available upon request. Willing to travel within the NYC metropolitan region.
Email: migel.pritchard@gmail.com
Cellphone: 646-378- 8446
HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only $300 - and it has proven to be THE place to be seen and answered.

Position A: Technical Assistant
TransAtlantic Lines, a US Flag owners/operators based in Greenwich, Connecticut has an immediate opening for a Technical Assistant.

TransAtlantic Lines is a growth-oriented company committed to providing safe, secure, high quality and efficient world-wide transportation for goods to its customers, mainly the US Government.

Position Summary:
This is a new position located at our Corporate headquarters in Greenwich, CT and reports to the Chief Technical Officer. The Technical Assistant is responsible for supporting the technical and operations of the vessels.

Specific Responsibilities:
Being part of our dedicated team, the successful candidate will manage the day-to-day activities including but not limited to:
• Follow up on Class and Flag Status of each vessel and arrange for Surveys/ Services as required
• Monitor and maintain ship certificates on electronic drive. Liaise with Technical Managers, well in advance of their due dates.
• Follow up on repairs/services as arranged by the Technical Manager in consultation with the purchasing department.
• Assist with annual budget preparation and follow up from vessels
• Assist with compilation of specifications and quotation for dry docking of company’s vessels
• Assist with compilation of docking reports as provided by the Technical Manager
• On occasion follow up with purchasing requirements as arranged by the Technical Manager is required - liaising with the Purchasing Department
• Assist with compilation of Insurance Claim documentation
• Provide remote assistance to the Technical Managers when they are travelling on ship visits
• Assist the Superintendent with Management Reports as needed
• Filing of certificates, weekly and monthly reports and documentation as received from the vessels/ various other parties
• Update electronic filing on the internal S-drive
• Send out certificates/documents to the vessel - write official letters/ follow up on response from the vessel
• Arrange and follow up on Travel Requirements for the Superintendents
• Assist with documentation on ISM/ ISPS/ MLC and Crewing and other administrative duties when called upon.

Position requires skills and knowledge in the following:
• Technical background experience
• Advance knowledge of MS office suite (Excel, Word, Power Point)
• Familiarization with any Planned Maintenance software (TM Master a plus)
• Fluent speak/ written English language

Suitable candidates will ideally be appropriately qualified coupled with a minimum of 3 years dedicated experience. Previous seagoing experience would be advantageous. However, recent graduates from Maritime Colleges with exceptional credentials may also be considered.

Applicant should possess good communication and interpersonal skills with a proven ability to relate well with people across all levels and cultures, possess good teamwork capability, with ability to work with high sense of urgency.

TransAtlantic Lines offers competitive compensation and an excellent benefits package.
Company: TransAtlantic Lines
E-Mail: ramesh@transatlanticlines.com
Notes: Qualified, interested applicants are invited to e-mail a cover letter and resume with the subject line Technical Assistant Position

Position C: DRY BULK OPERATIONS
BRS USA in Stamford CT is looking to hire an experienced DRY BULK OPERATIONS person on a full time basis.

The right candidate will have minimum 3 years experience in dry bulk ops, can interpret CP’s, knows how to do laytime calculations and is a team player. He or she must live within 30 minutes commute of Stamford CT.

Competitive salary and good healthcare plan. Applications by email only.
Company: BRS USA LLC
Address: 850 Canal Street, Stamford, CT 06902
Telephone: 203-487-7000
E-Mail: gkk@bocinc.us
Website: www.brsbrokers.com

Position E: Experienced Tanker Brokers
Primal Marine Americas LLC is headquartered in Stamford, CT with offices in Athens and Dubai. We are looking for experienced tanker brokers to expand our tanker desk.

The right candidates must have a track record, good commercial sense and self-motivation.

Primal Marine offers competitive remuneration packages with benefits. All applications will be treated in strictest confidence.

Company: Primal Marine Americas LLC
E-Mail: giorgosstamoulas@gmail.com
nh@primal-marine.com
Notes: Please send your application

Position F: Executive Director for Connecticut Port Authority
In this newly-created position, the Executive Director's principal activities will be planning and marketing the economic development of the State’s ports and harbors with a focus on development of the three deep-water ports (New London, New Haven and Bridgeport), in concert with established private terminal operators; managing several existing State maritime programs in cooperation with the State of Connecticut Department of Economic and Community Development (DECD), Office of Policy and Management (OPM), the Department of Transportation (ConnDOT), and the Department of Energy and Environmental Protection (DEEP); and serving the needs of the 37 harbor/port communities in the state.

The successful candidate, an energetic, driven, resourceful, and commercially-driven person, will be accountable for creating and implementing a comprehensive strategy and marketing plan for Connecticut's ports, taking it from its current start-up phase to a successful, growing entity.

IDEAL CANDIDATE PROFILE:
• A Bachelor's degree (preferably an MBA, or similar graduate degree), together with a minimum of 10 years of management experience in maritime transportation, logistics management, or other relevant industries
• Knowledge of or experience in economic development, leasing (buildings, land, or equipment), marketing, planning, dredging, and grants application
• Extensive commercial maritime and intermodal (rail and/or highway) experience with a shipping company, major shipper logistics providers or in planning or marketing
• Broad knowledge of ships, cargo handling, and intermodal connections and logistics
• Experience and success in the marketing, development, and implementation of economic development incentives, both waterside and upland (maritime-specific a plus)
• A robust network of contacts among transportation providers and ports nationwide
• A resourceful and enterprising individual with proven entrepreneurial background
• Excellent management skills, exceptional interpersonal and team building skills, and an ability to handle multiple assignments simultaneously
• A capacity to operate effectively with a small, limited staff

BEHAVIORAL & LEADERSHIP COMPETENCIES:
• Proven, pragmatic hands-on leadership style: the ability to develop and inspire the team to achieve outstanding performance and results
• A self-starting, resourceful and entrepreneurial person, drawn to a start-up opportunity
• A creative, nimble, business-savvy, and commercially-minded leader with extensive sales experience who has built a record of winning new business and entering new markets
• Strong strategic planning skills together with a history of impeccable execution
• Strong skills in managing within a matrixed environment
• Politically savvy

Contact: Tim O’Brien
Company: RSR Partners
Telephone: (216) 896-1280
Cell: (216) 526-3250
E-Mail: tobrien@rsrpartners.com

Position I: Ass. Chartering Manager / Chartering Manager
Application deadline: 15 August 2016
Expected Start Date: 1 October 2016
Location: Annapolis, Maryland, USA
To ensure continued growth at NORDEN’s U.S. office in Annapolis we are now looking for the right person(s) to join the drycargo chartering team.

The job
As Assistant Chartering Manager or Chartering Manager at NORDEN it will be your responsibility to:
• service existing customers and develop new relationships
• maximize earnings on Norden’s fleet
• create value by having a strong trading mindset
• keep contractual and counter party risk at a minimum
• actively communicate with internal stakeholders
• keep up to date on market developments
• contribute to development of new trading areas
• follow, support and make recommendations to the strategy

Your profile
You are ambitious, focused and thrive in an active trading environment with an open-minded team spirit. You have experience from a position where you have built relevant skills that can benefit our team. This could be from another shipping, trading or broking company.
You have a broad market knowledge about the Americas and a thorough understanding of Charter Parties and Shipping Terms.
You have a strong trading mentality with excellent negotiation skills combined with good business acumen.
You understand and take an interest in the customer’s need and are motivated to find the best solution for the customer.
It is a must that you have the right to work in the U.S.

Team spirit, ambition and flexibility
You should be keen to join an international, ambitious and open-minded environment where the employees are proud of their company and work towards common goals. Our corporate culture is characterized by an informal tone and a great drive. We offer you a fair and competitive salary package. NORDEN focuses on your professional and personal development and offers many social activities after work. Even though the pace is high, we aim to have a reasonable work-life balance.
You will find opportunities for further training and development both in the Annapolis office and in other parts of NORDEN.
Contact: Adam Nielsen
Company: NORDEN
Telephone: +1 410-570-0372
E-Mail: an@ds-norden.com
Notes: We look forward to receiving your application and CV as soon as possible. If you have any questions regarding the position, please contact Adam Nielsen.

Position N: CONTROLLER - STAMFORD, CT
Our client, a leader in providing commercial services to the maritime industry, is looking for an experienced Controller to join their team. In this role, you will manage a small accounting group, providing information needed to produce monthly financials for both the executive team and external accounting partners. You will lead various functions in the company, including invoicing, AR/AP, company’s 401k, health insurance and employee benefits. We are looking for someone with the following:
• Bachelors Degree, Business or Finance background preferred
• Experienced and comfortable with Microsoft Office, especially Excel
• Able to manage and direct a small team
• Experienced with invoicing, AR/AP and reconciliation of accounts
• Able to administer company’s benefit plans, including insurance and 401k
• Manage company’s payroll and other expenses
• Must be authorized to work in the US, local candidates preferred
In return for the above, our client offers a competitive salary, potential for annual company bonus, full benefits and paid vacation. This is a great opportunity to join an established organization where you can leverage your past accounting experience in a dynamic environment.

FLAGSHIP MANAGEMENT – MARITIME JOBS
WE ARE MARITIME PROFESSIONALS - MARITIME RECRUITMENT AND MARITIME EXECUTIVE SEARCH IS OUR BUSINESS
Contact: TIM GREEN
Company: FLAGSHIP MANAGEMENT
Telephone: 954-577-5100
E-Mail: tim@flagshipmgt.com