There is no doubt that we all can get very tied up with the daily pressures of our professional lives and that this has a tendency to influence us to either exclude, or at least not pay enough attention to, our personal lives.

During this last week in January I had the distinct pleasure of attending the 2016 Distinguished Alumni Awards & Membership Dinner of SUNY Maritime, where our very own editor of the CMA Newsletter and previous President (more than once), Don Frost, was presented with a Lifetime Achievement Award.

For Reservations for CMA Events please call Emilie at +1.203.406.0109 Ext 3725 or Lorraine at Ext 3717
Or email conferences@cmaconnect.com
It was not only marvelous to see so many alumni taking an active interest in their alma mater, but also that there were attendees from other maritime colleges! It was also truly heart warming to see how many attendees stood up when Don asked that all CMA members make themselves known.

I don’t often get choked up, but the most touching moment of the evening came with a video tribute, given by Geraldo Rivera (also a SUNY alum), to Chief Engineer Richard Pusatere (Class of 2003) and the crew of the El Faro. His wife and father were honored guests, and it was truly moving to see their fortitude and dignity in the face of such a tragedy.

We are all well aware that the sea can be a cruel mistress, but mere words seem platitudinous when one comes face to face with those who have directly suffered such a devastating loss. Our thoughts and prayers are with the family.

Remember to stay close with your nearest and dearest, life is full of uncertainties.

Ian Workman
President

Gong Xi Fa Cai! Chinese New Year (The Year of the Monkey--- somehow fitting) already and we are still in the dumps...so to speak...or maybe literally. OMG!

Last month’s luncheon speaker, David Host of T. Parker Host, Virginia, Maryland, Delaware and Texas drew an attentive crowd of over 80. If you had the good fortune to be in attendance, you heard about the company’s growth and devotion to service to their clients. The company has expanded beyond its Hampton Roads roots but still values the personal relationships that make this industry unique. I had the pleasure of dining with him the evening before. I enjoyed talking about my historic connection to his company via long retired Jim Provo and David’s dad, Parker.

The first time I met Parker was in the spring of 1981 (I think). Jim Provo and I were at a Coal Conference in Lexington, Kentucky, where, after hearing for the umpteenth time that the U.S. would HAVE to dredge the channels to the coal piers in Hampton Roads, I came up with a cost sharing scheme that Congress might buy to do just that. Jim asked me to stop in Norfolk on my way back to Connecticut.
Parker listened to my idea and much to my amazement, he thought it might work. I put my ideas into writing and Parker got them polished and published in the Virginia Pilot newspaper. There was a stirring of interest by the Virginia Congressional delegation but the timing was wrong. There was a coal miners’ strike that summer that lasted into early fall and US coal exports fizzled. In 1986 a Congressional committee took my idea and distorted it into what is now the Harbor Maintenance Tax (then “fee”). Don’t blame me. Needless to say I have never shared this story with anyone before, especially shippers, who actually pay the tax.

All of this only came back to me as I was reminiscing about things done and forgotten by fellow graduates of the State University of New York Maritime College ---a.k.a. Fort Schuyler --- on January 28th in NYC. Of course the occasion was the “Life Time Achievement Award” that the Fort Schuyler Maritime Alumni Association bestowed on me. By the way, when the president of the association phoned with news of the award last November, I hesitated to accept it as the name of the award implied that I had to die after it was given. I am pleased to say I am still with you.

If you have some stories of your own come and share them with me at the next luncheon.

I want to share someone else’s award announcement with you. Early this month I was pleased to see that my friend Carleen Lyden-Kluss, together with RADM Cari B. Thomas, USCG, have been appointed Maritime Ambassadors by the International Maritime Organization (IMO). Congratulations Carleen.

Recently we were pleased to see a newly published collection of ship photographs by Jonathan Atkin, known to CMA members as “Ship Shooter”. Atkin Photos did a small book of 58 photos of the Independence Maritime Agency (a.k.a Trojan Marine) fleet headed by a friend many of us know, Nicholas Notias. Many of you will remember Captain Harry Notias, Nick’s father.

I hope to see you all at Shipping 2016 --- a huge effort has been made to make it relevant to everyone’s professional interests as well as providing many networking opportunities.

Donald Frost
Editor
Spending more time on data rather than shipping?

22nd Annual Joint Hellenic/Norwegian-American Chambers Shipping Conference 2016
February 11, 2016 – Waldorf Astoria Hotel, New York City

31st Annual CMA Shipping 2016 Conference & Exposition
March 21-23, 2016 – Hilton Hotel, Stamford, Connecticut - Booth 48

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We are pleased to welcome the following new members.

Mr. Robert Ashdown, Secretary General, IACS Ltd., London, United Kingdom
Mr. Adam Bakke, Manager of Marine Operations, FleetWeather Business Intelligence, Hopewell Junction, NY
Mr. Andrew Blank, Service Manager, Mackay Communications, Inc., Edison, NJ
Mr. Raymond Anthony Camarda, Owner & President, Camarda & Associates, LLC, Morris Plains, NJ
Mr. Peter Crafter, Group Sales Director, NSSLGlobal, Redhill, United Kingdom
Mr. Simon Doughty, CEO, Wallem Group Limited, Quarry Bay, Hong Kong
Ms. Jackie Ellis, Horizon Air Freight, Inc., Houston, TX
Ms. Emilie Engh, Associate, IMS/Marine Money, Stamford, CT
Mr. Konstantinos Fakiolas, Sales Director, Ship Design, Deltamarin Ltd., Turku, Finland
Mr. Nigel J. Hawkins, Vice President, N.W. Johnsen & Co., Inc., New York, NY
Mr. Jeffrey David Price, Mging Director, Wallem Shipmanagement Ltd., Quarry Bay, Hong Kong
Mr. Scott Scupham, Shoreline Managers Ltd., Hamilton, Bermuda

Pleased to have you aboard. We hope to meet you all soon.

Brian Robinson, Membership Chair
CMA SHIPPING 2016

March 21-23, 2016 – Hilton Stamford Hotel

North America’s pre-eminent Conference and Exposition will take place once again at The Hilton Stamford, March 21, 22 & 23, 2016. Don’t miss the chance to visit this great event right here in Stamford – what could be better or more convenient!

Once again we are almost fully committed with bookings for booth space, but be assured that if you are interested in having a presence at the show, we will find a way to accommodate you!

Many of our familiar event sponsors have already confirmed their commitment as sponsors and we are also pleased to welcome some brand new sponsors for 2016. Major international associations have confirmed their support as Supporting Organizations and we also expect to have a full house for the March 23 Gala Dinner where we will honor our 2016 Commodore, Paddy Rodgers, CEO of Euronav NV.

CMA Shipping has reinforced its reputation as a “must attend event” and many do not leave the show without booking ahead for the next year. We are off to a great start and on track for another big event in March, which is incredibly encouraging.

The conference program has been launched and as always, it will be a topical, dynamic and a diverse and relevant program designed to appeal to the widest possible audience. Click here to view the program and check back often for all the updates.

Also visit our show website www.cmashipping2016.com for information on all aspects of the event. The website is a great place to check regularly for new updates on the show and all its moving parts.

In the meantime, if you are interested in participating at CMA Shipping 2016 as a conference delegate, sponsor, advertiser or simply to visit the exhibits or Job Fair, please don’t hesitate to contact us.

We look forward to your support and to another great event.

Lorraine Parsons, Event Director, CMA Shipping 2016
Tel: +1.203.406.0109 Ext 3717
Email: conferences@cmaconnect.com
The Connecticut Maritime Association presents

SHIPPING 2016

Local Talent, Global Impact

INTRODUCTION

Today, the CMA is the largest commercial shipping association in the US, which means that leaders of the industry and government come to share their ideas, voice concerns, or explore answers to today’s new issues. The bottom line is to give you information to trade on, grow from, plan with and use today – from the people who are leading the way.

LOCATION

The tri-state area is home to over 225 ship owners and ship managers.

ATTENDEES

Industry representatives from 49 countries attended CMA Shipping 2015.
SPONSOR OPPORTUNITIES:

There are several sponsorship opportunities available at North America’s longest maritime conference and trade exhibition – 2,500 delegates, 140 exhibits, 14 seminar tracks – supported by industry, for the industry, that will provide a high level of brand exposure and significant marketing opportunities through the channels of the CMA to senior executives within the domestic and international shipping industry.

The general benefits for all levels of sponsorship include:

- Name and corporate logo printed in all Shipping 2016 conference brochures and promotional materials, used for both mail and email promotional campaigns.
- Signs throughout the hotel identifying your sponsorship during the event.
- Company Name on event website (www.cmashipping2016.com) and a direct link to your company website.
- Company banner/flag hung from the mezzanine level at the Stamford Hilton for the duration of the event.
- Acknowledgement and Thanks from the Dais during Shipping 2016.
- Access to the full style delegate list in advance and after the conference.
- 10 complimentary VIP passes to the Exposition for clients and guests plus an emailable VIP pass.
- The opportunity to be recognized as an active supporter of the CMA and Shipping 2016 and gain valuable exposure to a highly targeted audience of maritime professionals.
- Your company name listed in the “Sponsor Thank You” advertisement in the April issue of the Connecticut Maritime Association newsletter.

Sponsorships can be tailored to meet your specific objectives and depending on the sponsorship investment value, might also include any of the following conference specific benefits:

- Speaking opportunity on the conference agenda with speakers’ dinner invite for the speaker; complimentary delegate pass(es); complimentary Official Event Guide ad

We are flexible in accommodating any sponsorship requests and are happy to work with you. For any questions or to see available sponsorship opportunities, please visit the Event Sponsorships page of our website http://www.cmashipping2016.com/sponsor2016.html

ADVERTISING IN OUR SHIPPING 2016
OFFICIAL EVENT GUIDE

This official reference guide will be distributed to all Conference attendees and exhibitors, which in 2015 numbered 2,500 attendees. Containing corporate and trade association profiles, news articles, product reviews and previews, as well as a write up of each company exhibiting at the Show (e.g. a description of each company’s products and services, along with key contact information), the Guide serves as a permanent reference, which is retained long after the show ends. Ad prices range from $595 to $1,795 depending on the type and size of ad.

The guide is the only official publication for Shipping 2016. It serves as a good way to maximize your marketing or congratulate our 2016 Commodore, Paddy Rodgers, CEO of Euronav NV.

www.cmashipping2016.com
HANGING A COMPANY FLAG OR BANNER AT CMA SHIPPING 2016

Another popular marketing opportunity at CMA is for companies to have a company flag or banner hung from the mezzanine balcony at the hotel. We recommend a flag/banner 6ft x 4ft ideally. The cost to have this displayed for the duration of the show is $375. The cost is waived if you are an Event Sponsor at the show and of course for our past Commodore Companies, who have their own special rail for company flags at the event. We need to have the flag or banner with us one week prior to the event start to organize.

PRIVATE LABEL SEMINARS

We have a seminar room within the exhibit area which we can make available to non-exhibitors to present a one-hour seminar of their choice on their products or services. The room is the Charter Oak Boardroom, seats 40 people and is equipped with a screen, projector, podium with mic, high speed Internet line (if you have a visual presentation you just need to hook your laptop up to the projector). We assist by providing an interim developing attendee list to allow you to promote your event to those attending the show. A published schedule of seminars is provided to all those attending each day. Special presentation slots are booked on the hour on Monday, March 21st from 3-5pm; Tuesday, March 22nd from 10am-5pm and Wednesday, March 23rd from 10am-5pm. The cost of booking the special seminar room for one hour is $1,000 and includes a full conference pass for the presenter for the day of the presentation (not including the Gala Dinner).

ATTEND AS A DELEGATE

Experts from around the world speak on the many issues that will shape the future of the maritime industry. We represent all aspects of the international shipping industry. We have worked to create conference sessions that have direct relevance to the shipping and trade markets.

These sessions are best associated with the goal of delivering immediate commercial, technical, regulatory or strategic value to the industry and its international participants.

Click here to register for the full or partial conference online.

VISIT THE EXHIBITS

VIP invitation to SHIPPING 2016 includes COMPLIMENTARY admission to the exhibition during specified hours. SAVE TIME! PRE-REGISTER! To pre-register and to have a name badge waiting for you, please email your contact info to: conferences@cmaconnect.com and say that you will be visiting the exhibits! Please bring your business card.

Monday, March 21 – 2:00 pm - 4:00 pm
Tuesday, March 22 – 10:00 am - 4:00 pm
Wednesday, March 23 – 10:00 am - 4:00 pm
Local Talent, Global Impact

The Connecticut Maritime Association (CMA) is pleased to present a powerful program for CMA Shipping 2016 - Local Talent, Global Impact.

For the shipping industry, Local Talent, Global Impact is a phrase that is as relevant if one were sitting in Singapore, London, Oslo or Athens, indeed any of the dynamic places across the globe where the business of shipping and trade takes place. The commercial activities and business ideas of one center immediately ripple throughout the shipping universe, it is one of the great elements of the business, which we can all appreciate. As a general topic this year, it of course allows us to showcase the dynamism of the wide flung CMA community, but it also allows us to celebrate the absolute value of the global shipping network - and the importance of meeting to share ideas, develop business, expand markets, and improve the business. We deeply appreciate here, the great ideas, energy and Talent of every local shipping center as we all focus on the healthy admirable future of the Global business.

At the CMA, we are enormously fortunate to have the best input from our industry’s most thoughtful and successful leaders.

Visit the following web-link to learn more and review the initial conference agenda:

From this point on the agenda will be fine-tuned almost every day, adding new sponsors, new speakers, new topics, so if you are interested in participating in this year’s event, please do contact us to discuss available opportunities.

Some of the most important industry leaders will tackle the issues we all face right now: so whether you want to discuss markets, finance or want to share ideas on what exactly needs to be done on any regulatory front, or exchange ideas on bunkers, big data, leadership or the human element, it is all available to you on March 21, 22 & 23, 2016 at the Hilton Hotel in Stamford, Connecticut.

While we have worked hard to create a valuable conference event, we are also pleased to acknowledge that the trade exhibits, special events put on by INTERTANKO, WISTA and others, along with a full slate of ‘private label’ working
seminars ensure that the business networking opportunities will be non-stop.

The event concludes with the 2016 Commodore Award, which this year will be presented to Paddy Rodgers, CEO of Euronav NV. It promises to be a grand finale to a spectacular event.

We take delivering a useful, commercially valuable and busy three days for you very seriously. If there is any aspect of the event we can elaborate on for you, please do not hesitate to contact us. We want your stay to deliver meaningful value and whether you are attending the conference or just visiting the exhibits, we are committed to your success.

Along with our sponsors, exhibitors and speakers, we look forward to welcoming you to CMA Shipping 2016.

Again, please visit www.cmashipping2016.com to view more on all aspects of the event and to register.

Sincerely, The Connecticut Maritime Association
Tel: +1.203.406.0109, Ext. 3717
Email: conferences@cmaconnect.com
Website: www.cmashipping2016.com
One of the great things about CMA Shipping 2016, March 21-23, 2016 at The Hilton Stamford Hotel is the abundance of networking opportunities and a profusion of social activities, over and beyond the conference and exposition.

To help you make the very most of your time visiting CMA Shipping 2016 if you are already registered; or if you have not yet signed up as a conference delegate as only have time to attend a cocktail reception here and there, here is a list of events taking place, to which all are invited and which can only help to enhance your trip:

**MONDAY, MARCH 21 - WEDNESDAY, MARCH 23, 2016**

**Exhibit Visits - complimentary at the following times**
- Monday: 2:00pm - 4:00pm
- Tuesday: 10:00am - 4:00pm
  (CMA Job Fair takes place 5:30pm-7:30pm)
- Wednesday: 10:00am - 4:00pm

For a VIP Pass to visit the exhibits and to pre-register for a name badge, simply e-mail us at conferences@cmaconnect.com

**Private Label Seminars – Charter Oak Boardroom – free of charge to anyone attending CMA Shipping 2016 in any form**
The Charter Oak Boardroom Seminar space is hosting a full schedule of private label seminars. A full schedule will be available at the show. We will release a schedule of seminars in the March newsletter and will be very diverse and interesting group of companies with worthwhile stories to tell.

**MONDAY, MARCH 21, 2016**

**WISTA USA Luncheon**
Women's International Shipping & Trading Association USA's Eleventh Annual Luncheon at the CMA Shipping 2016 Conference. 11:30am-1:45pm - Hilton Stamford Hotel, Ballroom II. All are welcome to attend. Kathy Metcalf, President & CEO, Chamber of Shipping of America will be the keynote speaker. Last year's event was sold out, so register early by contacting Lada Bukharina, WISTA CT Chapter President, at wistausa@gmail.com. WISTA Members $70 Non-Members $80

CMA Shipping 2016 Opening Cocktail Reception – 5:30pm-7:30pm - $50 for members, $75 for non-members – Call Lorraine at +1.203.406.0109 Ext 3717, e-mail us or sign up at the venue for this. Included for those signed up for the conference as delegates, exhibitors, speakers, sponsors, press etc. – those visiting the Exhibits Only need to purchase tickets to gain entry.

**TUESDAY, MARCH 22, 2016**

**The Eleventh Annual CMA Shipping Job Fair**

**Where:** Hilton Stamford Hotel, First Stamford Place, Stamford, Connecticut

**When:** Tuesday, March 22, 2016 – 5:30pm-7:30pm

**Who:** Maritime-oriented students, companies, and professionals seeking growth.

**What:** A venue for maritime companies to meet, mingle and discuss with prospective employees ranging from students to experienced professionals in conjunction with a prestigious international industry event.

**Companies:** We will welcome around 10 companies looking to hire and as of today’s date ABS, Core Group Resources, Dome Chartering & Trading, Faststream Recruitment, Flagship Management, Spinnaker Global, SUNY Maritime College Graduate Program and T.Parker Host will all be represented with table-top displays. In addition to YSP of New York (Young Shipping Professionals) who have generously agreed to mentor and give advice to young people looking for opportunities in the maritime industry.

We anticipate well in excess of a hundred or so undergraduate and graduate students drawn largely from tri-state area and New England maritime academies, in addition to a contingent of the thousands of industry professionals in attendance at Shipping 2016 that wish to explore opportunities for personal growth. Light refreshments will also be available.

Typically schools hold job fairs to try to draw prospective hirers into meeting students preparing to graduate. By holding the fair in conjunction with Shipping 2016, the CMA seeks to reverse that, inviting students to the venue where the hirers are congregating. Registration for students is FREE. But an RSVP is a must! Please contact Emile Engh by email at EEngh@marinemoney.com - Access is complimentary for those attending the Job Fair. If you are at Shipping 2016
please feel free to stop by the event during Tuesday's cocktail reception. For companies looking to hire, the cost of a table-top display at the Job Fair is $250 and is complimentary if you are already exhibiting at the show.

CMA Shipping 2016 Tuesday Evening Cocktail Reception – 5:30pm-7:30pm - $50 for members, $75 for non-members – Call Lorraine at +1.203.406.0109 Ext 3717, e-mail us or sign up at the venue for this. Included for those signed up for the conference as delegates, exhibitors, speakers, sponsors, press etc. – those visiting the Exhibits Only need to purchase tickets to gain entry.

We look forward to seeing you at one or all of these auxiliary events and, of course, at CMA Shipping 2016.

Lorraine Parsons
Event Director, CMA

Website: www.cmashipping2016.com

CMA MEMBERS INVITED TO OPENING PREVIEW ON MARCH 29
CLOSE TO THE WIND: OUR MARITIME HISTORY

With 36 miles of coastline, the sea has always played a significant role in the history of Greenwich. Since the town’s founding in 1640, boats plying Long Island Sound were a regular and reliable means of commercial trade and passenger transport. Yet by June 1896, signaling the end of an era, the last market sloop sailed from the Lower Landing in Cos Cob to New York. With the rise of pleasure yachting, new maritime pursuits appeared on the horizon. Yachting soon became both a sport and a leisure activity associated with the grand lifestyle of the wealthy tycoons who built the great estates. Over time, as boating became more affordable, Greenwich once again witnessed a proliferation of boats of every size and description and resulted in the establishment of many organizations dedicated to boating. Enthusiastically endorsing the new show, Exhibition Committee Chairman Jessica Guff noted, “We wanted to honor the unique relationship of Greenwich to both the Long Island Sound and our many local rivers and waterways. Recreation and commerce on the water transcend social and economic distinctions. Our waters are open to everyone and unite us in enjoyment and appreciation.” Through paintings, photographs, maps, charts and instruments this exhibition will explore the rich history of maritime Greenwich and share the myriad stories that link us to our coastal roots.

Opening Preview: March 29, 6:00–8:00 pm, rsvp: sflinn@greenwichhistory.org CMA Members are invited but please rsvp if you would like to attend.

Additional Upcoming events in conjunction with this exhibit
• “Any Port in a Storm” a maritime focused Storybarn facilitated by local professional storyteller and MOTH coach, Bonnie Levison, 7:30pm on April 1
For our North America’s best and brightest

After two successful years in Houston, the Lloyd’s List North American Awards 2016 is moving to New York, where the best and brightest of North American shipping will be honored with the industry’s most prestigious accolades.

Lloyd’s List—the world’s leading news, intelligence and analysis provider for the global shipping industry—will host the shipping industry’s elite on May 19, 2016 at New York’s glamorous Pier Sixty for a celebration of industry innovation and excellence. The CMA is pleased to be a Supporting Organization for this event.

“The Lloyd’s List North American Awards provides our industry with the opportunity to showcase maritime shipping’s achievements and to honor both individuals and shipping corporations that shine through innovation, excellence and leadership,” explains Richard Meade, Editor-in-Chief of Lloyd’s List.

The Lloyd’s List North American Awards features 15 categories that reward innovation, business acumen and excellence in areas as diverse as safety, casualty response, maritime services, environmental performance, ship operator, port operator maritime legal services and lifetime achievement.

Entering the Lloyd’s List North American Awards is free and all submissions should be made via the online entry form available here http://lloydslistawards-northamerica.com/enter/. The deadline for submissions is February 19th, 2016.

Lloyd’s List has again convened a panel of distinguished industry experts to rigorously assess entries and decide upon winners in each of the categories for the 2016 awards.

The judging panel this will include:

• Kathy Metcalf — President and Chief Executive, The Chamber of Shipping of America
• Paul Slater — Chairman and Chief Executive, First International Corporation
• Niels Aalund — Senior Vice-President, West Gulf Maritime Association
• Michael Broad — President, Shipping Federation of Canada
• John McLaurin — President, Merchant Shipping Association
• Gary Wolfe — Partner, Seward & Kissel
• Alan Ginsberg — Former CFO, Eagle Bulk Shipping
• Clay Maitland — Managing Partner, International Registries LLC
• Nicky Pappadakis — President Emeritus, Intercargo
• Bob Somerville — Former Chairman, American Bureau of Shipping
• Erik Seither — Executive Director of SNAME
• Bud Darr — Senior Vice President of Technical and Regulatory Affairs, CLIA

“Tough conditions come as standard in shipping right now, but innovative thinking, skill and determination are hallmarks of our great industry,” says Meade. “The 2016 shortlisted candidates will all share the attributes that make shipping a global economic force. Together with our esteemed panel of judges, we look forward to a strong ‘class of 2016’ and we welcome entries from across the North American shipping industry.”

For further information, please contact: Kirstin Stocker on Tel: +44 792 050 0400 or email: kirstin.stocker@hotmail.com
Sadly and way too soon, we said goodbye to our young friend and CMA office neighbor, Warren Long of Northern Shipping Funds, who lost a long fight with cancer on January 23.

He was a keen participant in CMA Bowling and Darts events in past years and we will miss his easy-going manner and ready smile greatly.

EIGHT BELLS

Seafarers International House will hold its 16th annual Setting the Course awards banquet on Thursday evening, April 21, 2016 at the New York Athletic Club to honor H. Marshall Ainley, Captain Ian T. Blackley and CMA Member, Raymond J. Burke, Jr. as the 2016 Outstanding Friends of Seafarers.

- H. Marshall Ainley is President of the Marine Engineers’ Beneficial Association
- Captain Ian T. Blackley is President & CEO of OSG
- Raymond J. Burke, Jr. is a Partner of Burke & Parsons

Seafarers International House is a Lutheran mission to seafarers and immigrants of all faiths and nationalities, seeking to nurture the human spirit and foster human dignity through pastoral care, hospitality, social assistance, advocacy and prayer.

The Setting the Course Annual Awards Banquet supports Seafarers International House’s port mission to seafarers and honors those in the maritime industry whose achievements have earned them the Outstanding Friend of Seafarers Award.

Further information about reservations and program journal ads can be found in http://sihny.org/setting-the-course-gala/

SPACE FOR RENT

112 Prospect Street, Stamford

Walking distance to downtown shops, restaurants, banks etc.

Office space is 3,100 sq. ft. with available space up to 7,500 sq. ft. The space is on the 4th floor.
I will renovate to suit new tenant with 5 year lease or longer.
The rent is $18 per sq. ft. per year plus utilities.

Interested parties can contact James Barrett at 203-219-4708 or jbarrett@pharmacomgroup.com
MY LIFE IN THE ROYAL NAVY – 1899-1947

A SAILOR’S STORY - PART 31

By Hugh Turnour England

End of June, 1944 - Final Days Off Normandy
In due course after the situation on the beaches had been stabilized and mines remained the only serious menace, it was decreed that Operation “Neptune”, as the naval part of “Overlord” was called, should end. Undoubtedly this decision was influenced by the fact that many of the ships and men were urgently required for service in the Pacific.

(Admiral) Philip Vian and his opposite number in command of the American Assault Area, Admiral Kirk, who I had met in Washington, left and a new organization was established ashore. The officer in command of this was called Flag Officer British Assault Area, short title FOBAA, a charming man named Admiral Rivet-Camac but some of his staff were not very popular with the Captains of my cruisers. It was an amazing fact that in just over three weeks many thousands of men with immense quantities of equipment had been landed on the beaches and were starting the advance on Paris. As Philip Vian wrote afterwards, “The measure had been taken of the enemy’s capacity of delivering serious attacks by sea and it was clear that our coastal forces were masters of the situation.”

Under the circumstances we were able to adopt almost a peacetime routine. But we were reminded of it by the massive air support being given to our forces both British and American. It was quite something to see and hear 500 bombers passing overhead. I did not know at the time that my great friend Air Marshall Baldwin was flying with them. I remember dining onboard HMS Belfast (editor’s note: This is the same ship that is currently at anchor on the Thames just upriver from London’s Tower Bridge.) with another friend, Freddie Dalrymple-Hamilton, the Admiral commanding bombarding ships.

I also recollect another dinner onboard HMS Hawkins when my cruiser Captains were complaining about FOBAA’s staff. My new Secretary, Douglas Woolf, who had replaced one who had been invalided, piped up with a story which I think is worth relating. He intervened in the conversation to my surprise saying, “Do you know, Sir, what happened in the Hospital Ship this afternoon? The Medical Director General was inspecting the ship and asked what was the matter with a sailor whose arm was bandaged up. To his astonishment the Surgeon Lieutenant in charge of the ward replied he has got piles, then hastily added, “I beg your pardon, Sir, I should have told you he is one of FOBAA’s staff and doesn’t know his arse from his elbow.” This story endeared him to us all and he proved to be the most efficient secretary I ever had.

Cooperation
Before leaving the Assault Area I must at risk of repetition mention the vast cooperation between the services and particularly the Americans. Everyone was out to help each other and I never heard of any bickering or jealousy except perhaps the strained relations at one time between Monty and Eisenhower. I think this was largely due to the latter, a great man in the right place, who I was told that if any of his own officers behaved otherwise would be sent back to the U.S.A. I left Normandy with memories of many friends of both our nations who I have never forgotten.

UP COMING EVENTS

SAVE THE DATES

FEBRUARY 2016
Thursday, February 18, 2016
(note early date for this one!)
CMA Monthly Speaker Luncheon
Speaker: Jack Noonan, CEO, Chembulk Tankers
Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820
Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Members: $50 per person / Non-Members: $60 per person

MARCH 2016
Monday, March 21 - Wednesday, March 23, 2016
CMA SHIPPING 2016
Local Talent, Global Impact
Hilton Hotel, Stamford, CT
http://www.cmashipping2016.com

APRIL 2016
Thursday, April 28, 2016
CMA Annual General Meeting Luncheon
Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820
Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
Free to CMA Members in good standing
**JOB MART**

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of $300. Candidates seeking employment must be a CMA member at a rate of $75 per year or $35 per year for students.

To become part of the Job Mart please call (203) 406-0109 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: [http://www.cmaconnect.com](http://www.cmaconnect.com)

**SITUATIONS WANTED**

**Candidate 1: Seeking New and Exciting Opportunities**

Spirited and Analytical Team Player, US Citizen of 100% Greek Maritime Heritage, seeking new and exciting opportunities within: shipping logistics, operations, technical coordination, risk management, insurance, surveying, or chartering...

**Maritime Work Experience**
- Marine Surveyor (2 years)
- Insurance Condition and Valuation underwriting of Yachts and Small Craft
- Practicing USCG, NFPA and ABYC Standards
- [www.EastCoastMarineSurveyors.com](http://www.EastCoastMarineSurveyors.com)

**Commercial Marine Underwriter (10 years)**
- Handled front line underwriting, issuance and production of all MY (Boat & Yacht) policies written Nationally for Liberty Mutual Insurance.
- Managed a profitable book of marine and marine contractor business for a large MGA of Swiss Re.
- Course Work AMIM 121, 122.
- AICPCU Marine Underwriter CE's

**Societal Membership Affiliations**
- United States Surveyors Association
- American Institute of Marine Underwriters
- Society of Naval Architects and Marine Engineers
- American Boat & Yacht Council

**Maritime Education**
- SNHU: MBA, Project Management
  - 3.8 GPA
  - Final project paper submitted on the building layup and outfitting schedule of a fiberglass vessel
- Bentley University:
  - BS, Finance
- Navtech:
  - Accredited Master Marine Surveyor, AMMS
  - Ship and Large Yacht Structures
  - Accident and Fraud Investigation
  - Cargo

- Inspection of Fishing Vessels
- Commercial ABS
- Swiss Re Academy:
  - Marine Intermediate Certificate
  - Marine Hull
  - Cargo
  - Marine Liabilities
- Ocean Classroom:
  - Semester at Sea Graduate
- Contact: Evan Sideris, MBA, AMMS
- Cell: 617 694 1594
- E-Mail: Evan.Sideris@gmail.com

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**Candidate 2: Seeking a position with a shipowner, Broker, commodities trader, oil company or other organization which would build on my past experiences while allowing me to add additional responsibilities. I prefer to stay in CT, however; for the right opportunity I am open to relocation as required.**

**Description:**
More than 8 years experience working for ship-owners and multinational oil companies and with colleagues/customers worldwide.
More than 5 years experience living and working in Europe.
Self-motivated and performance driven, comfortable reporting to managers both locally and in other geographic regions.
Extensive experience analyzing, calculating, and negotiating maritime Accounts Receivable claims such as freight, demurrage, deviation, and reimbursements.
Extensive experience managing relationships with customers, brokers, and suppliers worldwide.
Experienced in managing a small team of claim analysts and reporting team performance to upper level management.
Proven aptitude with processes and system improvement in order to reduce inefficiencies and reduce costs, reduced workload in one previous position by nearly 40 hours per week.
Extensive experience working with Softmar, IMOS, MS Office Suite. Experience with SAP while at ExxonMobil.

**Work History:**
- Gemini Tankers LLS - Claims Department Manager - October 2015 - December 2015
- Gemini Tankers LLC - Senior Claims Analyst - April 2015 to October 2015
- Navig8 America LLC - Post Fixtures Analyst and Team Leader - July 2011 to February 2015
- Gemini Tankers LLC - Demurrage Analyst - June 2010 to July 2011
- ExxonMobil Business Support Center Hungary Ltd - Demurrage Analyst - March 2008 to July 2009
- ExxonMobil Business Support Center Hungary Ltd - Data Analyst - October 2006 to March 2008

**Education:**
Northwood University - BBA International Business, BBA Management, AA Marketing, AA Economics, AA Foreign Language (French)
Ecole Superieure des Sciences Commerciales d’Angers - Year long study abroad program during my final year of university. Fall semester in Budapest, Hungary and spring semester in Angers, France.
Contact: Joshua Prince
E-Mail: joshuaprince@mac.com
Candidate 3: MBA Candidate seeking opportunity in maritime or energy sectors.

Hard working, energetic and organized individual currently attending and enrolled in the University of Wyoming’s MBA program. Energy Management concentration, with an anticipated graduation date of May 2016. I also hold a Bachelor of Science Degree in International Maritime Business from the Massachusetts Maritime Academy. I am seeking opportunities upon graduation in the maritime or energy sectors. I am willing to relocate and travel as required.

Resume is available upon request.

Education:
- University of Wyoming, Master of Business Administration with concentration in Energy Management, May 2016 (Anticipated)
- Massachusetts Maritime Academy, Bachelor of Science Degree in International Maritime Business, 2013
- Shanghai Maritime University, Exchange Program, 2012
- Massachusetts Maritime Academy, Sea Term Experience, 2010

Relevant Experience:
- Southeast Wyoming Economic Development District/Tetra Tech, Energy Economics Consultant/ MBA Project Team, September 2015 to Present
- EMIT Technologies, Energy Supply Chain Consultant, MBA Project Team, Project Leader, Summer 2015
- Liberian International Shipping and Corporate Registry, Audit Coordinator Intern, Summer 2012
- Massachusetts Port Authority, Research Assistant Intern, Summer 2011

Credentials:
- Transportation Workers Identification Credential
- Merchant Mariners Credential

Leadership:
- Boy Scouts of America - Eagle Scout
- National Outdoor Leadership School Graduate
- Regiment of Cadets Leadership Development Program: Platoon Leader, Company Adjutant, Squad Leader

Contact: Douglas Courtot
E-Mail: D.Courtot@uwyo.edu

(S16-02)

Candidate 4: Recent graduate looking for entry-level position

Recent graduate from SUNY Maritime College seeking an entry level position in Ship Brokerage, marine insurance, market research or demurrage.

I recently graduated SUNY Maritime college with a degree in International Transportation and Trade.

Upon my graduation from SUNY Maritime I began an Internship with Poten and Partners in Manhattan and worked for the clean ship brokerage department. I have recently finished my 3 month internship and I am now seeking a new job.

Resume available upon request. I am willing to work within the New York, Connecticut area. I am a highly motivated worker with experience as a team leader/collaborator with excellent communication and organizational skills.

Contact: Jack Peterson
Cell: 631-235-2681
E-Mail: J182578@gmail.com

(S15-10)

Candidate 8: Recent Graduate looking for entry-level position

Recent Graduate from SUNY Maritime College. I am currently a Graduate Student pursuing my M.Sc in International Transportation Management. I am seeking a entry level position in ship brokerage, market research or marine Insurance.

In the summer of 2014 I Interned at MJLF & Associates where I rotated between the clean & spot ship brokerage departments. I hope to continue this career path and I am eager to learn more about the industry.

Resume available upon request.

Cell: 914 552 0072
E-Mail: Timothykaz.11@sunymaritime.edu

(S15-10)

Candidate 10: Technical Manager (tankers) is seeking employment with a forward thinking shipping company

An adaptable and results-driven risk manager with a strong background in marine engineering, strategic planning, operations analysis, ship construction, marine incident investigations and project management.

Successfully utilizes broad-based knowledge and analytical skills to perform risk analysis on ship structural integrity, operations and maintenance. Ensures productive and safe work environment by conforming to marine quality assurance and regulations compliance. As a hardworking and detail-oriented producer, possesses a proven track record of exceeding established goals and contributing to the growth of a company.

Over 30 years’ experience gained both at sea and ashore from leading tanker companies worldwide.

OBJECTIVE
To work with a forward thinking shipping company where I can utilize my previous working experience both commercial operations and technical from ship and shore.

AREA OF SPECIALIZATION:
- Strategic and Operation Analysis.
- Ship Construction
- Risk Analysis - Ship’s Structural Integrity.
- Risk Analysis - Ship’s Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Project Management.
- Third party ship managers interaction as Owners representative

Full resume and references available upon request.

Cell: (203) 434 4571
E-Mail: andrezb@hotmail.com

(S15-11)

Candidate 13: Looking for position/internship in operations at a shipping company

Robert Nigel Pritchard
Civilian Graduate Student in the International Transportation Management MS program at SUNY Maritime College.
Former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen’s Church Institute in Port Newark, NJ. Co-wrote article for the Greek magazine “Shipping International”
HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only $300 - and it has proven to be THE place to be seen and answered.

Position A: Drybulk shipping commercial and operation positions
Marubeni group company, Pasternak, Baum, & Co. Inc. seek qualified candidates to join our experienced shipping and trading team, in our office in Harrison, N.Y.
Positions include drybulk shipping commercial and operation positions;
• Trading Person (commercial drybulk)
Position is to focus on the pool book, and daily trading / chartering of pxm / kmx vessel fleet, cargoes and scheduling, reporting to / in coordination with senior pool management.
Familiar with commercial operation issues.
12 plus years experience with a shipowner, operator, vessel pool, trading company.
• Operating Person (commercial operations drybulk)
In coordination with trading / chartering team, execute vessel voyage operations, instructions to Master / Agents, bunkering, vessel routing, monitor vessel performance, claims, familiar with voyage accounting, disbursements, reporting to / in coordination with senior pool management.
12 plus years experience with a shipowner, operator, vessel pool, trading company.
Positions based in Harrison, NY.
E-Mail: Jobs@pasternakbaum.com
Notes: Confidential responses by email please.

Position B: Charter Party Typist
BRS USA in Stamford CT looking to hire an experienced CHARTER-PARTY TYPIST on a full time basis.
The right candidate will have minimum 2 years experience of typing char-party-tees, is detail oriented, fast typing, has good organizational and computer skills and lives within 30 minutes commute of Stamford CT.
Competitive salary and good healthcare plan. Applications by email only.
Company: BRS USA LLC
Address: 850 Canal Street, Stamford, CT 06902
Telephone: 203-487-7000
E-Mail: gkk@bocinc.us
Website: www.brsbrokers.com

Position C: STEVEDORE, FACILITY & MAINTENANCE SUPERVISOR
COMPANY DESCRIPTION:
Schuyler Line Navigation Company (SLNC) is a privately held company based in Annapolis, Maryland. SLNC owns and operates U.S. Flag vessels worldwide and is the holder of the GTMO supply contract. More information can be found at SchuylerLine.com.
POSITION SUMMARY:
Direct and supervise the stevedoring, facilities & maintenance operations and mechanics to ensure a smooth load/discharge operation in the port and ensure timely receiving and delivery of cargo on the island.
PRIMARY DUTIES:
• Expedite the load and discharge operations of the supply vessel
• Track and run budgets
• Invoicing
• Coordinate the receiving and delivery of cargo from the vessel.
• Establish and maintain a preventative maintenance program for all terminal equipment and material handling systems
• Track equipment and boxes via EDI
• Enforce safety policies
• Plan and supervise the activities of maintenance personnel
• Remain in constant communication with the head office and other staff members
• Work with outside contractors
• Work with maintenance staff to make repairs as required
• Review production, down time and associated reports
• Must be able to work weekends and holidays if needed
QUALIFICATIONS/SKILLS REQUIREMENT:
• Minimum 5 years working in stevedore/maritime, material handling or related industry
• Previous experience managing maintenance personnel
• High school diploma or equivalent is required. Experience will be considered in lieu of education at the company's discretion
• Computer literate with working knowledge of spreadsheet and word-processing software - word, excel, PDF
Company: Schuyler Line Navigation Company (SLNC)
E-Mail: dana.harris@domechartering.com
Notes: Please email your resume in confidence.

Position D: Experienced Tanker Operator Opening
About Norient:
Norient Product Pool ApS is a limited company registered in Denmark and owned 50/50 by the founding partners; Interorient Navigation Company Ltd and Dampskibsselskabet NORDEN A/S. It is operated from its head office in Denmark and its offices in Singapore, USA, Brazil and Cyprus. Norient Product Pool ApS currently manages 91 product tankers. Norient Product Pool commercially manages product tankers from 25,000 to 75,000 deadweight trading worldwide.
Job overview:
• Daily operation of tanker vessels and voyage optimization
• Work strictly in accordance with SOP and agreed procedures
• Bunker and voyage optimization
• Ambitiously aim to control voyage expenses & reduce voyage expenses in order to improve voyage P&L
• Keep close contact to vessels, customers, agent and all other relevant parties in order to ensure a smooth operation
• Actively seek knowledge and improve skills
• Promote best practice and knowledge sharing internally and cross departmental
• Keep up to date with new development including rules and regulations which will have an impact on our business
• Strive to render best-in-class customer service in all given conditions in order to be the preferred owners to our clients
• Act in a proactive manner in order to solve problems
• Understand and make proper use of charter parties and other related contractual obligations
• Ensure proper and prompt claims handling
• Participate in improving systems, procedures and establishing benchmarks (productivity gains & cost reduction
• Report to teamleader of the respective team
• Travel to visit with clients all over North and South and Central America to build relationships
• Attend various industry functions and be an ambassador of NPP
• Work on special projects as assigned by teamleader or director of operations

Qualifications:
• Minimum 2 years tanker operations experience ashore
• Organized and good with data entry
• Attentive to details
• Willing to travel
• Ability to multitask and work both independently and on small team
• Ability to work in a high stress and fast paced environment
• Good communication and interpersonal skills
• IMOS voyage management experience preferred but not required
• Sailing experience onboard tankers preferred but not required
• Chemical operations experience preferred but not required

Contact: Phil Curran
Company: Norient Product Pool (USA)
Address: Annapolis, MD
Telephone: 443-994-5654
E-Mail: pcu@norientpool.com
Website: www.norientpool.com

Position E: Junior Vessel Operator
Department: Ocean Freight
Posting Date: 1/2016
Duties: Louis Dreyfus Commodities, a privately held firm involved primarily in the international trading and merchandising of agricultural commodities, is looking for a Junior Vessel Operator to join their Ocean Freight team in the Wilton, CT office. This position assists in the day-to-day functioning of time charter operations.

Primary Responsibilities/Essential Functions:
• Uses knowledge of dry bulk carrier tonnage capabilities to coordinate and plan voyage, cargo and bunker operations
• Communicates with vessel masters at sea ports to provide instructions for their cargo employment, including stowage plans and any limitations with full description of cargoes
• Coordinates with domestic and overseas LDC logistics offices and agents at load and discharge ports to arrange cargo logistics and advise any special instruction regarding cargo
• Authorizes advances for disbursements to agents and canal authorities
• Performs data entry for softmar shipping/accounting program
• Assists with the settlement of laytime and any other arbitrary matters with Ocean Freight personnel
• Authorizes advances for disbursements to agents and canal authorities
• Serves as a liaison with the Grain Accounting Department to ensure proper payments, billing of charter hire and receipt of freight are received
• Serves as a liaison with the Insurance, Law and Protection and Indemnity clubs to assist in resolving discrepancies that arise

The following are basic qualifications:
• Bachelor's degree
• One plus years of experience with dry bulk chartering and shipping operations, including a thorough understanding of time charter parties
• Knowledge of transportation and documentation procedures, including import/export and chartering party documentation
• Knowledge of economic principles, accounting practices and financial markets
• Knowledge of raw materials, production processes, costs and other techniques for maximizing the effective distribution of goods
• Proficiency with MS Excel and Microsoft Outlook

The following are preferred qualifications:
• Bachelor's degree from a maritime academy
• Unlimited second or third mates USCG license
• Knowledge of the grain industry
• Strong verbal communication skills
• Ability to handle multiple tasks and prioritize workload

For consideration, please upload resume: Apply Now!
Please email Ms. Marley Marcinczyk, Human Resources Generalist with any questions to: LDCWLTHR@ldcom.com
Visit our website at: www.ldcom.com
Contact: Ms. Marley Marcinczyk, Human Resources Generalist
Company: Louis Dreyfus Commodities
E-Mail: LDCWLTHR@ldcom.com
Website: www.ldcom.com
Notes: For consideration, please upload resume: Apply Now!
Please email Ms. Marley Marcinczyk, Human Resources Generalist with any questions to: LDCWLTHR@ldcom.com
This is a one time scholarship award of $1,500 payable directly to the student.

** There will also be a $10,000 tuition reimbursement scholarship awarded to the top Essay **

Date: ______________________

**STUDENT INFORMATION:**

Name: ______________________

Expected Date of Graduation: ______________________

Mailing Address: ______________________

Email Address: ______________________

Name of School: ______________________

Degree Program/Specialization: ______________________

Current GPA: ______________________

Number of Credits Completed _____ out of ______.

**FACULTY REFERENCE INFORMATION:**

Name: ______________________

Position: ______________________

Telephone Number: ______________________

Email Address: ______________________

The CMA Education Foundation Scholarship Program is open to students as follows:

- All maritime academy students participating in a maritime related field of study, including deck, engine, and non-regimental students;
- Undergraduate and Graduate School students in the United States at maritime academies, or at colleges and universities that have maritime related degree programs;
- High School students enrolled in schools in the United States with maritime related programs;
- Students in their final year of High School or College, if they are continuing their maritime related education upon completion of their current program;
- Students in their final year of college who are **not** continuing on to a maritime related graduate program, and students in their final year of a graduate program, who are entering a maritime related field of work in the United States upon graduation.

**Selection Criteria:**
- The CMA Education Foundation promotes those who seek a career in the maritime industry.
- Scholarships will be awarded on the basis of academic achievement and/or financial need by the CMA Education Foundation. If students are applying on the basis of financial need, they are asked to provide supporting documentation as appropriate.
- Students must provide contact information for one faculty reference, and must provide at least one letter of reference/recommendation from a faculty member or industry professional.
- Applicant’s name must be on each page of the application/essay(s).
- **Incomplete applications will not be considered for awards.**
- The CMA Education Foundation reserves the right to determine the number of scholarships awarded in any given academic year.

**Essay:**
Applicants are required to write a short essay (approx. 750 words) answering either or both of the following questions:
- What do you intend to do upon graduation?
- What area of the maritime industry is most interesting to you and why?

**Application Submission:**
All applications, Essays and letters of reference/recommendation shall be returned to the CMA Education Foundation together in One Email to KBreenCMA@gmail.com by June 1, 2016.

Please review the above document carefully for complete information and don't hesitate to contact me if there are any further questions.

Regards,

Kevin J. Breen  
CMA Education Foundation  
Email: kbreenCMA@gmail.com  
Cell: +1 203 550 5552  
www.cma-edu.org