President’s Notes

Although summer vacation is now in full swing for our children and grandchildren, our local shipping community remains busy, as usual! On June 30th, we had the pleasure of seeing a presentation by John Mahon from Kinder Morgan, Houston. John was kind enough to fly up to Connecticut to speak to us, and he gave us a presentation that was certainly of value to anyone in the tanker sector, and I think its fair to say that it was filled with interesting information for any “transportation enthusiast” in our community.

Kinder Morgan is a fascinating and dynamic company, moving staggering amounts of petroleum through their pipelines, as well as operating both liquid and dry bulk terminals, and even a pipeline for the transportation of CO2. It really was a fascinating presentation.
CMA Kickball is up and running. We are getting great feedback about this, and in particular, people seem pleased that kickball allows CMA members who might not be softball players to participate in our social league. As I’ve mentioned before, I encourage our members to stop by the field at Trinity Catholic High School and cheer on the teams! At the time of writing this, Glencore is at the head of the pack of 7 teams, with 3 wins, and 0 losses.

Remember to RSVP for the upcoming Annual Summer Picnic and Lobster Bake on July 21st at the Stamford Yacht Club – it’s a bargain at $85 per person for CMA members. In addition, CMA’s Social Chair, Ryan Jurewicz, will again be overseeing a Bocce tournament, so if you are interested, please be certain to email him, as there is limited space available for those wishing to play.

September will be the Education Lunch, which has historically taken place in June, so we expect that we will have more attendance by the cadets, who will be home from their sea terms by then. I have said this before, and no doubt you will hear me say this again: Please – attend the Education Lunch.

These scholarship winners are the people that we will all be hiring in the next couple of years. Five or ten years from now, they will be sitting with us at the CMA luncheons at Giovanni’s II, and in twenty years, they will be our industries decision makers. Come out and meet these students, tell them about your experiences in the industry, answer their questions, and get to know them a little bit. We AND these students will be the better for it, and who knows – you may even meet your next employee at the lunch!

I hope to see you all on July 21st at the Stamford Yacht Club.

FROM THE EDITOR

June has passed and it does not look like the rest of the summer will be much different market-wise. SCI’s Silver Bell Gala and the afternoon’s Forum focused on another arena over which we have no control --the cross Med immigrants fleeing Syria and Africa (see separate article). Marine Money Week New York (June 21-22-23) tried hard and momentarily succeeded in directing our attention to the future and not today’s market pain. While many of us have been through all of this before, it is clear that this down-cycle will not only be longer than those of the past but perhaps more painful.
The 1980-87 market crater was blamed on the banks ---the reasoning was that if they did not make so much money available the owners would not have taken such risks. Since they have Basel II and III and about to embrace IV. The banks are on the sidelines, just now at least, but what about private equity?

Amid the chaos that seems to describe the global economy this summer, we have started to think about CMA’s Shipping 2017. Needless to say forecasting the cause célèbre of next March is foolish, but we think there are some topics that will endure. Attracting Investors, Big Data, Continued Over-Supply in bulkers and fears of same in certain tanker sectors, Ballast Water Systems, Crude Oil Prices, Environmental Awareness and Compliance, especially air pollution by ships. Of course the state of the world’s economy will be on everyone’s list. Whether BREXIT will be part of the discussion then can’t be known, but it is likely that it will have a part in it. As much as it might disappoint some, I doubt there will be much attention to interest rates.

Don Frost, Editor

Membership Notes

We are pleased to welcome the following new members.

Mr. Fabio Berrebi, Bunker Trader, Fratelli Cosulich, New York, NY

Mr. Timothy Traugott Brown, Operations Manager, ADM, Stamford, CT

Mr. Joseph Currid, Tug Operations, Moran Towing Corp., New Canaan, CT

Mr. Timothy Dexter, Vessel Operator, Pacific Basin Shipping USA, Inc., Stamford, CT

Ms. Jessica Leigh Dillorenzo, Post Fixture / Operations, SSY, Stamford, CT

Ms. Alexandra Dranoff, Graduate Admissions Counselor, SUNY Maritime College, Throggs Neck, NY

Mr. Jon Hansen, Chartering Manager, Team Tankers Management LLC, Stamford, CT

Mr. Dennis Hogan, National Sales Manager, JRC, Highland, NY

Mr. Dave Holway, Operations Manager, Fairfield Chemical Carriers Inc., Wilton, CT

Mr. Rohan Howell, Dean of Admissions, SUNY Maritime College, Throgs Neck, NY

Mr. Eric Waldon Larosee, Ethanol Freight Trader, Louis Dreyfus Company, Greenwich, CT

Mr. Caspar Lavall, Operations Manager, Team Tankers Management LLC, Westport, CT

Mr. Silas Mante, Partner, Cavhead Brokerage, Darien, CT

Mr. Ryan McCoy, Operations, Fairfield Chemical Carriers Inc., Wilton, CT

Ms. Kit Moeller, Operations Manager, d’Amico Shipping USA, Stamford, CT

Mr. Bob Newhouse, Chartering Manager, Team Tankers Management LLC, Stamford, CT

Mr. Tim O’Day, Principal Surveyor, ABS, Mahwah, NJ

Mr. Yohei Okumura, Operations, Fairfield Chemical Carriers Inc., Wilton, CT

Mr. Richard Podmore, Advisor, Ambrey Risk, Hereford, United Kingdom

Mr. Michael P. Ring, Dry Cargo Operations Manager, Simpson Spence Young, Stamford, CT

Mr. George Andrew Roberson, 3/M Unlimited, Oriental, North Carolina

Ms. Danielle Robinson, Associate Director of Recruitment, SUNY Maritime College, Throgs Neck, NY

Mr. Kasper Rosenberg, Dan-Bunkering (America) Inc., Bunker Trader, Stamford, CT

Ms. Marissa Santomaso, Graduate Admissions Counselor, SUNY Maritime College, Throgs Neck, NY

Mr. Gary Scott Stetz II, Lubricant Specialist, MetroLube, Staten Island, NY

Mr. Charles Strahley, Chartering Manager, Team Tankers Management LLC, Stamford, CT

Mr. David Wolfson, Analyst, 1986, New York, NY

Mr. Shuli Zhang, Chartering Manager, d’Amico Shipping, Stamford, CT

Mr. Vadim Zolotarsky, Regional Sales Manager, Evoqua Water Technologies LLC, Union, NJ

Welcome aboard. You will receive formal acknowledgement when the Board of Governors next meet.

Greg Kurantowicz, Membership Committee Chair
Companies today are impeded by data overload and chaos from financial data, management data, compliance data, technical data, claims data, operational data, and more. You need support to help you manage the data and elevate your company to new levels of success.

Accuritas Global Solutions provides customized business intelligence and analytics to global transportation leaders to support sound, data driven business decisions. With unparalleled client support, Accuritas is management’s partner in accurate performance monitoring and efficiency planning, offering:

- Business Intelligence and Analytics
- Consulting Services
- Customized Deliverables
- Multi-Vendor Data Integration
- Technology Development
- Projects and On-Demand Analysis

We have the resources to help make you successful now and into the future. We don’t change the way you do business; we simply help you do things in a better way.

**Contact us today for a Complimentary Business Intelligence Assessment.**
CMA Annual Summer Picnic & Lobster Bake

Thursday evening, July 21st, 2016

The always popular CMA Annual Summer Picnic will take place Thursday evening, July 21st, 2016 at the Stamford Yacht Club. As the lobster bake proved so popular the past few years, we are repeating it this year also. Reservations are coming in thick and fast so contact us ASAP to avoid disappointment.

Thursday, July 21st, 2016
5:30 pm-9:00 pm

Stamford Yacht Club
97 Ocean Drive West
Stamford, CT
http://www.stamfordyc.com (for directions)

The Lobster Bake obviously costs us a lot more, but the CMA will once again subsidize the event, with a price of $85 per person for CMA Members.

For Non-Members the cost will be $160 per person, which will include a one-year membership to the CMA (a $75 value)

The fee includes - 3.5 hours of open bar of Heineken, domestic draft beer, house wine, juice and soda and a Picnic Menu of:
Domestic Cheeses & Grapes w/ Assorted Crackers - Fresh Crudite with Dips - Chips & Salsa – New England Clam Chowder – Steamer's w/ Drawn Butter - Fresh Garden Salad w/ Assorted Dressings - Cole Slaw - Potato Salad - Pasta Salad - Grilled Vegetable Platter - 1.25lb Lobster per guest or a Lobster Roll - Fried Chicken - BBQ Ribs - Corn on the Cob - Steamed Red Potatoes – Cookies - Brownies - Fresh Fruit Platter - Iced Tea - Pink Lemonade – Coffee & Tea

We have continued this year, for those that don’t want to crack a lobster, lobster rolls – the choice is yours! They were a popular addition last year!

Reservations are required (very important to ensure we have enough lobsters for all) and pre-payments are required - please call Emilie at +1.203.406.0109 Ext 3725 or Lorraine at Ext 3717 to reserve.

Checks payable to: "CMA" and mail to:
Connecticut Maritime Association
One Stamford Landing, Suite 214
62 Southfield Avenue
Stamford, CT 06902

We also accept payments by Visa, MasterCard or American Express – please call or email to pre-pay by credit card.

CMA is also excited to announce and open registration for the 2016 CMA Bocce Tournament sponsored by Monjasa at the Stamford Yacht Club. Please note you must be attending the picnic in order to participate. Tournament is limited to 16 teams (each team has two players) and registration is first come, first served. Game time is promptly at 6pm. Please email the CMA Social Chair Ryan Jurewicz at ryan.jurewicz@icloud.com to pre-register for bocce. There is no fee to take part in the bocce, and we thank Monjasa for their sponsorship to enable this!

Whether you decide to arrive by car or by boat, we hope that you will join us for another fun evening by the Sound on July 21st for always one of our most well attended events.
By Jonathan Atkin

It was an early summer evening marked by an exquisitely clear blue sky in New York. Nearly a thousand supporters gathered at Chelsea Piers to thank those who serve the seafarers that crew the ships that ply the world's oceans. The festivities started with the annual blessing of the fleet. Tug boats paraded past the pier head, horns blasting.

The Gala Dinner started with a USCG Sector NY Color Guard. This year SCI chose to spotlight the herculean efforts by the Italian and Hellenic Coast Guard forces in the Mediterranean, assisting hundreds of thousands of Syrian and North African refugees making perilous voyages across the Mediterranean, often in overloaded, and often sinking small boats. Poignant speeches by the Italian Coast Guard and Navy representatives, Captain Giampaolo Bonsai, Maritime Attache-Italian Alternate, Permanent Alternate to the International Maritime Organization (IMO), Rear Admiral Valter Zappellini, Naval Attache to the Italian embassy in Washington, DC and

The words, thoughts, question and concerns written by you, and other people like yourself, around the world will help populate the Maritime Industry Foundation’s website. You can remain completely anonymous or you can celebrate yourself and your company by adding your name. The really important consideration is how your choices and enthusiasm for the industry might influence the thinking of some young woman or man somewhere that could change their lives for the better forever.

Thank you very much for taking a few minutes to share your thoughts. Yours need not be long, it’s the guidance and enthusiasm that counts the most. Further, this is CMA at its best seeking to connect our members and those of other industry organizations.

Send your thoughts to Captain Peter J. Swift – e-mail peter.swift@swiftmaritimellc.com

Peter is a CMA member and works in Stamford. You can read about the Maritime Industry Foundation at www.maritimeinfo.org.

By Jonathan Atkin

It was an early summer evening marked by an exquisitely clear blue sky in New York. Nearly a thousand supporters gathered at Chelsea Piers to thank those who serve the seafarers that crew the ships that ply the world’s oceans. The festivities started with the annual blessing of the fleet. Tug boats paraded past the pier head, horns blasting.

The Gala Dinner started with a USCG Sector NY Color Guard. This year SCI chose to spotlight the herculean efforts by the Italian and Hellenic Coast Guard forces in the Mediterranean, assisting hundreds of thousands of Syrian and North African refugees making perilous voyages across the Mediterranean, often in overloaded, and often sinking small boats. Poignant speeches by the Italian Coast Guard and Navy representatives, Captain Giampaolo Bonsai, Maritime Attache-Italian Alternate, Permanent Alternate to the International Maritime Organization (IMO), Rear Admiral Valter Zappellini, Naval Attache to the Italian embassy in Washington, DC and

The words, thoughts, question and concerns written by you, and other people like yourself, around the world will help populate the Maritime Industry Foundation’s website. You can remain completely anonymous or you can celebrate yourself and your company by adding your name. The really important consideration is how your choices and enthusiasm for the industry might influence the thinking of some young woman or man somewhere that could change their lives for the better forever.

Thank you very much for taking a few minutes to share your thoughts. Yours need not be long, it’s the guidance and enthusiasm that counts the most. Further, this is CMA at its best seeking to connect our members and those of other industry organizations.

Send your thoughts to Captain Peter J. Swift – e-mail peter.swift@swiftmaritimellc.com

Peter is a CMA member and works in Stamford. You can read about the Maritime Industry Foundation at www.maritimeinfo.org.

Moira Whalen, e-Chair

CMA membership certainly comes with some perks. The summer picnic, where lobster rolls and bocce balls abound, is one of the perks I’m most looking forward to as I sit at my desk writing this piece!

But perhaps the greatest benefit of being a member, and certainly one of the things I most enjoy about belonging to the CMA, is the seemingly inexhaustible number of people connected to the Connecticut Maritime Association.

Our members make up a truly phenomenal network of professionals: and as modern professionals, many of them, as well as their companies, have online presences. The CMA is proud to have a strong social media presence, and we invite you to join us online.

We hope you’re following us on Twitter (@CMAShipping), where we have over 750 followers. It’s the best way to keep up with all our events, and is invaluable as a “live-feed” during the CMA Shipping show.

Our Facebook group (https://www.facebook.com/groups/CMAShipping/), with over 500 members, has been a longstanding networking hub. And don’t forget to like our Facebook page (https://www.facebook.com/connecticutmaritimeassociation/), where we post photos from and information about events.

There’s no CMA account on the live-streaming site Periscope (yet!) but keep an eye out for CMA Shipping 2017: The Mobile App, which will soon be in development. Get in touch with any questions... You can tweet at us!

Moira Whalen, e-Chair

CMA membership certainly comes with some perks. The summer picnic, where lobster rolls and bocce balls abound, is one of the perks I’m most looking forward to as I sit at my desk writing this piece!

But perhaps the greatest benefit of being a member, and certainly one of the things I most enjoy about belonging to the CMA, is the seemingly inexhaustible number of people connected to the Connecticut Maritime Association.

Our members make up a truly phenomenal network of professionals: and as modern professionals, many of them, as well as their companies, have online presences. The CMA is proud to have a strong social media presence, and we invite you to join us online.

We hope you’re following us on Twitter (@CMAShipping), where we have over 750 followers. It’s the best way to keep up with all our events, and is invaluable as a “live-feed” during the CMA Shipping show.

Our Facebook group (https://www.facebook.com/groups/CMAShipping/), with over 500 members, has been a longstanding networking hub. And don’t forget to like our Facebook page (https://www.facebook.com/connecticutmaritimeassociation/), where we post photos from and information about events.

There’s no CMA account on the live-streaming site Periscope (yet!) but keep an eye out for CMA Shipping 2017: The Mobile App, which will soon be in development. Get in touch with any questions... You can tweet at us!

Moira Whalen, e-Chair

CMA membership certainly comes with some perks. The summer picnic, where lobster rolls and bocce balls abound, is one of the perks I’m most looking forward to as I sit at my desk writing this piece!

But perhaps the greatest benefit of being a member, and certainly one of the things I most enjoy about belonging to the CMA, is the seemingly inexhaustible number of people connected to the Connecticut Maritime Association.

Our members make up a truly phenomenal network of professionals: and as modern professionals, many of them, as well as their companies, have online presences. The CMA is proud to have a strong social media presence, and we invite you to join us online.

We hope you’re following us on Twitter (@CMAShipping), where we have over 750 followers. It’s the best way to keep up with all our events, and is invaluable as a “live-feed” during the CMA Shipping show.

Our Facebook group (https://www.facebook.com/groups/CMAShipping/), with over 500 members, has been a longstanding networking hub. And don’t forget to like our Facebook page (https://www.facebook.com/connecticutmaritimeassociation/), where we post photos from and information about events.

There’s no CMA account on the live-streaming site Periscope (yet!) but keep an eye out for CMA Shipping 2017: The Mobile App, which will soon be in development. Get in touch with any questions... You can tweet at us!

Moira Whalen, e-Chair
Commander Fotios Kiamos, Maritime Attache for the Hellenic Coast Guard in New York, presented riveting video testimony of their dedicated high risk efforts to save lives in this continuing unfolding human tragedy.

Italian forces alone saved over 600,000 lives. In April alone, the Italian Coast Guard rescued over 4000 in 17 different operations in two days. The ramifications of this tragedy are immense, affecting all of Europe and straining the resources, not only of the Italian and Hellenic Coast Guards, but those of nearby and not so nearby European countries. Beyond the bravery at sea there are associated issues of refugee documentation, housing, feeding, health, placement, and the absorption of the teeming refugees ashore. It has been, and continues to be, a complex and difficult human event playing out daily on the high seas.

In private conversations several US based blue water cargo shipping companies represented at the dinner, revealed that their ships and crews have rescued hundreds of refugees from perishing in coordination with Italian and Hellenic forces.

Attendees represented numerous towing companies such as Kirby Transportation, McAllister and Moran. Ship owners such as Chembulk, Intrepid Shipping, Navios, Phoenix Bulk, Ridgebury Tankers, Scorpio Bulk and Tankers, Sea River, Teekay Shipping, Tidewater, and Tote shared camaraderie in the evening.

The maritime community, like the ocean itself has great depth, as American Commercial Barge Line, Ingram Barge, charterers, admiralty lawyers, insurance agencies, P&I firms, certification and registry agencies, port officials of NY/NJ, shipyards such as GMD, my dear friends from Sandy Hook Pilots, the Connecticut Maritime Association (I am a proud member), Marine Money, Capital Link, American Waterways Operators, Kongsberg Maritime and Dorian LPG were prominent.

Kirby Transportation’s Chairman Joe Pyne received the Silver Bell Award itself, for his personal and corporate support of the maritime community, and the mission set forth by Seaman’s Church Institute. His devotion and involvement in the industry represents a commitment of massive “bollard pull.”

In light of the week’s huge Greek shipping conference in Athens, with a record 22,000 attendees, Posidonia presented the case for Greek shipping globally, for its future and during the current downturn in a variety of market segments. Fairplay effusively reported Greece’s Prime Minister Alexis Tsipras brought a star studded opening to the massive event. And here in NYC the heart-felt welcome given the Hellenic forces at the Gala, honored them for their very serious life saving refugee missions night and day.

Additionally, it was thought provoking to learn of the breadth of work the Seamen’s Church Institute carries on for mariners, under the bold direction of Rev. David Rider, who prefers simply, “David.” If you haven’t heard of this amazing organization, check their website. Their work is often done quietly, but is one of the few organizations supporting the men and women at sea as not only a safety net but in multiple other areas and needs as well.

Incidentally, it was an honor to meet USCG Admiral Charles (Chuck) Michel who recently earned a 4th Admiral’s star. He is one of two 4 star admirals in the USCG. Traveling from Washington, DC he brought a US official stamp of thanks and acknowledgment to his Coast Guard and Navy Colleagues from Italy and Greece.

Indeed, to reiterate, the night gave a significant Pass in Review to the professional and difficult work by the Italian and Greek forces in the on-going refugee drama. SCI posted the videos online for first hand viewing...of ship-to-ship rescues, helicopter rescues and one-on-one swimming rescues. Real stuff. Real World.

Thanks to the generosity of SCI’s supporters, the event raised over $800,000 which will be used to underwrite their programs for mariners.

FACTOIDS & STUFF

By Donald Frost

I read dozens of shipping and cargo studies, economic forecasts, commentaries and shipping news every day. They range from mere opinion pieces to full scale studies. In many cases the validity of the forecast is inversely proportional to the length of the article/study, but I digress.

A few recent items that concern, confuse and perplex:

• “Is peak oil demand in sight?” from McKinsey. Growth in global energy demand will decelerate to 0.7 percent per year through 2050, a rate 30% slower than previously forecast.
• Norton Rose Fulbright’s recent annual survey of global shipping confidence indicates just 15% of the respondents saw current market conditions as positive. Separately 68% of respondents said a global recession posed the greatest threat to shipping in the coming years. (gCaptain)

• China Shipping Container Lines is building six 21,000 TEU container ships at Shanghai Waigaoqiao Shipyard each to be powered by four Wartsila 32 Auxpac engines (gCaptain) while freight rates remain at their lowest levels.

• The canal tolls paid by MOL for the recent transit of the expanded Panama Canal by the MOL BENEFACTOR (13,000 TEU capacity) came to $829,468. The previous high was the first commercial transit of the Third Lane of the Canal by the COSCO Shipping PANAMA (9,000 TEU) was $575,545. (gCaptain)

• Cato Trade Monthly’s "Should Free Traders Support the Trans-Pacific Partnership? An Assessment of the Largest-Ever U.S, Preferential Trade Agreement" which concludes YES but… (You have to read it).

• Thyssenkrupp is restructuring their heavy manufacturing businesses which include shipbuilding, mining technology and automotive engineering systems. This follows their May announcement they were restructuring their steel and plant engineering businesses. The firm said that Industrial Solutions’ services are more profitable than construction. As what sounded like an afterthought they advised Industrial Solutions has not booked any major projects in the last quarter. (Maritime Executive)

• “Global Marine Trends 2030” by Lloyd’s Register with QinetiQ, the University of Strathclyde with input by MIS, which maps out various scenarios in shipping to the year 2030. (Read it. I suggest you follow that up by reading Future Shock (1970) by Alvin Toffler)

• Lastly what do you think about the United States Merchant Marine Academy suspending their cadets’ Sea Year program? I know there must be more to this change than we have read, but it does follow the same disruptive path we have seen in other parts of shipping.
On Thursday, June 16th, Watson Farley & Williams hosted its third annual Women in Transportation cocktail reception in the penthouse at the Hudson Hotel. The all-female crowd numbered about three dozen and spent the evening on the 24th floor terrace enjoying warm weather, wine, and views of the New York City.

The event was started in 2014 as a means for women in the shipping and aviation sectors to meet and network, and has since expanded to include all of the transportation industry. As women make up a small fraction of individuals in the industry, WFW seeks to continue to grow the event each year with the hope of providing a forum where women from all over the transportation sector can meet and connect.

Hosted a few days prior to the start of Marine Money Week when conference attendees begin arriving in New York, this year the event drew guests from several cities including London, Paris, and New Orleans, as well as New York and its surrounding area.

Entry to Hamburg
My entry to Hamburg was an amazing experience. We drove in with Brigadier John Sperling’s brigade of the 7th Armoured Division, the first of our troops to enter the city and found the streets entirely empty. The inhabitants were cowed. Scarcely anyone looked out of the windows as we passed by. Driving first to the Raaf House (Town Hall) we found it empty. I then set up a temporary headquarters in the Four Seasons Hotel) from where I summoned the Gauleiter and the local Admiral who arrived without any delay.

At this meeting Nobby Clark, with his fluent German, proved invaluable when I gave them an ultimatum based on the Questionnaires we had prepared in London. It was then about 9 p.m. and I ordered them to produce the answers by 11 a.m. the following morning. I remember they asked if they could use the telephone or motor cars to obtain the information, to both of which questions I replied in the negative, yet they arrived on the dot next day with all the answers I required.
It may seem to have been hard but it was the first example I had of how the Germans like to be ordered to do anything, however difficult, instead of being asked to do something. I found the same attitude the whole of my time in Germany. In fact under the Nazi Regime they did not understand kindness of which I shall give a good example later on and I wonder if their nature has changed since the war. I confess I have my doubts about it but hope I may be wrong.

Hamburg 1945/47
The house requisitioned for me with the help of General Sir Neil Ritchie was at Blankinese a few miles down the Elbe from the city of Hamburg. It was a very pleasant house with the garden sloping down to the river, syringe bushes covered the bottom and there was a large bed of Alpine strawberries of which I enjoyed large bowls of breakfast in the summer. On the evening of my moving-in a large truck arrived with a plentiful supply of wines and spirits, the driver telling me he had been told by one of the “Q” staff to make sure the cellar was filled. The Army could not have looked after me better.

Parties and enjoyment were the order of the day and why not after nearly six years of war. The best one was a Circus party given by General Barker, Commander of 8th Corps. His staff had collected Circus performers of all descriptions from among the refugees together with their animals, and it was amusing to see an elephant and other large animals arriving on Tank Transporters at 8th Corps Headquarters. The party was a huge success, the finale being when the General himself rode an unridable mule which others had failed to do. I wondered whether perhaps they had given the animal a tranquilizer.

June 1st marked the due date for the 2016 CMA Education Foundation Scholarship applications. The Foundation is reviewing the applications and will narrow down the winners in time for the September Education Luncheon where the grand prize winner ($10,000) and additional winners ($1,500 each) will be announced.

In addition to the above awards, we would like to give special thanks to Pyxis Tankers for their very generous donation of $2,500 which will be awarded as a special prize to one student at the September luncheon.

Last year, thanks to the generosity of our benefactors, we awarded two students, Hannah Mutum from SUNY Maritime and Christopher Giman of Maine Maritime Academy, each $10,000 grand prizes. Additionally, twenty $1,500 awards were given. These scholarships often prove crucial to students seeking financial aid, so that they may continue their educational journey towards joining the Maritime Industry.

There is still time for companies and individuals to contribute to this very important cause. I know that many in this industry have come from Maritime Academies, Colleges and special maritime programs. This is a perfect time to give back to the industry and the young people who will follow us. The CMA Education Foundation is recognized by the Internal Revenue Service as a Section 501 (c) 3 tax-exempt non-profit educational association and as such able to accept tax-deductible contributions.

For further information contact me or any of the CMA Education Foundation members or donate though our website, http://www.cma-edu.org/ to give to this worthy cause.

Thank you for your support,

Kevin J. Breen
CMA Education Foundation
kbreenCMA@gmail.com
cell: 203-550-5552

Editor’s Note:
Under IRS rules the Foundation is a separate organization from its parent, now partner, the CMA. Only the Chair of CMA’s Education Committee also sits on the Education Foundation Board.
The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of $300. Candidates seeking employment must be a CMA member at a rate of $75 per year or $35 per year for students.

To become part of the Job Mart please call (203) 406-0109 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: http://www.cmaconnect.com

SITUATIONS WANTED

Candidate 1: Seeking New and Exciting Opportunities
Spirited and Analytical Team Player, US Citizen of 100% Greek Maritime Heritage, seeking new and exciting opportunities within: shipping logistics, operations, technical coordination, risk management, insurance, surveying, or chartering...

Maritime Work Experience
• Marine Surveyor (2 years)
• Insurance Condition and Valuation underwriting of Yachts and Small Craft
• Practicing USCG, NFPA and ABYC Standards
• www.EastCoastMarineSurveyors.com

Commercial Marine Underwriter (10 years)
• Handled front line underwriting, issuance and production of all MY (Boat & Yacht) policies written Nationally for Liberty Mutual Insurance.
• Managed a profitable book of marine and marine contractor business for a large MGA of Swiss Re.
• Course Work AMIM 121, 122.
• AICPCU Marine Underwriter CE’s

Societal Membership Affiliations
• United States Surveyors Association
• American Institute of Marine Underwriters
• Society of Naval Architects and Marine Engineers
• American Boat & Yacht Council

Maritime Education
SNHU: MBA, Project Management
• 3.8 GPA
• Final project paper submitted on the building layup and outfitting schedule of a fiberglass vessel

Bentley University:
• BS, Finance

Navtech:
• Accredited Master Marine Surveyor, AMMS
• Ship and Large Yacht Structures
• Accident and Fraud Investigation
• Cargo
• Inspection of Fishing Vessels

Candidate 2: Experienced Deck Officer seeking opportunities in shipping operations / chartering
Seeking internship and future opportunities, 5 years world-wide tankersailing experience, Masters student at Texas A&M University.

On-Campus work experience (1.5 yrs)
• Currently employed as Graduate Assistant in TAMUG Information Services
• Worked as student worker-instructor in Ship Simulator for bridge resource management and ship handling classes at TAMUG.
• Worked as lab-assistant in tanker labs for Marine Cargo Operations Class.

At-sea work experience (6 Years)
Deck Navigating Officer: Nov 2008- July 2014
• Responsible for planning safe navigation of the vessel, using a range of satellite and radar systems and other navigational equipment. In charge of life-saving appliances and ship’s fire systems’ maintenance
• In charge of planning and coordinating safe loading, storage and unloading of cargo, including preparation of cargo holds to setting up of lines

Certifications:
• Certified NWKO-2nd Mates licence holder, by Govt. of India
• Certified ship security officer
• Certification in first-aid, CPR, and advanced fire fighting
• Trained in public relations and crowd management

Additional Information:
• Participant and winner of Shell Maritime Leadership weekend at TAMUG
• Comprehensive knowledge of maritime conventions & regulations such as, SOLAS, MARPOL and ISPS, ISM, IMDG Codes etc.
• Presented research paper on Financial market impacts of disasters on shipping companies, under Dr. Mileski
• Presented research paper on Economics of Global passenger transportation under Dr. Duru
• Developed and launched a mobile application specifically for MMAL program, as marketing class project
• Adept at MS Office and decision making tools such as Palisade’s regression analysis, forecasting and problem-solving technics
• Badminton gold medalist and adroit at other games and sports
• Organised inter-college events, active participant of various tech-presentations

Contact: Aditya Ammu
Cell: 1 409-392-7338
E-Mail: adityamurthy18@tamu.edu
(S16-04)
Candidate 3: MBA Candidate seeking opportunity in maritime or energy sectors.
Hard working, energetic and organized individual currently attending and enrolled in the University of Wyoming’s MBA program, Energy Management concentration, with an anticipated graduation date of May 2016. I also hold a Bachelor of Science Degree in International Maritime Business from the Massachusetts Maritime Academy. I am seeking opportunities upon graduation in the maritime or energy sectors. I am willing to relocate and travel as required.
Resume is available upon request.
Education:
• University of Wyoming, Master of Business Administration with concentration in Energy Management, May 2016 (Anticipated)
• Massachusetts Maritime Academy, Bachelor of Science Degree in International Maritime Business, 2013
• Shanghai Maritime University, Exchange Program, 2012
• Massachusetts Maritime Academy, Sea Term Experience, 2010
Relevant Experience:
• Southeast Wyoming Economic Development District/Tetra Tech, Energy Economics Consultant/MBA Project Team, September 2015 to Present
• EMIT Technologies, Energy Supply Chain Consultant, MBA Project Team, Project Leader, Summer 2015
• Liberian International Shipping and Corporate Registry, Audit Coordinator Intern, Summer 2012
• Massachusetts Port Authority, Research Assistant Intern, Summer 2011
Credentials:
• Transportation Workers Identification Credential
• Merchant Mariners Credential
Leadership:
• Boy Scouts of America - Eagle Scout
• National Outdoor Leadership School Graduate
• Regiment of Cadets Leadership Development Program: Platoon Leader, Company Adjutant, Squad Leader
Contact: Douglas Courtot
E-Mail: DCourtot@uwyo.edu

Candidate 4: Upcoming Graduate looking for entry-level position
Graduating student in May 2016 at SUNY Maritime College seeking an entry level position in marine insurance, terminals, market research or demurrage, Ship Brokerage and sales.
I will be graduated SUNY Maritime College with a degree in International Transportation and Trade.
Coming into my senior year at SUNY Maritime I began an Internship with bank of America merchant services a joint venture between bank of America and first date. I worked as an PMO intern and worked closely with senior management and the sales team to help learn all aspects of the company.
I am willing to work within the New York, New Jersey AND Connecticut area. I am a highly motivated worker with experience as a team leader/collaborator with excellent communication and organizational skills. Will Provide Resume upon request.

Candidate 5: Recent Graduate looking for entry level position
I am a recent Graduate from SUNY Maritime College. I have B.S. in Marine Transportation, and a Third Mate’s license. I am looking for a position, Shoreside, or on a Tug. I have an avid love of technology, and love to learn new devices. I have experience speaking both Spanish and Japanese in their native countries, and a stay abroad in the latter for a month. I reside in New York, however travel is not an issue. Resume readily available upon request. If there are any additional inquiries, I would be happy to answer them.
Contact: Eric Peterson
Email : e182588@gmail.com

Candidate 8: Recent Graduate looking for entry-level position
Recent Graduate from SUNY Maritime College. I am currently a Graduate Student pursuing my M.Sc in International Transportation Management. I am seeking a entry level position in ship brokerage, market research or marine Insurance.
In the summer of 2014 I Interned at MJLF & Associates where I rotated between the clean & spot ship brokerage departments. I hope to continue this career path and I am eager to learn more about the industry.
Resume available upon request.
Cell: 914 552 0072
E-Mail: Timothykaz.11@sunymaritime.edu

Candidate 13: Looking for position/internship in operations at a shipping company
Robert Nigel Pritchard
Civilian Graduate Student in the International Transportation Management MS program at SUNY Maritime College.
Former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen’s Church Institute in Port Newark, NJ. Co -wrote article for the Greek magazine “Shipping International” titled “The Challenges of Modern Piracy”. Published in October 2012. CV and recommendations available upon request. Willing to travel within the NYC metropolitan region
Email: migel.pritchard@gmail.com
Cellphone: 646-378-8446
Position A: Technical Assistant
TransAtlantic Lines, a US Flag owners/operators based in Greenwich, Connecticut has an immediate opening for a Technical Assistant. TransAtlantic Lines is a growth-oriented company committed to providing safe, secure, high quality and efficient world-wide transportation for goods to its customers, mainly the US Government.

Position Summary:
This is a new position located at our Corporate headquarters in Greenwich, CT and reports to the Chief Technical Officer. The Technical Assistant is responsible for supporting the technical and operations of the vessels.

Specific Responsibilities:
Being part of our dedicated team, the successful candidate will manage the day-to-day activities including but not limited to:
• Follow up on Class and Flag Status of each vessel and arrange for Surveys/ Services as required
• Monitor and maintain ship certificates on electronic drive. Liaise with Technical Managers, well in advance of their due dates.
• Follow up on repairs/services as arranged by the Technical Manager in consultation with the purchasing department.
• Assist with annual budget preparation and follow up from vessels
• Assist with compilation of specifications and quotation for dry docking of company’s vessels
• Assist with compilation of docking reports as provided by the Technical Manager
• On occasion follow up with purchasing requirements as arranged by the Technical Manager is required - liaising with the Purchasing Department
• Assist with compilation of Insurance Claim documentation
• Provide remote assistance to the Technical Managers when they are travelling on ship visits
• Assist the Superintendent with Management Reports as needed
• Filing of certificates, weekly and monthly reports and documentation as received from the vessels/various other parties
• Update electronic filing on the internal S-drive
• Send out certificates/documents to the vessel - write official letters/follow up on response from the vessel
• Arrange and follow up on Travel Requirements for the Superintendents
• Assist with documentation on ISM/ISPS/MLC and Crewing and other administrative duties when called upon.

Position requires skills and knowledge in the following:
• Technical background experience
• Advance knowledge of MS office suite (Excel, Word, Power Point)
• Familiarization with any Planned Maintenance software ( TM Master a plus)
• Fluent speak/written English language

Suitable candidates will ideally be appropriately qualified coupled with a minimum of 3 years dedicated experience. Previous seagoing experience would be advantageous. However, recent graduates from Maritime Colleges with exceptional credentials may also be considered.

Applicant should possess good communication and interpersonal skills with a proven ability to relate well with people across all levels and cultures, possess good teamwork capability, with ability to work with high sense of urgency.

TransAtlantic Lines offers competitive compensation and an excellent benefits package.
Company: TransAtlantic Lines
E-Mail: ramesh@transatlanticlines.com
Notes: Qualified, interested applicants are invited to e-mail a cover letter and resume with the subject line Technical Assistant Position.
nals, ship managers and authorities to ensure the safest and most efficient vessel operation. Ensuring accurate maintenance of vessel status in IMOS to support accurate invoicing, cost containment and management reporting and monitor and track operations performance coordinating with ship managers for improvement where needed.

**Key Accountabilities:**
1. Ensure voyage instructions from customers are received and understood and passed to the Master in a timely manner and monitor vessel responses to ensure customer receives all required information when required.
2. Nominate port Agents in time to ensure proper preparation is made for the upcoming port call and to process and ensure PDAs are correctly posted in to financial system and remitted in a timely manner.
3. Timely and accurate raising/posting of invoices for voyage and lighter LOIs) to support delivery of cargo freighting and claim purposes, generation of cargo documentation (bills of lading, discharge orders, bunker planning, procurement and consumption and work with the Master to execute the most economical voyage related to speed, and charterers to facilitate information exchange minimizing delays and improving turnaround. Track NORs to ensure efficient tendering.
4. Monitor takeover ETA information to all pertinent parties and ensure updates are in IMOS. Coordinate with port agents, terminals and charterers to facilitate information exchange minimizing delays and improving turnaround. Track NORs to ensure efficient tendering.
5. Monitor turnaround time during load/discharge operations in line with voyage planning.
6. In conjunction with Bunker Manager and Master, ensure efficient bunker planning, procurement and consumption and work with the Master to execute the most economical voyage related to speed, routing, consumption, etc.
7. Responsible for complete and accurate reflection of the voyage in IMOS including month-end closing
8. Develop relationships and shipboard operational knowledge via regular ship visits, partner with Shipmanagement to ensure safe and efficient operation of the vessels. Monitor the performance of third party tonnage against TCP warranties, complete off-hire statement and apply hire deductions as appropriate. Recommend improvement processes to line management.
9. Responsible for ensuring shipboard Onboard reporting requirement are adhered to by the vessel in a timely manner. Ensure correct generation of cargo documentation (bills of lading, discharge orders, LOIs) to support delivery of cargo freighting and claim purposes, provide support to post fixtures and accounting departments related to voyage issues.
10. Ensure timely process and payment of trip time charter in hire invoices.
11. Master and apply the details of contracts and charter parties, participate in customer KPII reviews.
12. Support pre-fixture activity (i.e. oil majors, terminal and owner questionnaires) for screening and ship clearance.

**Knowledge & Experience Required:**
- Professional Qualifications: Third Mates License or relevant maritime/sailing experience
- Specialist Knowledge / Skills: Intermediate knowledge of shipping industry in the area of contract management and vessel Operations, especially tanker operations.
- Experience: At least 2 years experience in commercial marine operations, preferably with a tanker owner.
- AET is an Equal Opportunity Employer.
- AET is an Equal Opportunity Employer.
- E-Mail: recruit - US@aet-tankers.com

**Position F: Executive Director for Connecticut Port Authority**

In this newly-created position, the Executive Director’s principal activities will be planning and marketing the economic development of the State’s ports and harbors with a focus on development of the three deep-water ports (New London, New Haven and Bridgeport), in concert with established private terminal operators; managing several existing State maritime programs in cooperation with the State of Connecticut Department of Economic and Community Development (DECD), Office of Policy and Management (OPM), the Department of Transportation (ConnDOT), and the Department of Energy and Environmental Protection (DEEP); and serving the needs of the 37 harbor/port communities in the state. The successful candidate, an energetic, driven, resourceful, and commercially-driven person, will be accountable for creating and implementing a comprehensive strategy and marketing plan for Connecticut’s ports, taking it from its current start-up phase to a successful, growing entity.

**IDEAL CANDIDATE PROFILE:**
- A Bachelor’s degree (preferably an MBA, or similar graduate degree), together with a minimum of 10 years of management experience in maritime transportation, logistics management, or other relevant industries
- Knowledge of or experience in economic development, leasing (buildings, land, or equipment), marketing, planning, dredging, and grants application
- Extensive commercial maritime and intermodal (rail and/or highway) experience with a shipping company, major shipper logistics providers or in planning or marketing
- Broad knowledge of ships, cargo handling, and intermodal connections and logistics
- Experience and success in the marketing, development, and implementation of economic development incentives, both waterside and upland (maritime-specific a plus)
- A robust network of contacts among transportation providers and ports nationwide
- A resourceful and enterprising individual with proven entrepreneurial background
- Excellent management skills, exceptional interpersonal and team building skills, and an ability to handle multiple assignments simultaneously
- A capacity to operate effectively with a small, limited staff

**BEHAVIORAL & LEADERSHIP COMPETENCIES:**
- Proven, pragmatic hands-on leadership style: the ability to develop and inspire the team to achieve outstanding performance and results
- A self-starting, resourceful and entrepreneurial person, drawn to a start-up opportunity
- A creative, nimble, business-savvy, and commercially-minded leader with extensive sales experience who has built a record of winning new business and entering new markets
- Strong strategic planning skills together with a history of impeccable execution
- Strong skills in managing within a matrixed environment
- Politically savvy

**Contact:** Tim O’Brien
**Company:** RSR Partners
**Telephone:** (216) 896-1280
**Cell:** (216) 526-3250
**E-Mail:** tobrrien@rsrpartners.com
Position G: JOIN THE MARTIN & OTTAWAY TEAM
Red Bank, NJ
Wanted:
Licensed graduate Marine Engineer or graduate Naval Architect (0-5 years experience) for junior consultant position at Martin & Ottaway headquarters in Red Bank, NJ.
Varied work, long and random hours, excellent opportunity for rapid professional growth. Desire to learn and to interact with a wide variety of clients, projects and maritime settings. Awareness that advancement will demand superior skills in science, technology, communications and analysis and will require a challenging probationary period and continuous learning. Modest pay with excellent benefits.
For further information on typical assignments and work requirements explore the Martin & Ottaway company website: www.martinottaway.com.
US Citizenship not required. Valid US working papers required.
Contact: David Tantrum
Company: Martin & Ottaway
Website: www.martinottaway.com
Notes: Direct resumes and cover letters to David Tantrum at dtantrum@martinottaway.com. (HW08-16)

Position H: Military Sealift Command
Now hiring for numerous positions.
Please go to: www.sealiftcommand.com/now-hiring to see the current open positions.
Company: Military Sealift Command
Website: www.sealiftcommand.com/now-hiring (HW08-16)

Position J: Trading Person (commercial drybulk)
Marubeni group company, Pasternak, Baum, & Co, Inc. seek qualified candidates to join our experienced shipping and trading team, in our office in Harrison, N.Y.
-Trading Person (commercial drybulk)
Position is to focus on the pool book, and daily trading / chartering of pmax / kmax vessel fleet, cargoes and scheduling, reporting to / in coordination with senior pool management.
Familiar with commercial operation issues.
12 plus years experience with a shipowner, operator, vessel pool, trading company.
Positions based in Harrison, NY.
Company: Pasternak, Baum, & Co, Inc.
E-Mail: jobs@pasternakbaum.com
Notes: Confidential responses to email please. (HW08-16)

Position K: Maritime Personal Injury Lawyer / Claims Handler
Skuld North America is looking to hire an experienced lawyer to join our team and work in close collaboration with company HOs in handling complex maritime personal injury claims with specific emphasis on US Jones Act liabilities. The position is in midtown Manhattan and requires:
- A law degree from an accredited US law school;
- A minimum of 5 years’ experience handling marine personal injury claims in the US either at an insurance company, P&I Club, law firm or shipowner;
- Strong oral and written communication skills; and
- Jones Act litigation experience and familiarity with court proceedings a plus.

Responsibilities include:
- Evaluation of claims liability and adequacy of reserves;
- Negotiation of settlements with attorneys and claimants within prescribed authority limits;
- Conducting legal research and providing comprehensive oral and written reports as required;
- Close collaboration with external claims adjusters;
- Management of outside defense counsel and costs for cases in litigation;
- Communication with policyholders and insurance brokers;
- Processing of claims and updating databases as per company guidelines;
- Manning of 24/7 emergency telephone on a rotating basis;
- Reporting to claims manager in accordance with company policies and procedures;
- Knowledge sharing and competence development throughout organization; and
- Attendance at mediations, settlement conferences and trials as required.

Candidates must:
- Be admitted to at least one state bar;
- Communicate effectively with people from all backgrounds/nationalities;
- Uphold our high standard of customer service;
- Work successfully as part of a team; and
- Be detail-oriented and have ability to multi-task and meet frequently changing work demands.
Please apply by July 29, 2016 by sending your CV by email to charles.anderson@skuld.com (HW07-16)
• Reporting to claims manager in accordance with company policies and procedures; and
• Knowledge sharing and competence development throughout organization.

Candidates must:
• Be admitted to at least one state bar;
• Communicate effectively with people from all backgrounds/nationalities;
• Uphold our high standard of customer service;
• Be detail-oriented and have ability to multi-task and meet frequently changing work demands; and
• Work successfully as part of a team.

Please apply by July 29, 2016 by sending your CV by email to charles.anderson@skuld.com

Position M: Claims Assistant
Skuld North America is seeking an experienced claims assistant to join our team and work in close collaboration with attorneys handling US personal injury claims. The position is in midtown Manhattan.

Responsibilities include:
• Review of claim submissions to ensure proper supporting documentation is provided;
• Entry of data into computer system in accordance with established procedures;
• Set-up and organization of electronic files; and
• Perform administrative support functions and assist attorneys in claims handling tasks as required.

Candidates must demonstrate:
• Bachelor’s Degree preferred;
• Proficiency in computer software applications and Microsoft Office;
• Strong verbal and written communication skills;
• Attention to detail and the ability to perform multiple tasks requiring prioritization;
• 2+ years experience working for insurance company or law firm preferred; and
• Ability to work as part of a team and communicate effectively with people from all backgrounds/nationalities.

Please apply by July 29, 2016 by sending your CV by email to charles.anderson@skuld.com

UP COMING EVENTS
SAVE THE DATES

JULY 2016
Thursday, July 21, 2016
CMA Annual Summer Picnic/Lobster Bake
Including a Bocce Tournament Sponsored by:

MONJASA
Bunkering knowledge

5:30 pm-9:00 pm
Stamford Yacht Club
97 Ocean Drive West, Stamford, CT
http://www.stamfordyc.com (for directions)

Members: $85/ Non-Members: $160
(includes a one year CMA Membership - $75 value)

See Page 5 for more info

AUGUST 2016
There are no special CMA Social Events in August –

Enjoy the rest of Summer!

For Reservations for CMA Events please call
Emilie at +1.203.406.0109 Ext 3725 or email EEngh@marinemoney.com