

UP COMING EVENTS

SAVE THE DATES

JUNE 2008

Thursday, June 26, 2008

CMA Education Awards Luncheon

Water's Edge at Giovanni's II

2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon, Seating for Lunch: 12:45pm

\$40 Members / \$45 Non-Members

JULY 2008

Thursday, July 17, 2008

CMA Annual Summer Picnic & Lobster Bake

5:30 pm - 9:00 pm

Stamford Yacht Club

97 Ocean Drive, Stamford, CT

Members: \$75 per person

Non-Members: \$125 per person

(includes a one-year membership to the CMA – value \$50)

Watch your email box for news of an exciting new team quiz competition to take place at this year's picnic to benefit the Stamford Sailing Foundation

Friday, July 25, 2008

4th Annual CMA Tennis Tournament

Play starts at 8:30 am

Venue: Sterling Farms, Stamford, CT

Player package: \$125 per person

Lunch only: \$60 per person

Reservations are required for all events, please call Lorraine at +1.203.406.0109 Ext 3717 or email: conferences@cmaconnect.com

PRESIDENT'S NOTES

In May I wrote about Eight Belles, in June it's ... Silver Bells. On June 12, the Seamen's Church Institute, a 174 year old program for mariners, celebrates with its Silver Bell Awards dinner at Chelsea piers. Over 1,000 supporters will attend the 31st annual awards dinner. Your odds for winning an award this year increase dramatically if your last name is Gray or Grey. The 2008 Silver Bell Recipient is Michael Grey and the Lifetime Achievement Award Recipient is CMA's own, William "Bill" Gray. Bill has spent over 50 years working in the maritime industry including service in the U.S. Navy, Bethlehem Steel, Exxon, Skaarup, ABS Council, National Academy of Sciences Tanker Design Committee, LR American Committee, DNV North America Committee, a Trustee of Webb Institute, Life

CONTENTS

President's Notes	—page 1
From the Editor	—page 3
Membership Notes	—page 3
AMVER Celebrates It's 50th Anniversary	—page 4
CMA Annual Summer Picnic & Lobster Bake	—page 5
Announcing the 4th Annual CMA Tennis Tournament	—page 5
Factoids & Stuff	—page 6
What I Did on My Summer Vacation – A CMA Intern's Journal	—page 6
The State of US Infrastructure	—page 7
Upcoming Events	—page 8
Job Mart	—page 9

• CMA INFORMATION •

OFFICERS

PRESIDENT

Beth Wilson-Jordan

P: (203) 609-0803

Email:

bwilsonjordan@optonline.net

VICE PRESIDENT

Bob Kunkel

P: (203) 831-8977

F: (203) 286-1474

Email: rkunkel4@yahoo.com

SECRETARY

Molly McCafferty

P: (203) 406-3448

F: (203) 965-7850

Email: mgm@clipper-group.com

TREASURER

Bob Pascarella

P: (203) 325-9771

F: (203) 323-6266

Email: robert@tpacpa.com

GOVERNORS & COMMITTEE CHAIRS

MEMBERSHIP

Evan Galanis

P: (203) 356-2000

F: (203) 356-2010

Email: evan@galanis.us

PLANNING & ADMIN

Tom Hodgson

P: (203) 326-2830

F: (203) 363-5346

Email:

thodgson@mjlff.com

SOCIAL

Johnny Kulukundis

P: (203) 550-1720

F: (203) 629-9103

Email:

john.kulukundis@gmail.com

COMMUNICATION

Andrew Carlson

P: (203) 326-2800

F: (203) 326-2894

Email:

acarlson@mjlff.com

EDUCATION

Nora Huvane

P: (203) 406-0106

F: (203) 406-0110

Email:

nhuvane@marinemoney.com

CHANGE OF ADDRESS

Faith Marr

P: (860) 354-1182

F: (860) 350-3887

Email:

cmaconnect@sbcglobal.net

**THE CMA HOME PAGE ADDRESS IS
www.cmaconnect.com**

LETTERS TO THE EDITOR & NEWSLETTER

Donald B. Frost

P: (203) 406-0109 • F: (203) 406-0110

Email: Editor@cmaconnect.com

JOB MART: Lorraine Parsons/Cari Koellmer

Email: conferences@cmaconnect.com

WEB: Lorraine Parsons

Email: conferences@cmaconnect.com

Fellow and Land Medalist of the Society of Naval Architects and former Director of Attranco, founder of Gray Maritime and frequent speaker and writer of all things maritime. A founding member and tireless supporter of CMA, for many years, Bill coordinated speakers for the CMA luncheons and to this day attends many luncheons. He can be counted on to ask a thought provoking question or to simply educate us all on the history of the issue. Bill, congratulations on your lifetime achievement award, the CMA is so fortunate to have you in our circle of friends. When you receive the award on Thursday night, I will be one of many clapping loudly from my seat and perhaps even my feet.

Speaking of seats, if you didn't have a seat at CMA's May luncheon, you missed a great presentation by Scott Borgerson about the "hottest" issues in the Arctic Circle. His presentation was excellent and informative for mariners and non mariners alike. The Sunday following his presentation the topic of the "Race for the Arctic" appeared in Parade Magazine, the insert in many Sunday newspapers. Scott, a recognized expert on the issues, was quoted in this article. Timing is everything.

Is it time for change? Should CMA have a more global outreach and presence? Should CMA take a more active role in educating the public and our public lawmakers on all issues maritime? The CMA is an organization built by its members for its members with primary missions to educate and to provide venues for socializing, exchanging information and networking. As with any organization, CMA has changed throughout the years from the pure growth of our

*Single source vendor:
Spare Parts + Equipment
for foreign built ships*

SCARDANA

FAX: (1) - 450 - 671 - 3898

TEL: (1) - 450 - 465 - 6556

TOLL FREE FAX:

1 - 877 - 228 - 9879

E-mail: service@scardana.com

Web Site:

<http://www.scardana.com>

membership to the outreach of our scholarships and internships to the attendance at the annual Shipping Conference and to the credit of Johnny K and Lorraine Parsons the number of extraordinary social events held each year. Warren G. Bennis stated, "In life change is inevitable. In business change is vital." CMA continues to change to meet the needs of its members and its mission. I encourage your comments and suggestions. I look forward to seeing you and chatting with you at Silver Bells on June 12, the luncheon on June 26 and the picnic at the Stamford Yacht Club on July 17th.

Finally, to all CMA Fathers, I wish you a Happy Father's Day! It's truly the most important job you do.

FROM THE EDITOR

Your Board of Governors periodically discusses what people expect from CMA and what CMA might become without changing our mission. Personally I think CMA has now reached a size that these discussions demand some answers. Status quo, while comfortable, does not seem appropriate. This is your association and your officers and Board would very much appreciate your input – ideas, complaints, hopes, goals ... anything that you feel will help make this organization help you and the shipping industry.

Examples:

1. Several of the maritime schools have expressed a wish to use CMA as an asset to extend the education of their students in areas related to vessels, vessel operations, the shipping business, safety, security, environmental concerns. Most people think that is a good idea but how do we do that?
2. Should we continue to expand our outreach efforts to professional organizations outside our region? Outside the US?

Another organizational topic: The internship and scholarship program. Once again we wish to thank everyone that has included a donation to education in addition to your annual dues. In 2007 we distributed \$49,080. We hope to exceed that in fiscal 07-08 and still more in 08-09. Working with the students, schools and employers is time consuming and our people have full time jobs. We can use help. If you wish to lend a hand please talk to Nora Huvane or Beth Wilson-Jordan or any of us at CMA at the Education luncheon June 26th or send them an e-mail.

The May 29th luncheon speaker had everyone's attention. Scott Borgerson painted a very dramatic picture of what is happening in the Arctic - physically and politically. Global warming still has its doubters but there is no questioning the fact that there has been a 38% increase in Arctic ice melt in the last year alone and the rate is likely to accelerate as the albedo effect (ice and snow reflects more solar energy back into space than open water so the less ice the faster the melt) increases. Arctic summer ice could be gone by 2014 or earlier! (The same year the new Panama Canal locks are to be completed!)

–Don Frost

MEMBERSHIP NOTES

We are pleased to welcome the following new members.

Tania Adams, Student, SUNY Maritime College,
New York

Syed Akhtar, Tech Rep, Int'l Marine Consultants,
Syosset, NY

Jameela Androulidakis, Student, SUNY Maritime College,
New York

Phillip Bau, Managing Director, LB Chartering LLC,
Stamford, CT

Bin Chen, Student, SUNY Maritime College, New York

Peter Clark, Esq., Partner, Clark, Aitcheson & Reisert,
North Bergen, NJ

Philip Curran, Vessel Operator, Charles R. Weber,
Greenwich, CT

Rebecca Day, Attorney, Sutherland, Asbill & Brennan LLP,
Washington, DC

Richard Fredricks, President, Maritime Solutions Inc.,
New York, NY

Jeffrey Goetz, Poten & Partners, New York, NY

Ralph Gogliettino, President, Port Security Services, Inc.,
New Haven, CT

Susan Lafferty, Attorney, Sutherland Asbill & Brennan
LLP, Washington, DC

Carlos de Lasa, Assist Ops Manager, Clipper Wonsild
Tankers, Inc., Norwalk, CT

Raymond Hornosky, Jr., President,
North Harbour Shipping Inc., Northport, NY

Peter Jiser, UBS Financial Services, Stamford, CT

Patricia Kane, Associate, SSY Capital LLC, Stamford, CT

Nishit Kapoor, Sr. VP, ECM Maritime Services, Wilton, CT

Wendy Lindstrom, Esq, Wilson Elser Moskowicz Edleman & Dicker, New York

Robyn Maco Boerstling, Dir. Trans.,
Nat'l Assoc. Manufacturers, Washington, DC

Stephen Muecke, Citi Smith Barney, New York, NY

George Pantelis Los, Grad Student, Cass School,
London, England

Michael Perry, Broker, LB Chartering, Stamford, CT

Mike Reardon, VP, IMAREX, Houston, TX

David Schultze, Marine Labor Consultant, Yardley, PA

Kareem Skeen, Student, SUNY Maritime College,
New York

Olav Vaagen, Managing Director, Olav Consulting LLC,
Fairfield, CT

David Weinstein, Consultant, Norbridge, Inc.,
Concord, MA

Welcome aboard.

Evan Galanis
Membership Chair

AMVER CELEBRATES ITS 50TH ANNIVERSARY

It was 50 yrs ago on July 18th that the Atlantic Merchant Vessel Emergency Reporting (AMVER) System started, first as an experiment, later as a life line for seafarers in peril on the seas. After a half century of saving thousands of mariner lives regardless of nationality, the voluntary AMVER system will receive international recognition.

A gala dinner sponsored by Lloyd's List and others including IMO and CMA will take place at CIPRIANI's on 42nd Street in Manhattan July 10th. It promises to be a very special event.

Further information is obtainable by emailing Rowena Buddee at rowena.buddee@informa.com.

Recruit with Spinnaker

Why? Because the team with
the best players wins.

Leaders like you in over 30 countries
hire the best shipping & trading people
through Spinnaker.

- Ports
- Insurance
- Classification
- Banking & Finance
- Legal / P&I
- Chartering
- Ship Management
- IT, Sales & Marketing

SPINNAKER  **CONSULTING LTD**

mail@shippingjobs.com Tel: +44 (0)1702 480 142

www.shippingjobs.com

CMA ANNUAL SUMMER PICNIC & LOBSTER BAKE

Thursday evening, July 17th, 2008

The always popular CMA Annual Summer Picnic will take place Thursday evening, July 17th, 2008 once again at the Stamford Yacht Club. This year we are adding some menu items and making it a Lobster Bake. Also, Johnny has some inspired ideas for entertainment on the evening – so watch this space!

Thursday, July 17th, 2008

5:30 pm-9:00 pm

Stamford Yacht Club

97 Ocean Drive West

Stamford, CT

<http://www.stamfordyc.com> (for directions)

The Lobster Bake will obviously cost us a lot more, but the CMA has agreed to heavily subsidize the event and we are able to hold the price at \$75 per person for CMA Members.

For Non-Members the cost will be \$125 per person, which will include a one year membership to the CMA (value \$50).

The fee includes - 3.5 hours of open bar of domestic draft beer, house wine, juice and soda and a Picnic Menu of:

Domestic Cheeses & Grapes w/Assorted Crackers - Fresh Crudite with Dips - Chips & Salsa – New England Clam Chowder – Steamers w/ Drawn Butter - Fresh Garden Salad w/ Assorted Dressings - Cole Slaw - Potato Salad - Pasta Salad - Grilled Vegetable Platter - 1.25lb Lobster per guest - Fried Chicken - BBQ Ribs - Corn on the Cob - Steamed Red Potatoes – Cookies - Brownies - Fresh Fruit Platter - Iced Tea - Pink Lemonade – Coffee & Tea

Reservations are required and pre-payments are appreciated - please call Lorraine at +1.203.406.0109 Ext 3717 to reserve.

Checks payable to: "CMA" and mailed to:

Lorraine Parsons

Connecticut Maritime Association

One Stamford Landing, Suite 214

62 Southfield Avenue

Stamford, CT 06902

We also accept payments by Visa, MasterCard or American Express – please call to pre-pay by credit card.

Whether you decide to arrive by car or by boat, we hope that you will join us for another fun evening by the Sound on July 17th.

ANNOUNCING THE 4TH ANN. CMA TENNIS TOURNAMENT

Once again it's time to think of tennis, as we reprise our very successful CMA Tennis Tournament.

The Fourth annual CMA Tennis Tournament will take place on Friday, July 25th, 2008 at Sterling Farms in Stamford.

As in the past, teams will be doubles teams, mixed doubles teams if you like. Last year's winning combo of Peter Drakos and Martin Kahm is unable to compete together this year due to Martin's travel schedule (much to Peter's dismay) and so Peter will be looking for a new partner to help salvage his defense of the trophy!

The cost for the player package is \$125 per person and includes a light breakfast and our famous Greek Taverna lunch and much more. Play will commence at 8:30 am

Advance team registration and pre-payment is required, so please let me know if you would like to sign-up for this year's event by calling me at +1.203.406.0109 Ext 3717 or by email by reply or to: conferences@cmaconnect.com

We also welcome guests for the fabulous lunch only and to spectate. Cost for the lunch only is \$60 per person and reservations are required.

For payments: Make checks payable to "CMA" and mail to: Lorraine Parsons

Event Director

Connecticut Maritime Association, Inc.

One Stamford Landing, Suite 214

62 Southfield Avenue

Stamford, CT 06902

For payment by Visa, MasterCard or American Express, please call me with card details.

We hope to see you on July 25th for another great day of tennis. Let the games begin.....

Best wishes, Lorraine

Lorraine Parsons

Event Director, CMA

FACTOIDS & STUFF

By Don Frost

Eight Atlantic hurricanes and 15 named storms are forecast for 2008 by Colorado State University between June 1-Nov.30, 2008

NYMAR Chairman, Peter Shaerf, rang the opening bell at NASDAQ May 30, 2008. Shipping remains in the limelight.

CMA member, Don Houston Senior Underwriting Officers Ocean and Inland Marine at Chubb Marine Group in New Haven was recently awarded the designation of Marine Specialist.

Ship Management International magazine announced a sister publication PORT Management International. Editorial Director and big supporter of CMA, Sean Maloney, will look after both magazines.

FMC Commissioner Creel says that the way the European Commission looks at ocean carrier alliances and vessel sharing agreements should be watched closely. He said further that while the Trans-Atlantic Conference Agreement (TACA) is “nominally a traditional rate-setting conference, that designation is largely a legal fiction” and that TACA carriers are already operating in a more deregulated environment under (the US) Ocean Shipping Reform Act.

The European Liner Affairs Association (ELAA) has submitted its recommendations to be included in the Block Exemption (to competition) rules as it applies to shipping consortia in the to up-coming Commission Guide Lines for the application of competition rules.

“Is cabotage sabotage?” – That was a head line to a story in the April 24, 08 issue of Fairplay. The issue was Malaysia’s protection of their domestic shipping industry. How does cabotage fit in a globalized economy that seeks to maximize efficiency?

“Just about the only place (in the world) where demand for LNG seems not to be growing is the United States...” stated the NY Times May 29, 2008. If I read the story correctly, it seems that by not locking up supplies when the oppor-

tunity presented itself, the US is unwilling to compete with Europe and Asia for what supplies are available at world prices. Could not taking early action be another reason why both gas and oil prices have spiked?

Industry Regulation - ballast water management, ship emissions and air pollution and oil pollution. It is not going to get easier.

WHAT I DID ON MY VACATION – A CMA INTERN’S JOURNAL

By Stephanie Argyropoulos

June 3, 2008 – We are off to visit the bulk carrier M.V. Georgia S which is discharging Canadian gypsum rock on the Hudson River near Peekskill, NY. There are five of us - Jim Lawrence and his daughter Alexa, Elisa Bybee from IMS, Frank (Rusty) Parker from Skaarup Shipping, and myself. It’s a beautiful day.



Alexa and I are CMA summer interns and this is a uniquely exciting experience to have at the start of the summer.

The M.V. Georgia S is owned by Ole Skaarup and is an outstanding 27 years old! The ship is very well maintained and operates with the gravity-type self-unloading system that Ole Skaarup himself brought from the lakes to deep-sea carriers. This system was designed in 1956 and has proven to be extremely efficient.

As we approach the ship we first hear a very loud noise. We later see that it was the stone as it dropped into a hopper at the end of the long covered conveyor belt that moves the cargo from ship side to the storage area. As we get closer we can see the gypsum rock pouring from a belt at the ship's stern into a large hopper that feeds the small rocks and crushed gypsum onto the enormously long belt we were just walking next to. At the top the gypsum disappears into the Lafarge wallboard manufacturing plant.

After finishing our descent we are standing next to the massive ship which I later heard was 30,000 tons. It was remarkable; the experience can make even the tallest of people seem so small.

Once onboard the ship we are greeted by the very friendly Chinese crew and lead to the captain's day room before lunch. Two members of Lloyd's Register join us there. While waiting, we discuss the relationship they and ship owners have with the United States Coast Guard. One man even jokingly stated, "It's a love hate relationship". The Coast Guard comes on board the ships to look for any problems and if they find any problems they need to be fixed before the ship can leave the port. The problems can be anything from a leaking faucet to a faulty engine. The challenge, of course is to balance making sure safety related issues are taken care of with the commercial need to keep a ship trading.

The discussions continue throughout lunch over some authentic Chinese dishes including the delicacy of 1000-year-old duck eggs!

Despite being quite full from lunch, we go to see more of the ship starting down in the engine room. There I find two intriguing machines. The first being the machine that converts salt water to fresh water, and the other was the oil water separator pump that if broken or misused, the ship

could face up to a \$27 million fine! The engine room is also a lot cleaner than I had expected it to be.

Next we see how the self-unloading system works. There are two belts and a large walkway that makes it much more comfortable for the crew to observe operations during unloading. We are also informed that the belt was the original from when the ship was first built almost 30 years ago. Also, considering the ship just finished unloading this area is also surprisingly clean.

The last stop is the bridge. The view is remarkable. To see the ship's beauty and the natural beauty surrounding the Hudson River is the perfect end to a wonderful day.

We would like to thank Frank (Rusty) Parker and everyone from Skaarup for this opportunity.

THE STATE OF US INFRASTRUCTURE

Editor's Note—

The previous article was written by a current CMA intern. I thought you might like to read portions of an e-mail I received from a former CMA intern in response to my earlier articles.

Congress will spend somewhere between \$20-24 B on transportation earmarks (special congressional pet projects) over the five year life-span of SAFETEA-LU. That's \$20-24B we are not currently spending on high priority transportation projects of real national economic significance. To put it in context, Federal Aid Highway Programs for Fiscal Year 2007 were authorized \$40 B in federal spending. Most of that funding goes to the states for improvements to the 163,000 mile National Highway System, preservation and maintenance of the Interstate Highway System, bridge improvements and other federal-aid highway projects and programs.

Private investors are busy raising capital for major infrastructure investment funds. Some estimate that there's between \$100-150 billion in various funds waiting to be invested in infrastructure of all types. Leverage that \$100-150 and we have somewhere between \$300 - 400 B in purchasing power (I think \$400 B is generous given the current status of the credit markets). This investment must be wel-

comed in the U.S. for new and existing infrastructure. Federal, state and local governments should not send signals to the contrary. There are plenty of transportation/infrastructure assets in China, India, across Europe and South America that need the investment and will take the dollars from the likes of JP Morgan, Carlyle, Goldman Sachs and GE Capital to name a few, if we don't welcome the private capital.

I've got a lot of facts/information that you may want to use for one of your next pieces. If you give me a lead on what you're looking for, I probably have it somewhere in my files. Regardless, this is one of the most important issues facing the country and while transportation/infrastructure is getting more attention, we need solutions enacted today not tomorrow. The good news is that we have most of the solutions before us, the question is political will. Think about all the conferences, reports and studies that are issued weekly on infrastructure! I believe the answers are a hybrid of market-based approaches such as pricing, some privatization where appropriate/cost-effective and government intervention/sustained and even increased federal investment (keep the gas tax for now and allocate resources more appropriately.) Plus, states have to get more serious about transportation and not be afraid to make tough decisions even if that includes adding tolls to existing interstate highways. Lastly, a technical correction, unless you have seen something to the contrary, I believe the Highway Trust Fund is lockboxed. The highway trust fund is going bust in 2009 ... perhaps another story for another time. However, the Inland Waterway and Harbor Maintenance Trust Funds are not protected or fenced as they should be. I think a substantial effort needs to be expended to protect those funds moving forward as receipts come into the funds.

Say hello to everyone.

Another Editor's Note-

Sean Duffy, Gulf States Maritime Association and the son of George Duffy who spoke at Shipping 08, is a member of a group seeking to get the release of all the money held in the Harbor Maintenance Trust Fund to be used for the purposes established in the enabling legislation, the Water Resources Development Act of 1986. That Fund now has something like \$4 Billion. As a member of NAMO CMA has been asked if we would let this new group, The Harbor Maintenance Trust Fund Coalition, show CMA as a mem-

ber of the coalition. The money would only be used for dredging and harbor maintenance.

Except for our support of INTERTANKO some years ago CMA has steadfastly avoided involvement in any advocacy issues even when it is for the good of the industry and the country. Should that policy continue? Your input appreciated.

UP COMING EVENTS

SAVE THE DATES

JUNE 2008

Thursday, June 26, 2008

CMA Education Awards Luncheon

Water's Edge at Giovanni's II

2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon, Seating for Lunch: 12:45pm

\$40 Members / \$45 Non-Members

JULY 2008

Thursday, July 17, 2008

CMA Annual Summer Picnic & Lobsterbake

5:30 pm - 9:00 pm

Stamford Yacht Club

97 Ocean Drive, Stamford, CT

Members: \$75 per person

Non-Members: \$125 per person

(includes a one-year membership to the CMA – value \$50)

Friday, July 25, 2008

4th Annual CMA Tennis Tournament

Play starts at 8:30 am

Venue: Sterling Farms, Stamford, CT

Player package: \$125 per person

Lunch only: \$60 per person

Reservations are required for all events, please call Lorraine at +1.203.406.0109 Ext 3717 or email: conferences@cmaconnect.com

JOB MART

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of \$200.

Candidates seeking employment must be a CMA member at a rate of \$50 per year or \$25 per year for students.

To become part of the Job Mart please call (203) 406-0109 or

email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: <http://www.cmaconnect.com>

SITUATIONS WANTED

Candidate 1: Agency Operator

Dutch maritime operator is seeking a career abroad. With 20 years of experience as a shipping agent in one of the biggest ports in the world, I am convinced I can make a contribution to your agency department. Mainly active in bulk shipping, but eager to learn other sides of the trade. Would love to start a career in the world of chartering as well. Teamplayer, easygoing, performing well under pressure and my working day does not end after 5 PM.

Fluent in Dutch (native), English and German, also in writing. Looking for a job in the New York / Connecticut / Maine area, but willing to consider other options. However, preferably USA East Coast.

Please contact me if you have additional questions.

Contact: Henk Biesheuvel

Cell: +31-6-29534815

E-Mail: hplb@chello.nl

Notes: Please keep in mind the +6 hrs time difference in NY area April 25th – May 10th 2008 (S8-02)

Candidate 2: Seeking a Position in Vessel Operations / Chartering.

Offering a Master of International Transportation Management Degree, in addition to knowledge of ocean transportation procedures.

Worked in Vsl Operations : April, 2007 to April, 2008 at TBS Shipping Services, New York ,performing the Post fixture management of daily vessel operations. communicating with vsl and ports agents, Charter party implementation, lay time calculation, optimizing vessel performance, scheduling, and prep. hire statements from charterers or/and to head owners and processing data through company SHIPNET program.

Certification :

- Association of Shipbrokers/Agents (ASBA) USA, 2006
- Ship/Port Facility Security Officer (ISPS)USA, 2006

Education:

- STATE UNIVERSITY OF NEW YORK; Master's Degree in International Transportation Mgmt; GPA 3.55/4.00; 2006.
- MURMANSK UNIVERSITY, RUSSIA; Master's Degree in Maritime Navigation (Unlimited License) GPA 3.60/4.00; 1996.
- U.S. Merchant Marine Document / Z - Card Issued by the U.S. Coast Guard, NY
- A US Legally Permanent Resident (Green Card) – No Sponsorship Required.
- Multi-lingual fluent in English, Arabic, French, and Russian Languages, with some Spanish.
- All references are verifiable and will be available upon request

If you have any questions, please contact Ould Elmoustapha at:

E-mail : ould@optonline.net or Cell: 718-679-5529.

(S8-05)

Candidate 3: Tanker Operations Manager

Highly successful tanker operations manager with broad logistic and marine transportation skills. Areas of expertise include: contract negotiations, time charterers, spot charters, demurrage claims, freight analysis, bills of lading, and letters of credit. Thorough knowledge of the dry bulk sector as it pertains to chartering and operations. Recognized for ability in solving problems, managing clients, and establishing strong working relationships. Served as a chief mate on tankers and have extensive experience in owner shops. Have forged strong global relationships with ship owners and charterers from Asia, Europe, South America and the United States.

EDUCATION

University of Connecticut, Stamford, CT

MBA International Business and Marketing

SUNY Maritime College, Throgs Neck, NY

B.S. Transportation Management

CERTIFICATIONS

Center for Creative Leadership

Association of Ship Brokers and Agents (ASBA).

email: tmf1155@aol.com, home telephone 203 642 4422 (S8-06)

Candidate 5: Massachusetts Maritime Academy Job Candidates and Interns Available in International Maritime Business

If your company is interested in a job candidate or student intern to work in your Chartering, Brokerage, Logistics/Supply Chain, Marketing, Finance, Accounting or Marine Insurance Departments, the International Maritime Business Program at Massachusetts Maritime Academy has graduates and students that might suit your needs very well. These students understand the intricacies of international maritime business and are proud representatives of a disciplined, regimented maritime education. If you have an interest in obtaining additional information on this program, please contact Dr. Bani Ghosh, Chair of the International Maritime Business Department at MMA. Tel: 508 830 5000 x 2112, E-mail: bghosh@maritime.edu or CDR, George Gillis, Director, Career Services, Tel: 508 830 6459, E-mail: ggillis@maritime.edu. (S8-04)

HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only \$200 - and it has proven to be THE place to be seen and answered.

Position A: Freight Trader and Portfolio Manager

Multi-Strategy Hedge Fund in Manhattan seeks a Freight Trader and Portfolio Manager. Our firm's trading activities encompass the major commodity and equity markets as well as their accompanying derivatives. Our approach to trading combines a fundamental analytical methodology with proprietary quantitative research. The trading experience of our talented team covers a broad range of skill sets that we combine in a team oriented atmosphere.

Our employees are the reason for our continued success. We recruit year-round for exceptional, ambitious and entrepreneurial professionals. We provide a challenging, dynamic and creative environment in which an individual can realize his or her own potential. We seek individuals who can act autonomously within a team.

Responsibilities include but are not limited to the following:

Manage a freight portfolio consisting of FFA's and freight index derivatives.

Apply fundamental research and derivatives knowledge to the global freight markets to construct and manage a diversified relative value portfolio.

Contribute to other areas of the firm where freight is a related component.

Qualifications:

BA or BS from top university

Ability to work in a team environment

Strong interpersonal & communication skills

Minimum 5 years experience in the freight markets.

Physical chartering/operating experience.

Commercial relationships and connections.

Deep understanding of FFA's and freight derivatives.

Interested Candidates can send a resume to jobs@hedgejobs.net

(HW06-08)

Position D: Engineering Administrator

Moran Towing Corporation (www.morantug.com), a leading tug and barge services company with locations spanning the U.S. Atlantic and Gulf Coasts, has an immediate opening for an Engineering Administrator. Moran is a growth-oriented company committed to providing safe, high quality, and efficient tug assist, towing, transportation and related maritime services to our world-wide customers.

Position Summary: This position is located at corporate headquarters in New Canaan, CT and reports to the Assistant Vice President of Engineering Services. As Engineering Administrator, you will be involved in supporting the documentation, preventative maintenance, drydockings, and new construction of tugs and barges. These tasks include directly interfacing with Moran's Operations Group and vendors and regulatory agencies (ABS, USCG) to ensure proper, efficient equipment operation.

Responsibilities include:

- Directly oversee further development and distribution of the preventative maintenance program for both tugs and barges.
- Manage vessel documentation with regulatory agencies.
- Maintain the Survey Database (schedule of regulatory inspections).
- Assist with the Department purchase order system.
- Provide drydocking and new construction support as necessary.
- Manage minor projects.
- Research/recommend new technologies.

Requirements Include:

- Bachelor of Engineering in Naval Architecture or Marine Engineering.
- Excellent written and verbal communication skills.
- Ability to work independently and multiple assignments simultaneously.
- Excellent skills with e-mail and Microsoft Office programs.
- Sea-going experience preferred.
- Competence in AutoCAD preferred.

Moran Towing Corporation offers a competitive compensation and benefits package. Qualified, interested applicants are invited to e-mail a cover letter and résumé to: Kathy Solomon, Director of Human Resources, at kathy.solomon@morantug.com. (HW05-08)

Position E: Drydock Superintendent

Moran Towing Corporation (www.morantug.com), a leading tug and barge services company with locations spanning the U.S. Atlantic and Gulf Coasts, has an immediate opening for a Drydock Superintendent. Moran is a growth-oriented company committed to providing safe, high quality, and efficient tug assist, towing, transportation and related maritime services to our world-wide customers.

Position Summary: The Drydock Superintendent is a member of the Engineering Services Department and reports to the Senior Drydock Superintendent. This position provides direct on-site management of tug and barge drydockings and extended repair periods at shipyards throughout Moran's operating area. The successful candidate will primarily work in shipyards in the Tampa, FL, Norfolk, VA and New York City areas while repairs are ongoing and from home in between yard periods. The incumbent will be the primary shipyard interface for bidding, selection, and negotiation of drydocking and repair price and duration.

Responsibilities Include:

- Primary regulatory body interface for required inspections and surveys. This includes accompanying United States Coast Guard (USCG) Inspectors and American Bureau of Shipping (ABS) Surveyors on all structural and system inspections/surveys while the vessel is in the shipyard.
- Developing shipyard specifications through interface with Operations Department and vessel visits prior to repair period.
- Providing an internal initial cost estimate and timeframe for drydocking period.

- Directly managing on-site to ensure work is completed per the specification in a cost effective and timely manner.
- Providing weekly progress reports outlining status of ongoing repairs.
- Ordering all owner-furnished equipment required during drydocking.
- Developing a drydocking report and cost summary upon completion of repair period.

Requirements Include:

- Marine engineering degree preferred or equivalent related experience.
- At least 2 years sea-going or related experience.
- Good written and verbal communication skills.
- Ability to work independently and to handle multiple assignments simultaneously.
- Intermediate skills with e-mail, Microsoft Word and Excel.
- Physical ability to carry out tank inspections within confined spaces (limited access/head room/climbing).
- Working weekends during vessel drydockings.

Moran Towing Corporation offers a competitive compensation and benefits package. Qualified, interested applicants are invited to e-mail a cover letter and résumé to: Kathy Solomon, Director of Human Resources, at kathy.solomon@morantug.com. (HW05-08)

Position F: Experienced Operations Person

Tankship International LLC

Tanker brokerage company in Fairfield County, Connecticut

Seeks an experienced operations person

Vessel operator should be a professional with a background in tanker operations of at least two (2) years (broking house preferred but not essential)

The ideal candidates should:

- have excellent inter-personal and communications skills
- be capable of working independently & taking initiative
- possess a solid work ethic
- be a dedicated team player
- possess flexibility, adaptability & positive attitude

Attractive salary & benefits package

Equal opportunity employer

** Candidates must have legal right to reside and work in U.S. **

Please email your cv, which will be treated in strictest confidence, to: leigh@tankshipintl.com (HW05-08)

Position G: Ship Boarding Agents

New England Shipping Company, a full-service ship agency, has two immediate openings for ship boarding agents. These positions will be based out of the company headquarters in New Haven, Connecticut and will attend vessels in the Metro New York and New England areas. We will consider both entry level applicants and applicants with experience within the agency business. Please send a resume and salary requirements to: dpohorylo@newenglandshipping.com. (HW05-08)

Position H: Shipbroker

Stolt Tankers and Terminals (ST&T) a major division of a \$2.5B diversified global business providing integrated transportation solutions worldwide for bulk liquid specialty products, is currently seeking a SHIPBROKER.

Responsibilities: Negotiate and fix spot and contract cargoes. Responsible for fixing spot cargoes on various routes on assigned ships in order that profit may be maximized, given market conditions, or strategic goals may be met. Maintain a thorough knowledge of all relevant charter party forms and company standard terms. Prepare voyage profit/loss reports and travel reports. Participate in the training of chartering assistants and trainees.

Requirements: Shipbrokering experience. College degree with maritime specialty preferred and 5-7 years related post-graduate experience. Excellent written and oral communications; personal computer proficiency and knowledge of software packages. Willingness to travel.

Competitive salary and health benefits including 401(k), pension plan, life insurance and free in-house lunch. Conveniently located off I-95, easy access to mass transit. Visit our website at www.stoltnielsen.com for more info on our exciting business. We are an equal opportunity employer. M/F/D/V are encouraged to apply. Submit resume and salary/history to recruit.americas@stolt.com -- indicating "Shipbroker - Norwalk" in the subject line. (HW05-08)

Position I: Traffic Assistant

TBS Shipping Services Inc., located in Westchester, N.Y., is a premier transportation provider that specializes in ocean and inland movement of bulk and breakbulk cargoes for customers worldwide. We are currently seeking candidates for the newly-created position of Traffic Assistant reporting to the Traffic Manager. Candidates must have experience with shipping, Operations, Charter Parties, and Bills of Lading. Some of the daily duties will include preparing and sending out ocean freights, demurrage, dispatch, balance of freights, insurance, and invoices. Knowledge of Shipnet a plus. Ideal applicants will have experience in working as a team, be detail oriented, and be willing to learn. Excellent benefits included. Fax or e-mail resume and salary requirements to 914-793-6425, recruitin@nyc.tbsship.com with subject: Resume- Traffic Ass't. (HW04-08)

Position J: Ship Operator

Stolt-Nielsen, USA, a major division of a \$2.5B diversified global business providing integrated transportation solutions worldwide for bulk liquid specialty products, is currently seeking a SHIP OPERATOR.

Responsibilities: Manage commercial trading utilization through efficient cargo stowage, quality control practice and voyage planning consistent with company and regulatory procedures. Coordinate commercial and technical considerations with service and customer requirements. Issue bills of lading. Monitor collection of freight and surrender bills of lading prior to cargo discharge. Ensure ship and voyage operations are compliant.

Requirements: University degree in maritime transportation preferred. Merchant Marine Deck Officer license (minimum third mate, any ocean, unlimited tonnage). Seagoing experience required; seagoing tanker experience and shore experience a plus.

Competitive salary and health benefits including 401(k), pension plan, life insurance and free in-house lunch. Conveniently located off I-95, easy access to mass transit. Visit our website at www.stoltnielsen.com for more info on our exciting business. We are an equal opportunity employer. M/F/D/V are encouraged to apply. Submit resume and salary/history to recruit.americas@stolt.com -- indicating "Ship Operator - Norwalk" in the subject line and refer to this ad. (HW05-08)

Position K: Operations Manager

Publicly held international shipping company, based in Westchester, NY seeks detail oriented operations manager who is familiar with all phases of operations for liner, bulk, and parcel trades. Ideal candidate will have 2-5 years sea experience (bulk carriers ideal). Competitive salary/bonus/benefits. Fax or email resume and salary req. to 914-793-2519, recruiting@nyc.tbsship.com w/subject: OPERATIONS MANAGER. (HW06-08)

Position L: Technical Superintendent

AET, Inc Limited is a global shipping company engaged in the transportation of crude oil and related businesses. We serve clients around the world through our branch offices located in the United States of America, United Kingdom, India, Malaysia and Singapore.

AET currently has an opening for a Technical Superintendent in the Houston, TX office located in the Galleria area. Reporting to the Regional Senior Manager, Ship Management, this position provides the technical and operational support for AET vessels trading in the US, Canada, and Central and South America.

Job Duties and Responsibilities:

- To facilitate vessel availability & compliance with customer & regulatory requirements.
- To provide expertise & advice regarding the technical & operational aspects of vessels to Houston Commercial Operations Group
- To co-ordinate repairs between vessels and vendors as required/necessary.
- To maintain good working relationships with customers, regulatory authorities and vendors as required.
- Verify the performance of Master and sea staff and suggest improvements to management.
- Identify and review Marine suppliers, repairers and service providers and provide details to Singapore
- Access the performance of approved suppliers, service vendors & repair / re-conditioning workshops.

- Carry out ship-board inspections on behalf of AET Singapore, at the request of the relevant Technical Superintendent or Regional Manager
- Carry out investigations into accidents or incidents on AET vessels as required & directed by AET Singapore or Regional Manager.
- To provide technical advise and support as required with regard to Time Chartered Vessels

Minimum requirements:

- Education: Recognized Qualification in Marine / Mechanical Engineering
- Qualifications: Marine Engineer, Class 1
- Experience Required: At least 3 years as Chief Engineer on Tankers and 1 year ashore as Superintendent.
- Knowledge: Sound knowledge of shipping industry specializing in tanker vessels
- Skills: Technically competent with good problem-solving abilities. Good interpersonal skills & able to build solid professional relationships with colleagues, vendors & customers. Good planning & organizational skills
- Personal Attributes: Effective team player, self-starter , verbally articulate, clear concise communicator both verbal & written EOE

CONTACT: Human Resources

Recruit-US@aet-tankers.com

(HW05-08)

Position N: Tanker Operator

Consultants Name: Matt Fuhrman

Company Name: Faststream Recruitment inc

Job Title: Tanker Operator

Location: New Jersey

Pay: 70K+Bonus

The Company: This Company is a Global Tanker owner and operator right here in the United States.

The Role: The responsibilities for the Tanker Operator will include safe operations and efficiency of Tank vessels as well as attendance of vessel discharging and loading operations when necessary. You will be in assistance of the Marine Superintendent when required other accountably include: communicating with vessels, charterers, brokers, and review of terms of fixture recap and vessel preparation for sailing, monitor loading, discharging plans and stability calculations, Bills of Lading follow up, Lay time calculations, check disbursement approval, bunker arrangement, Liaison with ship management with vetting inspection requirements, vessel audits and follow up

The Person: You must be proficient with Microsoft Excel/ word. You must have a green card or be a US citizen. You must have a BS in Marine Transportation with a tanker man PIC. Tanker experience is a plus.

The Reward: This is a well known tanker operator/owner that is a global company. (HW05-08)

Position O: Manager of Product Procurement and Supply Chain Management

WESTPORT, CT

ANSAC, a leading international chemical marketing and distribution organization is seeking a Manager of Product Procurement and Supply Chain Management. The company exports 4 million metric tons of high quality soda ash from 4 mining locations in South Western Wyoming through export gateways in the Pacific Northwest, U.S. Gulf and Laredo, Texas. Shipments are made in bulk moving on unit trains of 100 cars and transferred to bulk carrier vessels for delivery to over 25 countries around the world. A mid size company with offices located in Westport, Miami, Singapore and China, we offer a challenging position in a comfortable work environment.

This individual's role will include diverse responsibilities within the Distribution group and will include the effective management of the inland rail transportation system consisting of 30 plus unit trains per month for deep sea shipment and 800 carloads for direct rail delivery throughout Mexico. Product procurement from the soda ash producers with advanced coordination of a balanced supply and demand plan and the ability to manage pipeline inventories. The goal is operational excellence and meeting customers arrival requirements. This entails reporting to management on Railroad and Terminal performance, inventory analysis and costing initiatives that impact company results, while working with regional Logistics Managers coordinating vessel line-ups and estimated time arrivals and reporting on same. General understanding of charter party terms and experience preparing voyage lay time calculations is required.

The successful candidate must be a team player with excellent computer, communication and problem solving skills. Proficient with Excel spreadsheets, PowerPoint and the ability to understand and maneuver internal operating systems. B.S. in Logistics/Distribution or equivalent and a minimum of 3-5 years experience in marine and logistics sectors with the ability to interact and present to senior management, distributors, and producers/vendors.

ANSAC offers an outstanding compensation and benefits package consistent with a highly professional corporate environment. Please forward your resume along with your salary history in confidence to ANSAC, Attn: Anny Lesko, 15 Riverside Avenue, Westport, CT 06880.

Fax (203) 291-0029 E-mail: AL@ANSAC.COM www.ansac.com

(HW06-08)

Position U: Brokers

Small shipbroking company based in Southern Connecticut seeks brokers. Senior as well as Junior brokers with all levels of experience are welcome to apply. You must have the desire to start with a small company, the ability to grow, and commitment to stay for the long haul. Your background may be in any area including s&p, tankers, bulkcarriers or chemicals. Please apply with resume in strictest confidence to jufaeq@yahoo.com

(HW04-08)

Position W: Ocean Freight Merchant (Int'l Commodity Trading Firm)

Great opportunity for an experienced Ocean Freight Merchant to join a dynamic division of Louis Dreyfus, a worldwide leader in the agricultural commodity trading and shipping industry. In this role, you will execute and monitor contract terms, research and analyze information to identify profitable arbitrage opportunities, and predict freight rates. We offer a comprehensive benefits package, including health/medical coverage, 401K with employer matching, pension plan, tuition reimbursement and paid vacation/holidays.

We require a Bachelor's degree in Economics, Business Administration or other business discipline, and a minimum of three years experience in chartering and commodity trading. Requires a solid knowledge of economic principles, accounting practices and financial markets, as well as raw materials, production processes, costs and techniques, and the effective distribution of goods. Also requires basic knowledge of transportation and documentation procedures, as well as import/export and chartering party documentation. Must have proficiency with Softmar computer program and MS Excel.

Apply at WWW.LOUISDREYFUS.COM on the Career Opportunities/Employment Information page.

Louis Dreyfus is an Equal Opportunity/Affirmative Action Employer and strongly supports workforce diversity. (HW04-08)

Position Y: General Manager Barge Operations

Location: Houston, TX

Lead the start up of a new operation offering logistics and barge transportation services.

Are you an Inland Waterways professional? Do you have knowledge of brown water operations and relationships with tow boat and barge companies? Looking to run your own operations within a growing company? The ideal candidate will have excellent general management and business development skills with over 10 years of experience running barge and logistics operations.

This position requires a self starter with a creative and strategic approach to issues. Must have strong presentation skills and good financial acumen. The successful candidate will have the ability to identify and implement solutions to operating, commercial and financial issues.

Experience with dry bulk operations necessary.

Bachelor's degree required, MBA a plus

Reporting into the Vice President you will be responsible for:

- Leading the operations of a start up operation
- Leading and hiring a logistics and operations team.
- Oversee barge and towboat operations
- Develop and execute business plans and budgets
- Identify and develop barge logistics opportunities
- Manage relationships with tow boat operators and barge providers
- Administer and develop service agreements with customers
- Long term – expand from this start up and grow the business
- Manage the P&L for barge operations

Excellent growth potential for the right person. The company is big enough to do what needs to be done and small enough to recognize who is doing it. Great salary, full benefits, and bonus scheme.

Contact: Faststream Recruitment, Inc.

Jack Mylott

jmylott@faststream.us

954 467 9611

Note: to discuss this and other opportunities in confidence contact Jack by phone or email (HW05-08)

Position Z: Experienced Claims Analyst

Tankship International LLC

Tanker brokerage company in Fairfield County, Connecticut

Seeks an experienced claims analyst

Claims analyst should have at least some claims experience with owners/ chrtts or broking house

The ideal candidates should:

- have excellent inter-personal and communications skills
- be capable of working independently & taking initiative
- possess a solid work ethic
- be a dedicated team player
- possess flexibility, adaptability & positive attitude

Attractive salary & benefits package

Equal opportunity employer

** Candidates must have legal right to reside and work in U.S. **

Please email your cv, which will be treated in strictest confidence, to:

leigh@tankshipintl.com

(HW05-08)
