PRESIDENT’S NOTES

As we publish this month’s newsletter, we are on the cusp of summer time, and looking forward to settle into the usual summer routine, which includes a few annual shipping events at which we see so many of our friends.

Last week was Seamen’s Church Institute’s annual Silver Bell Awards Dinner. It is always a wonderful event to support the great work that SCI does to support our seafarers in so many ways. SCI presented Humanitarian Awards to Crowley Maritime Corporation, TOTE and Trailer Bridge, for the tremendous work they have done (and continue to do) delivering relief supplies to Puerto Rico. The decidedly NOT YET RETIRED Admiral Charles Michel of the USCG
was awarded a very well deserved Lifetime Achievement Award. Finally, our dear friend, and Editor Emeritus of this very newsletter, Jim Lawrence, received the Silver Bell Award. Our congratulations to all of the awardees – it was our honor to share the evening with you all. Our congratulations also to the SCI, The Rev. David Rider and all those who worked so hard to produce such a wonderful event, and of course our thanks to the Seamen’s Church for all that they do for our seafarers.

We had two excellent speakers at the May CMA lunch. Anton Posner of Mercury Enterprises and Gil Landy of Pasternak, Baum & Co., joined us to discuss some of the issues we are now facing due to the new tariffs on steel and aluminum imports. Anton, with his background on metals importing, spoke about the impact of the new import tariffs. Gil, who is in the grain export trade, spoke about the retaliatory tariffs that China subsequently have placed on our exports. It was certainly a timely topic, and we had a good Q&A afterwards. Our thanks again to them both for taking the time to join us.

Our next luncheon will be on Thursday, June 28th. We are working on finalizing details for this event, and will let you all know as soon as possible with full details of our upcoming speaker. As in years past, we will not have luncheons in July or August, so don’t miss this last luncheon opportunity for the summer.

Our Annual Summer Picnic will be on Thursday, July 12th, at The Stamford Yacht Club. This is one of my favorite events each year. It’s a lovely venue, there are always so many friends to see, plenty of lobster and beer, and (hopefully) the weather will be great! As I have said so many times, our strength is our membership – we hope that you will be able to join us at the event, and connect, or re-connect, with your fellow CMA members. We’ll see you there!

Joe Gross
Last month’s luncheon speakers, Anton Posner and Gil Landy, tackled today’s issues of Trade and Tariffs from different perspectives. The ensuing Q&A engaged some of our members economically, philosophically and viscerally. The give and take was fascinating. You had to be there to enjoy the range of views.

An exchange between Gil and an audience member over the unintended consequences that can come from tariffs, non-tariff trade barriers and other restrictive or protectionist policies, introduced the example of President Nixon’s 1973 embargoing soya bean exports.

For those who do not recall this event, the second U.S.-Russian Grain Deal had started in February. Combined with some federal farm policies, prices for grains shot upward. In July, driven by fears of skyrocketing food prices, President Nixon embargoed exports of soya beans.

Japan obtained about 92% of her annual consumption of nearly 3 million tons of the commodity from the United States. The Japanese subsequently invested hundreds of millions of dollars to start large scale soya bean farming in Brazil, the results of which haunt US farmers to this day. A headline in a Washington publication proclaimed “Protectionism: the curse that keeps on taking”. I can’t wait to see what will happen to our exports when the Trump tariffs start to bite.

All of this reminded me of the old proverb “May you live in interesting times” which, while purporting to be a blessing, is in fact a curse. It is said to be neither ancient or of Chinese origin. It has been dated to post WWII and brought to the public’s attention by Robert Kennedy in a speech in Cape Town June 1966.

Kennedy said, as I think he might today, referring to talk of trade wars, “these are interesting times but they are times of danger and uncertainty and they are also more open to the creative energy of men than at any other time in history.” Disruptive they may be, but they are also times which demand different thinking and shipping may be a dramatic example. What do you think?

Closer to home, you may have heard about Connecticut investing up to $15 million in the New London State Pier to

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update the pier and make the property attractive to off-shore wind farm operators for shore based laydown space and assembly areas for wind farm turbines. Seven off-shore wind projects are planned for the Northeast. New London is convenient to several of the proposed sites. Since ports depend on moving cargo into and out of them, the State will also have an extensive rail network study done aiming at New Haven.

The annual Seamen’s Church Institute SILVER BELL award went to our own Jim Lawrence of IMS/Marine Money. You can find more on the event elsewhere in this issue.

Don Frost

Thank you to all our golfers and dinner guests.

Thank you to our generous hole sponsors:

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Impala Terminals  
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Northern Shipping Funds  
Q88 LLC  
Randive, Inc.

Thank you to Bunker One for sponsoring the Closest to the Hole contest on Hole 5 and for the donated putter gift – the winner was Bob Wolff at 11ft 6 inches from the hole.

And a special thank you to Ed Waryas and KNOT Offshore Partners for the extra gifts that we added to the prize table, Randive for the golf ball gifts for all the players and Motor Services Hugo Stamp for the cigars. There was a lot on offer and our sincere thanks!

See you on the green next year!

REPORT FROM THE LINKS

The CMA Spring Golf Outing was held on Monday, May 14th at Sterling Farms Golf Course in Stamford. It didn’t rain, the sun shone quite a bit and there was little wind, so as far as CMA Golf weather has gone lately it was pretty great!

116 players turned out for a great day of camaraderie and excellent golfing, followed by dinner and much prize-giving.

This year we again played “simple scramble/best ball” format and offered a trophy to the Champions, “The Graydon Michael Webster Cup”.

We had some new top-placed teams this year! The three top placed teams were:

Third Place : DoJi Marine Trading led by Gary Lawson
Second Place : Vane Line Bunkering led by John Black
First Place : Impala Terminals led by Jonathon Shull and joined by Allen Walker, Martin Sonesson and Thomas Cincotta

Congratulations to Jonathon, Allen, Martin and Thomas on producing a great score of 60! Enjoy your one-year stewardship of the trophy (coming engraved very soon!) and we look forward to your defense of it next year!

MEMBERSHIP NOTES

We are pleased to welcome the following new members.

Mr. Ross Lawton, Dry Bulk Chartering, BRS USA LLC, Stamford, Connecticut
Mr. Olivier Nguyen, Naval Architect, General Dynamics Electric Boat, New London, CT
Mr. David Sterling, Senior Vice President, Merrill Lynch, Stamford, Connecticut
Michel Dominique Thomson, Commercial Director, Dan-Bunkering America Inc, Cos Cob, CT
Mr. James P. Tunkey, Chief Operating Officer, I-OnAsia, New York, New York
Welcome aboard.

Greg Kurantowicz, Membership Committee Chair
Tonight, I have the great honor of introducing this year’s Silver Bell Award recipient, Jim Lawrence. Many of you know him, either personally or through his professional accomplishments, and for those of you who don’t know Jim, I highly recommend you make it a point to meet him. One of the most vibrant, enthusiastic and generous characters in our industry, Jim is Chairman of Marine Money and Founding Partner of the MTI Network.

He acquired "Marine Money," a 10-page newsletter devoted to credit reporting, back in 1987 and published it from his home in Bedford NY. He subsequently purchased "The Marine Investor," combined the two, and the modern day Marine Money was born.

That same year, in order to facilitate new relationships between shipowners and capital providers, Marine Money launched its first conference in New York City.

31 years later, Marine Money Week NY has expanded to become the world’s premier ship finance event and is attended by more than 1000 investors, shipowners, lenders, and advisors. It is the flagship of Marine Money’s 18 annual conferences that take place across Europe, Asia and the Americas. Over the years, Marine Money has made a huge contribution to the role of the US Capital markets as a source of capital for shipping, helping both NYC and the wider industry. Jim identified this very early, long before most people actually thought it could happen.

Jim is the founding partner of the MTI Network, which is the leading incident response company for the shipping, energy, offshore and transportation industries with an international network of 40+ offices and affiliates.

Jim is the fulcrum of the Shipping and Finance worlds, and this is not only due to his vision, business acumen and tireless work ethic, but his character as well. As a person, Jim radiates energy, optimism and exuberance. He also has the rare quality of being sincerely happier with other people’s good fortune than his own, always putting other people’s interests first.

He knows how to put people together, and is there when things seem at their lowest and at their highest. As a trustee of SCI, when one of Jim’s MTI clients had a vessel attacked off the coast of Yemen in a particularly aggressive but aborted piracy attack in 2016, Jim alerted SCI that a crew needed crisis counseling. Rev. Kempton Baldridge, an SCI inland River Chaplain, flew off to Djibouti immediately to assist the crew.

Jim is generous in all ways – with his time, his expertise, and his energy. Until recently, Jim was a principal in the Connecticut Maritime Association, one of the world’s preeminent maritime organizations. Its annual Shipping conference held in March each year is one of the “must attend” maritime events. The CMA’s role in promoting Connecticut as a center of shipping business is second to none. CMA’s mission, through its Education Foundation, is to “promote and support maritime-related education through financial assistance, internships, events and activities”

Jim is the epitome of living that mission, as over the years he has provided internships and employment for the sons and daughters of many of us in the shipping and finance community, including my own daughter Sarah. He has long been a mentor and role model for up and coming generations.

And to top it all off, Jim is an intrepid mountain climber, having scaled Kilimanjaro among others, and participated in the inaugural SCI Mountain Challenge in 2013! But just in case you think my introduction is TOO glowing, I’m reliably...
informed that Jim is a “complete pain in the ass when he drinks too much coffee, skips lunch and is presented with the Amex bill…” – can’t all be perfect!

Seriously though - recently, Jim’s long-term business partner Matt McCleery described him as “the industry’s most valuable asset”. This is no doubt due both to Jim’s commitment to the shipping world, but also to his character.

For all of his dedication to his work, Jim is a true family man. A devoted husband and father, he always balances work and family life, encouraging others to do the same.

Please join me in welcoming this year’s Silver Bell honoree, a true gem of the industry - Jim Lawrence.

Jack Noonan

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**Congratulations to this year’s Silver Bell Awards Dinner Honorees**

**SILVER BELL AWARD**

Mr. Jim Lawrence  
Chairman, Marine Money  
Founding Partner, MTI Network

We applaud Jim for his many years of commitment to the maritime industry and its people.

**LIFETIME ACHIEVEMENT AWARD**

Admiral Charles D. Michel, USCG (Retired)

**HUMANITARIAN AWARD**

Crowley Maritime Corporation  
TOTE  
Trailer Bridge

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**Marine Money**

**Congratulations to this year’s Silver Bell Awards Dinner Honorees**

**LIFETIME ACHIEVEMENT AWARD**

Admiral Charles D. Michel, USCG (Retired)

**HUMANITARIAN AWARD**

Crowley Maritime Corporation  
TOTE  
Trailer Bridge

But the biggest shout-out of all goes to our very own Jim Lawrence, our leader, who is inspiring, generous, incredibly kind, talented and a great supporter of the industry and all that we do working for him - we applaud him for this very well-deserved honor.

**Congratulations Jim! We celebrate you and with you!**

**SILVER BELL AWARD**

Mr. Jim Lawrence  
Chairman, Marine Money  
Founding Partner, MTI Network
The always popular CMA Annual Summer Picnic will take place Thursday evening, July 12th, 2018 once again at the Stamford Yacht Club. As the lobster bake proved so popular the past few years we are repeating it this year also.

Thursday, July 12th, 2018
5:30 pm-9:00 pm

Stamford Yacht Club
97 Ocean Drive West
Stamford, CT
http://www.stamfordyc.com (for directions)

The Lobster Bake obviously costs us a lot more, but the CMA will once again subsidize the event and we are able to continue to do so, with a price of **$85 per person for CMA Members**.

For Non-Members the cost will be **$160 per person, which will include a one-year membership to the CMA (a $75 value)**

The fee includes - **3.5 hours of open bar** of Heineken, domestic draft beer, house wine, juice and soda and a **Picnic Menu** of:

- Domestic Cheeses & Grapes w/Assorted Crackers - Fresh Crudite with Dips - Chips & Salsa – New England Clam Chowder – Steamers w/Drawn Butter - Fresh Garden Salad w/Assorted Dressings - Cole Slaw - Potato Salad - Pasta Salad - Grilled Vegetable Platter - 1.25lb Lobster per guest OR a Lobster Roll - Fried Chicken - BBQ Ribs - Corn on the Cob - Steamed Red Potatoes – Cookies - Brownies - Fresh Fruit Platter - Iced Tea - Pink Lemonade – Coffee & Tea

We have continued this year, for those that don’t want to crack a lobster, lobster rolls – the choice is yours! They have been a popular addition!

**Reservations are required (very important to ensure we have enough lobsters for all)** and pre-payments are required - please call Lorraine at +1.203.406.0109 Ext 3717 to reserve or email LParsons@marinemoney.com – Final reservations are needed at least three days before the event start date to comply with Club request for numbers.

**Checks payable to: "CMA" and mail to:**
Connecticut Maritime Association
100 First Stamford Place, Suite 600
Stamford, CT 06902

We also accept payments by Visa, MasterCard or American Express – please call or email to pre-pay by credit card.

Whether you decide to arrive by car or by boat, we hope that you will join us for another fun evening by the Sound on July 12th for always one of our most well attended events.

**MARINE MONEY WEEK 2018**

**TUESDAY JUNE 19**

**Connecting and Catalyzing Promising Maritime Tech Developments in New York and the World**

**Developing an Innovation Center for Maritime Technologies in New York**

NEW YORK- June 9, 2018- On Tuesday June 19th during Marine Money’s marathon ship finance week at The Pierre Hotel in New York, there will be an afternoon session presented by the Maritime Global Technology Innovation Center (MGTIC) beginning at 2:00. Entitled “Connecting and Catalyzing Promising Maritime Tech Developments in New York and the World”, this session will showcase specific projects that are underway, and the opportunity which exists through this coalition group.

MGTIC bridges the maritime industry, startups, technological resources, and investors through a collaborative environment. As a neutral ground for entrepreneurs and focused in a thriving maritime ecosystem it serves to CONNECT and CATALYZE New York’s maritime and founder communities.
The schedule for the event is below:

2:00  Co-Founder Opening Remarks: Why Now?
     Gap between Bright Smart Entrepreneurs and
     Traditional Maritime Stakeholders – A bridge is
     needed between these different worlds.

Blueprints for Building a Maritime Tech Ecosystem
• Overview and Intent
• Nurturing Maritime Startups
• Creating Cross Industry innovation

Christopher Clott Ph.D., Co-Founder, Maritime Global
Technologies, Maritime College, State University of
New York.
Richard Burke Ph.D., Co-Founder, Maritime Global
Technologies, Maritime College, State University of
New York.
Samia Lemfadli, Talent Manager at The Knowledge
House, Brooklyn, NY.

Case Studies & Conversations:
The Tech Environment
Why invest in Maritime Technology solutions?
What are examples of startup operations in this sector?
A view of investment potential and development.

2:20  Investing in Maritime Startups: Oroco Capital
There is significant opportunity for Private Equity funding in
the Maritime sector. What are the needs and expecta-
tions?
Mitchell Goldsteen, Founder and Partner, Oroco
Capital
Interviewed by: Fernando Lehrer, Advisor, Seabury
Maritime PRFA

2:45  Transformative Technology: Shipchain.io
Shipchain.io is a transportation and logistics platform built
on Blockchain technology. Shipchain may have the right
product to achieve the next evolution of logistics.
Clinton Senkow, Vice President of Partnerships,
Shipchain.io
Interviewed by: Josh Shapiro, Chief Operating Officer,
Liberty Maritime Corporation

3:00  Compliance with Multiple Regulations: TMS
Total Marine Solutions (TMS) has developed a tool for Ship
Compliance with worldwide regulations. They are working on
additional refinements.
Alexandra Anagnostis, CEO, Total Marine Solutions
Interviewed by: Richard Burke, SUNY Maritime

3:15  Marine Insurance: CoLoadX
A maritime startup looking to bring more transparency to
the Marine Insurance marketplace.
Fauad Shariff, CEO & Co-Founder, CoLoadX
Interviewed by: Brian Aoaeh, Partner, Particle Ventures

3:45  Panel: Innovation and Shipping: Introducing
     New Technologies and Opportunities to the
     Maritime sector.
     Josh Shapiro, COO, Liberty Maritime Corporation
     Jess Hurwitz, Director, Technology & Risk Advisory
     Consulting
     Brian Aoaeh, Partner, Particle Ventures
     Ed Zimny, President and CEO, Seabury Maritime PFRA
Moderator: Christopher Clott

4:30  Closing Remarks
This event is open to both delegates at the Marine Money
Week and those who are interested only in this session.
To register for the Marine Money event, please go to
To attend the MGTIC event, please contact
Christopher Clotts cclott@sunymaritime.edu

By Donald Frost

CMA has always had an education mission but converting
the mission into action by a Board of shipping professionals
with responsible jobs and families was a problem. The
CMA Board had discussed the idea of sponsoring a student
essay contest twenty five years ago but the problem of
Board member time forced the idea to be tabled. A chance
meeting at a Short Sea Shipping Conference at George
Mason University Vienna, Virginia in 2011 brought the old
idea to life. The conversation took place between yours
truly, Professor Yahalom of the State University of New
York Maritime College and Professor Guan of the U.S.
Merchant Marine Academy. They had the academic con-
nections savvy and CMA had the industry links. Our first
annual awards were made in March of 2012.

Its success helped move the CMA Board to start drafting By
Laws etc. for what became the CMA Education Foundation,
also an idea that had been considered before. The credit
for the creation of the Foundation goes to then CMA President, Beth Wilson Jordan and VP Molly McCafferty. They worked tirelessly moving the process along. Our thanks to both of you. However, the CMA Education Foundation quickly ran into the same Board member time issue as CMA had. That problem is about to be solved.

On May 22nd Beth Wilson Jordan, now the Foundation’s Vice President, announced “We are very pleased to announce that the CMA Education Foundation has hired Christeen Dur as its Executive Director starting this month. She will be working to help the Foundation meet its mission and grow its impact. She will serve as the main point of contact and coordinator for the Foundation’s Board and will be able to respond to Foundation issues, tasks, questions or concerns promptly.” We hope you can meet her at the June luncheon.

On May 17th Kevin Breen, CMA’s Education Committee chair and a Director of the CMA Education Foundation, announced that applications for the 2018 CMA Education Foundation Scholarship program are now available. The form and instructions are available on the Foundation’s website. www.cma-edu.org click on “SCHOLARSHIP”. Warning --- applications must be received by June 22, 2018.

P.S.
If we have not made it clear before, the Foundation is classed by the IRS as a 501 c3 organization while the CMA is a 501 c6. In complying with IRS rules CMA and CMA Education Foundation have separate Boards

THE SMA AMENDS ITS ARBITRATION RULES

To Provide More Help to Parties in Arbitration

By Lucienne C. Bulow, SMA Past President and Member, Chair - By-Laws and Rules Committee

When you are the claimant in an arbitration, you want to feel confident that if you win the arbitration, you will get paid. Most times, the claimed amounts are not very substantial, and your counterparty is in good financial condition. But sometimes, you might end up in the position of winning a case and not being able to collect. To protect parties from winning pyrrhic victories, time and again, Federal and New York State courts have confirmed that in appropriate cases, U.S. arbitrators are empowered to order pre-award security and counter-security for claims and counterclaims as an interim relief. The primary goal of such orders is to prevent final awards from becoming meaningless and to ensure that the prevailing party can collect on the resulting award.

As far as I am aware, this power of U.S. arbitrators is unique in international arbitration practice. Many SMA awards ordering the posting of pre-award security have been confirmed under the broad powers given to arbitrators under Section 30 of SMA Rules which states that the Panel shall grant “any remedy or relief which it deems just and equitable”.

In order to make the posting of security absolutely clear, Section 30 of SMA Rules has been amended as of March 14, 2018 to specifically mention the posting of security. This amendment reflects case law and simply codifies the power the courts have already determined that arbitrators possess.

Section 30 is a most important one. It not only gives wide power to arbitrators to provide interim relief in order to reach a just and equitable result, but it also empowers the Panel to award reasonable attorneys’ fees and expenses or costs incurred by a party or parties in the prosecution or defense of the case. Such awards to the prevailing party have now become routine in SMA arbitrations.

The first paragraph of Section 30 entitled “Scope” now reads as follows (the change is in bold characters):

The Panel shall grant any remedy or relief which it deems just and equitable including, but not limited to, specific performance and the posting of security for part or all of a claim or counterclaim in an amount determined by and in a form acceptable to the Panel. The Panel, in its Award, shall assess arbitration expenses and fees as provided in Sections 15, 36 and 37 and shall address the issue of attorneys’ fees and costs incurred by the parties. The Panel is empowered to award reasonable attorneys’ fees and expenses or costs incurred by a party or parties in the prosecution or defense of the case.

The amended Rules will apply to contracts entered into on or after March 14, 2018. They will be posted on the SMA Website http://www.smany.org.
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MULTI-VENDOR INTEGRATION  •  CUSTOMIZED DELIVERABLES  •  ON-DEMAND ANALYSIS

We don’t change the path you’re on. We just help you navigate it better.
The University receives 20% of its support from the Government of Jamaica. The balance is met through tuition and fees, contributions from the Shipping Association of Jamaica, customized courses and consultancies, research and development projects and help from the industry. (see: www.acmfdn.org/caribbean-maritime-university/)

The Foundation hosts the prestigious annual Anchor Awards each Fall in New York. On Thursday October 18, 2018 at the New York Yacht Club they will honor three leaders in the global maritime industry: Michael Bayley, President and Chief Executive Officer of Royal Caribbean International; Rolland Malins-Smith, Founder and Retired President of Seafreight Line Ltd; and Rick Murrell, SVP Managing Director, Saltchuk Resources and Chairman of Tropical Shipping.

“I was thrilled to be asked to deliver the keynote address at the event, particularly in light of the fact that Jamaica is the host county of the Convention on the Law of the Sea,” said Ambassador Marcia Gilbert-Roberts, Permanent Secretary in Jamaica’s Ministry of Foreign Affairs.

Anchor Awards Chair, Vincent DeOrchis, Esq., partner in US law firm Montgomery McCracken, Walker and Rhoads describes this as a very worthy cause.

CMA’s growing education mission has drawn some interest from this group. The Foundation, headquartered in Cortlandt Manor, New York, seeks to raise funds to support the Caribbean Maritime University in Jamaica.

With an enrollment of almost 4,000 students and a record of international accreditation, the University is a well respected educational institution in the Caribbean. It specializes in applied research and training for professional seafarers and associated industry personnel, covering land, sea and air. It trains about 70% of the seafarers in the Caribbean and is an ISO 9001:2008 certified institution and the Caribbean region’s Center of Excellence for maritime, logistics, engineering training, research and consultancy. CMU offers degrees at the undergraduate, postgraduate and doctoral levels and is recognized by the Chartered Institute of Logistics and Transport of the United Kingdom, the International Maritime Organization, and the World Maritime University.

The maritime world is entering the “Fourth Industrial Revolution”, with disruptors like automation and digitalization joining forces with impending regulations to create profound change in our industry. This unprecedented convergence results in challenges—and opportunity.

Join industry colleagues at SHIPPIINGInsight 2018 to gain clarity on the pathway ahead. Meet with solution providers who will help not only maximize the potential of your business, but help you get in front of the demands being placed on industry, and society, today and in the years to come.

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For partnership and exhibiting information, please contact Dave Weidner (d.weidner@shippinginsight.com)
For more information on the conference, please contact Carleen Lyden Walker (c.walker@shippinginsight.com) or call +1 203 255 4686

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The ACMF, founded by former Consul General in New York, Dr. Geneive Brown Metzger, was established in 2016 to support scholarships and infrastructure development at the Caribbean Maritime University (CMU).

For more information about the Awards or the ACMF, email executivedirector@acmfdn.org or go to the ACMF website www.acmfdn.org.

**WHO ARE THESE MEN?**

By Jonathan Atkin
“The Shipshooter”

The photo below was taken in Baltimore around 1950 on the bridge of the former SS Atlanta City (built 1921 at Chickasaw, Alabama), recently purchased from Isthmian Lines by M. Dizengoff Shipping Agency. My dad, the dapper gentleman, second from left, was involved with the early days of ZIM who later bought it. I would be glad to give a bottle of good cognac to anyone who can identify the other five men with my father.

I sent this photo to ZIM, the Isreal Embassy and others. No one has been able to identify the other men standing on the ship’s bridge. The history of the photo is probably the key to their identity and likely to be somehow associated with my father’s work as a consulting economist for various Isreali entities, not for profits and commercial interests from pre-Isreal independence in 1948 through the 1967 Six Day War.

**EIGHT BELLs**

**CMA community loses a Good Friend and the Industry a Pioneer – Jack Gallagher**

For many of our community the last time we may have seen Jack Gallagher was at the CMA show where he was sitting in the lobby signing copies of his autobiography Oil Spill Jack, a wonderful tale of a life well spent. Jack touched many and will be missed by friends, family and those in the business with whom he may have worked. If you have not read “Oil Spill Jack” go to Amazon.com and order a copy. A great read!

John J. Gallagher

May 28, 2018, John "Jack" J. Gallagher of Alexandria, Virginia, and Washington, DC. Beloved father of Sean & Mary, Mike & Susan, and Annie & Jay; brother of William, James, and Joan Schoshinski; grandfather of Grace, John, Patrick, Christiana, Liam, Michaela, Robert, Morgan; and former husband of Anne Geiger.

Jack was a pioneer of the maritime environmental services industry. He contributed to the development of many of the tools of the industry including the U.S. Navy’s inflatable oil boom, held dozens of patents, was involved in most of the major oil spills since 1973, helped shape the regulations for the industry, was the founding Director of the Center for Marine Environmental Protection at the Massachusetts Maritime Academy, founded Gallagher Marine Systems, a maritime environmental consulting firm, and authored his life story, Oil Spill Jack. He was also an attorney, specializing in admiralty and patent law, and an aeronautical engineer, serving in the U.S. Air Force as an aircraft maintenance officer during the 1950’s in France.
An accomplished artist, sculptor, historian, and world traveler, Jack was a compassionate, creative man of integrity who loved to help people, especially those in need. He was also a recovering alcoholic who was very grateful to his many AA friends for the mutual support they shared for over 50 years.

A larger than life character unafraid to step on the deck of a foundering ship, amidst pounding seas and find a way to oversee her salvage, he was a once in a generation person who changed the way things are done. When the threats to both life and the environment from the enormous forces of the sea loom over the enormous vessels, which today carry the food and energy and goods which make our world go around, it took a special breed of man and company to meet those challenges. He will be dearly missed.

UP COMING EVENTS

SAVE THE DATES

JUNE 2018

Thursday, June 28, 2018
CMA Monthly Speaker Lunch
Speaker TBA

Water’s Edge at Giovanni’s II
2748 Post Road, Darien, CT 06820

Cash Bar: 12 Noon – Seating for Lunch 12:45 pm
CMA Members $50 / Non-Members $60

JULY 2018

Thursday, July 12, 2018
CMA Annual Summer Picnic/Lobster Bake
5:30 pm-9:00 pm

Stamford Yacht Club
97 Ocean Drive West, Stamford, CT

Members: $85/ Non-Members: $160 (includes a one year CMA Membership - $75 value)
See Page 7 for more info

For Reservations for all CMA Events please call Lorraine at +1.203.406.0109 Ext 3717, or email conferences@cmaconnect.com or LParsons@marinemoney.com

JO B M A R T

The CMA Job Mart is designed to match qualified candidates with good positions. Over the years, this service has proven to be extremely valuable to both job seekers and potential employers. Ads seeking to fill positions will run for two months at a rate of $300. Candidates seeking employment must be a CMA member at a rate of $75 per year or $35 per year for students.

To become part of the Job Mart please call (203) 406-0109 ext. 3717 or email: conferences@cmaconnect.com

The latest Job Mart is always accessible on the CMA website at: http://www.cmaconnect.com

SITUATIONS WANTED

Candidate 1: Experienced Regulatory and Compliance Executive
Seeking opportunities for advancement and growth with a company in need of an expert in compliance and regulatory affairs.

Regulatory, Quality, and Compliance
- Enforcement of the flag state Maritime Regulations and International Conventions
- Administrator of the Safety Inspection Program
- Review all vessel annual safety inspection reports and provide comments to the owners
- Review and issue Exemptions, Exceptions and Temporary Dispensation certificates IAW flag state International Regulation
- Provide Guidance to clients regarding interpretation of conventions and safety regulations
- ISO Quality Compliance
- Marketing of the Registry and its services to existing and potential clients
- Website Administrator

The increasing responsibilities of this role in the current regulatory market have ensured that I not only keep up to date with current regulations but market trends as well. This position is a constantly growing job with an ever increasing demand for work in marketing and networking in order to ensure the growth of the registry and maintain its good standing in the International shipping community.

Underway Experience
Deck Navigating Officer: 2001-2012
Third Officer to Chief Officer
§ Deck Department Head; Supervising between 8 to 12 individuals in the department in daily shipboard operations
  • Responsible for all on board required training (including company, Coast Guard and Navy required subjects)
  • Vessel Security Officer and Anti-Terrorism Officer; Ensuring that all port state and military requirements are met.
  • Vessel Safety Officer; Ensure that all personnel are following safe working practices and trained in the same

During this period my responsibilities increased from a Junior Officer to a Senior officer while conducting the normal duties of Deck and Navigation watches, creating voyage plans and conducting vessel maintenance.

Certifications:
- ISO 14000 Certified Internal Auditor
- ISO 9001:2015 Certified Internal Auditor
Candidate 8: Technical Manager
An adaptable and results-driven risk manager with a strong background in marine engineering, strategic planning, operations analysis, ship construction, marine incident investigations and project management. Successfully utilizes broad-based knowledge and analytical skills to perform risk analysis on ship structural integrity, operations and maintenance. Ensures productive and safe work environment by conforming to marine quality assurance and regulations compliance. As a hardworking and detail-oriented producer, possesses a proven track record of exceeding established goals and contributing to the growth of a company.

Over 30 years’ experience gained both at sea and ashore from leading tanker companies US Flag (MSP and John’s Act) and foreign flag.

OBJECTIVE: To work with a forward thinking shipping company where I can utilize my previous working experience both commercial operations and technical from ship and shore.

AREA OF SPECIALIZATION:
- Strategic and Operation Analysis.
- Ship Construction
- Risk Analysis - Ship’s Structural Integrity.
- Risk Analysis - Ship’s Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Project Management (over 30 dry dockings domestic and foreign shipyards)
- Third party ship managers interaction as Owners representative Full resume and references available upon request.

Telephone:
Cell: +1 (203) 434 4571
E-Mail: goodwindmaritime@gmail.com

(S17-12)

Candidate 10: Seeking new challenges within the shipping market
After nearly 30 years in Dry Cargo shipping field I am seeking a medium to large broker firm and/or new adventure within the maritime industry.

Experience includes:
- 10 years with international trading house
- 10 years as in-house owners broker
- 10 years as competitive broker

Currently located in Greenwich, Ct.

Holding dual Citizenship (Canada/Norway) and Green Card for the USA.

Contact: David C. Wold
Cell: +1 203-274 1433
E-Mail: dcowld@gmail.com

(S17-04)

Candidate 11: Experienced Operations Manager looking for new position in Tanker Operations
Professional dedicated to delivering excellence in Team Leadership, Operations/Captain and decision making. As such, my focus is on meeting the needs of the organization. I have extensive experience in understanding customer needs. Over 30 years’ experience gained both at sea and ashore from leading tanker companies foreign flag and US Flag (MSP and John’s Act)

As a hardworking and detail-oriented producer, I am also a project leader with expertise in long term planning. My team building, cross functional communication, and problem solving skills enable me to give a positive and immediate response to the needs of the company.

Area of expertise:
- Commercial tanker operations.
- Risk Analysis - Ship’s Operation and Maintenance.
- Marine Quality Assurance & Regulation Compliance
- Marine Incident Investigation.
- Operations Management of ships.
- Third party ship managers interaction as Owners representative or vice versa

Some recent accomplishments include:
- Proposed and implemented modifications on tanker barges allows to increase safety and efficiency of operations
- Developed and implemented program for vessels helping Crew to achieve SIRE Zero observations goal
- Increased productivity by establishing and implementing department procedures, increasing progress and productivity
- Increased efficiency by coaching and training crews and junior operations staff

I look forward to discussing how my qualifications could be an immediate asset to your company.

Contact: (713) 249 2304
E-Mail: fedorov0413@comcast.net

Notes: Full resume available upon request. (S18-01)
Candidate 12:

Objective
Recent graduate looking for a mechanical engineering position that offers hands-on engineering opportunities. Additionally, I am seeking opportunities in conceptual and prototype testing as well as implementation and operation of legacy and emerging systems.

Education
The United States Merchant Marine Academy
June 2011–June 2013
Kings Point, New York
Major: Marine Engineering Technology
Texas A&M University Galveston
September 2014–December 2017
Galveston, TX
Major: Marine Systems Engineering

Experiences
Liberty Maritime Corporation
November 2012–February 2013
• Junior Engineer aboard the M/V Prestige, New York. 120-days at sea. Global Circumnavigation.
• Supervisor: Chief Engineer Josh Reed
• Responsibilities: Engine room maintenance and operations for Large Slow Speed Diesel propulsion plant; Electrical generation and load balancing; hotel services (HVAC), water distillation. Duties also included making rounds and comparing mechanical gauges to the automation system and adjusting/calibrating discrepancies within the automation. In-port maintenance included disassembly, maintenance and repair of pistons, piston rings, cylinders, fuel injectors, turbochargers, and alpha lubricators for a MAN B&W 7-cylinder, large, slow speed Diesel. In-port duties included maintenance and repair of 3, medium speed, 10-cylinder, Hyundai Diesel Generators, and associated fuel filters, fuel and lube oil purifiers, jacket water temperature management systems, as well as management, and maintenance of an Aalborg, rotary cup, smoke in tube, auxiliary boiler for engine room service and hotel steam.

McAllister Towing and Transportation, Providence, RI
August 2013–September 2014
• Port Engineering Intern and Operating Engineer aboard M/V Rainbow, M/V Reliance and M/V Puma
• Supervisor: Port Engineer Ethan Gifford
• Responsibilities: Operator of tugboat twin diesel propulsion plant and electrical plant generation for M/V Rainbow, M/V Reliance and M/V Puma for at sea harbor tug and escort operations. In-port maintenance included oil changes, injector testing, jacket water chemistry, and overhaul of 4-cylinder Detroit diesel generator. Other maintenance included bow mat restoration welding, ballast management, installation of radar upgrade package, and installation of wheelhouse remote engine and rudder controls.

Lakewood Yacht Club, Seabrook, TX
September 2014–June 2017
(Summertime and weekend employment while enrolled at Texas A&M)
• Green Fleet Optimist Dinghy Sailing Coach

Candidate 13: Looking for entry level work in transportation loss prevention, vessel/port planning and operations, marketing/business development, and personal assistant positions at a maritime-related company, government agency, nonprofit, investment bank or public/private partnership in the NYC region. Available to work October 2nd, 2017.

Graduated from SUNY Maritime College with a Master of Science in International Transportation Management in January 2017. Worked as a Loss Prevention Summer Intern for the American P&I Club in New York City until October 2017. Co-authored a member alert on collision avoidance in anchorages off of Chittagong, Bangladesh and a club guidance on seafarer’s mental health, in addition to organizing survey compliance data on member vessels.

Former tugboat dispatch intern with McAllister Towing and a former intern/admin assistant for Ted Panourgias at All Marine Spares International in Stamford, CT. Former CMA intern at Holland and Knight LLP, in New York, NY and the Seamen’s Church Institute in Port Newark, NJ. Co-wrote article for the Greek magazine “Shipping International” titled “The Challenges of Modern Piracy”. Published in October 2012. CV and recommendations available upon request. Willing to commute within the NYC metropolitan region.

Email: Rnigel.pritchard@gmail.com, Cellphone: 646-378-8446 (S17-10)

Candidate 14: Transformation, Innovation, Technology & Blockchain for Shipping

Experienced NYC metro area shipping industry executive is seeking a new management role directing transformation, innovation, automation, etc. in the maritime industry. Let me help your company become more competitive, develop strategy, save money and be better prepared for the massive changes coming to shipping in the near future. Are you ready to start discussing and executing plans for automation, blockchain, analytics, IoT, cybersecurity, artificial intelligence, machine learning and discovering new ways to model your business and connect with the rest of your supply chain? Let’s discuss your future plans today and see how I can help get you on the road to the future.

E-Mail: transformation@dx9.io (S18-04)
HELP WANTED

NOTE: two months of running your ad in this newsletter costs companies only $300 and it has proven to be THE place to be seen and answered.

Position B: Captains, Mates, Engineers and Deckhands

The McAllister Towing, a subsidiary of McAllister Towing, has immediate openings for Captains, Mates, Engineers and Deckhands.

• Captains / Mates: MUST hold at least a 1600 ton Inland Master or Mate USCG License
• Engineers: MUST hold at least a Chief Engineer Limited USCG License
• AB / OS: Current MMC credential with appropriate endorsement

Candidates must be local to the Port Jefferson, NY or Bridgeport, CT locations OR willing to relocate.

Contact: Amber Watters
Company: The Bridgeport and Port Jefferson Steamboat Company
E-Mail: awatters@mcallistertowing.com
Notes: Send all inquiries along with a current resume

Position C: Manager, Christmas at Sea Program & Donor Relations

Founded in 1834, the Seamen’s Church Institute (SCI) promotes the safety, dignity, and improved working environment for the men and women serving in North American and international maritime and river communities through pastoral care, training, advocacy, and thought leadership.

SCI’s Manager, Christmas at Sea Program and Donor Relations recruits, supervises and supports a national network of knitting volunteers who provide items for 20,000 mariner Christmas gifts in Port Newark and America’s inland river system, while soliciting philanthropic support from this constituency. This full-time position reports to SCI’s Development Director and works from SCI’s Port Newark Seafarers’ Center with weekly visits to SCI’s NYC office.

Responsibilities:

• Functions as a core development team member; attends weekly staff meetings; and cultivates, solicits and stewards portfolio of volunteer knitters with targeted goals for Annual Fund and estate-gift notifications;
• Engages current volunteers and attracts a new generation of knitters via personal outreach, social media, website, newsletters, and brochures in consultation with SCI’s Director of Communications;
• Works with other SCI staff to recruit churches as Mariner Friendly Churches and onsite Port Newark volunteers;
• Solicits in-kind toiletry gifts for Christmas at Sea program; maintains partnerships with the wider knitting community, including commercial yarn retailers;
• Promotes Christmas at Sea program
• Recruits maritime, church and other organizations to join community service packing days in Port Newark and along the inland river system;
• Maintains knitter donor records, acknowledgement letters, donor prospects, and outreach documentation in SCI’s Raiser’s Edge database;
• Makes visits to community and religious organizations within tri-state area and beyond to promote knitting, volunteerism and philanthropy, including various local and national Episcopal Church gatherings.

Requirements:

The ideal candidate combines a strong knowledge of knitting with the ability to develop and nurture donor networks in northern New Jersey, NYC and nationally. A self-motivated college graduate with a record of success in nonprofit development, s/he possesses:

• outstanding oral, writing, organizational and interpersonal skills
• experience with a vibrant annual fund program - exposure to planned giving helpful
• The ability to thrive in a dynamic, mobile nonprofit environment, manage multiple projects and deliver high-quality work with a motivated corps of volunteers.
• respect for the religious values and cross-cultural realities that drive maritime ministry, while exhibiting the agility and emotional intelligence that contributes to a healthy work culture.
• a strong working competence with digital asset management, donor databases, social media, and web interface.

SCI offers a competitive salary commensurate with experience and comprehensive benefits including 4 weeks of vacation, medical/dental and matching 403(b) plan.

Equal Opportunity Employer
Company: Seamen’s Church Institute (SCI)
E-Mail: humanresources@seamenschurch.org
Notes: Interested candidates should submit an application with:
1) resume;
2) cover letter;
3) copy of a recent writing sample.

Position D: Development Associate - Grants and Annual Fund

Founded in 1834, the Seamen’s Church Institute (SCI) promotes the safety, dignity, and improved working environment for the men and women serving in North American and international maritime and river communities through pastoral care, training, advocacy, and thought leadership.

Duties and Responsibilities

The successful candidate will manage and grow relationships with foundations and oversee SCI’s grant process from research to final reports. S/he will also serve as a key component to SCI’s Annual Fund with management of our direct mail campaign including establishing goals for each direct mail piece, building relationships with donors to the Annual Fund, ensuring donor recognition and identifying higher solicitation candidates.

Foundations and Grants

• Liaise with SCI program staff to determine opportunities for funding
• Research foundations and potential funding sources
• Write grant applications and manage support materials
• Renew ongoing grants
• Liaise with program staff on progress toward grant goals
• Prepare and send reports to grantors
• Collaborate with finance team on budgeting and financial reporting for grants

Annual Giving

Manage direct mail program, including:

• Determine criteria for mailing lists and work with database associate to pull lists
• Review all donor data
• Interface with direct mail vendors
• Draft letters and support materials
• Manage the production timeline
• Develop Annual Fund social media campaign to enhance traditional direct mail
• Create development and communications plan for Annual Fund direct mail appeals
• Review list segmentation and proper coding in database
• Analyze donor lists and data for segmentation, prospect targets, donor research and tracking mechanisms

General Development
• Collaborate with other development team members and work on special projects as needed
• Review gift batches to ensure proper gift coding and donor recognition
• Perform commitment of reviewed and approved gift batches
• Track event attendees and donors in conjunction with Special Events team

Requirements
Bachelor's degree
2-5 years of successful annual, foundation and/or planned giving experience for a nonprofit organization
Excellent writing and editing skills
SCI offers a competitive salary and benefits package commensurate with experience.

Equal Opportunity Employer
Company: Seamen's Church Institute (SCI)
E-Mail: humanresources@seamenschurch.org
Notes: Interested candidates should submit an application with:
1) resume;
2) cover letter;
3) copy of a recent writing sample. (HW06-18)

Position E: Boarding Agent/Operations Assistant
Connecticut based ship agency seeking an entry level or experienced boarding agent/operations assistant. This is a great opportunity to make an entry into the commercial maritime industry or as a first position for a maritime grad. Extensive travel in the tristate area and occasional travel throughout New England will be required. Excellent salary and social benefits and use of a company vehicle.
E-Mail: hr@newenglandshipping.com
Notes: Send resume and salary requirements (HW06-18)

Position I: DRY BULK OPERATIONS
BRS USA in Stamford CT is looking to hire an experienced DRY BULK OPERATIONS person on a full time basis. The right candidate will have minimum 5 years experience in dry bulk ops, can interpret CP’s, knows how to do laytime calculations and is a team player. He or she must live within 30 minutes commute from Stamford CT.
Competitive salary and good healthcare plan. Applications by email only.
Company: BRS USA LLC
Address: 850 Canal Street, Stamford, CT 06902
Telephone: 203-487-7014
E-Mail: gkk@bocinc.us
Website: www.brsbrokers.com (HW05-18)